

E-Procurement Supplier Portal

- E-Procurement is a collaborative application that links K CORP Suppliers with internal functional departments.
- Supplier portal is a component of the Safal's E-Procurement Solution that enables business transactions between K - CORP Businesses and its Suppliers through internet.
- E-Procurement has to be the key tool to **"extend"** the company to Suppliers
- This provides Suppliers with ability to use a standard web browser to directly access information and enter business transactions in a secure, self-service environment.
- This enables **K CORP** Suppliers to communicate with **K CORP** Buyers and collaborative departments for online sourcing process.



Major Benefits of E-Procurement Solution

- Supplier Profile Management
- Online RFQ process specifies the buyer's needs and guides potential suppliers to submit a proposal which proposes how and what they would deliver to match the buyer's requirements.
- Online Auction specifies the Live Bidding and Transparent Negotiations.
- View and Download Purchase Order
- Real time notifications for RFQ & Auction activities
- Single platform for overall communication



RFQ & Auction

This document can help Suppliers to understand



Access the RFQ and Auction invitation



Response to Technical Bid and T&C



Place a bid in RFQ / Reverse Auction





RFQ & Auction

Supplier can access the link https://kcorp.procuresens.com/ to participate in Online RFQ and Auction.



Warning: "The e-Sourcing application is protected by appropriate security measures. Access to and use is restricted to Authorized Users for Safal Softcom only. Any attempt to use this system in a manner not authorized or any attempt to alter, destroy or damage any Information contained within it may constitute a breach of the legislation and shall leave the user liable to both criminal and civil proceedings. It is strictly forbidden to attempt to access this e-Sourcing system using any third party's login identity. Anyone using this system consents to active monitoring for security policy compliance purposes."

Support Request

For Support Please Contact on: support.safal@k-corp.in

RFQ & Auction

Supplier will receive Supplier Code and Password on their Email ID from E-Procurement system.

1. Supplier can login to E-Procurement with Supplier User Name and Password.



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Support Request

RFQ & Auction List

- 1. Once Log in to E-Procurement system, Supplier will be able to see list of RFQ/Auctions.
- 2. Supplier can see RFQ/Auction Header titles like Action, Event No, Name, Type, Status, Closing Time, Buyer
- 3. Event Type RFQ or Auction
- Event Status Published, Closed, Extended.

Action

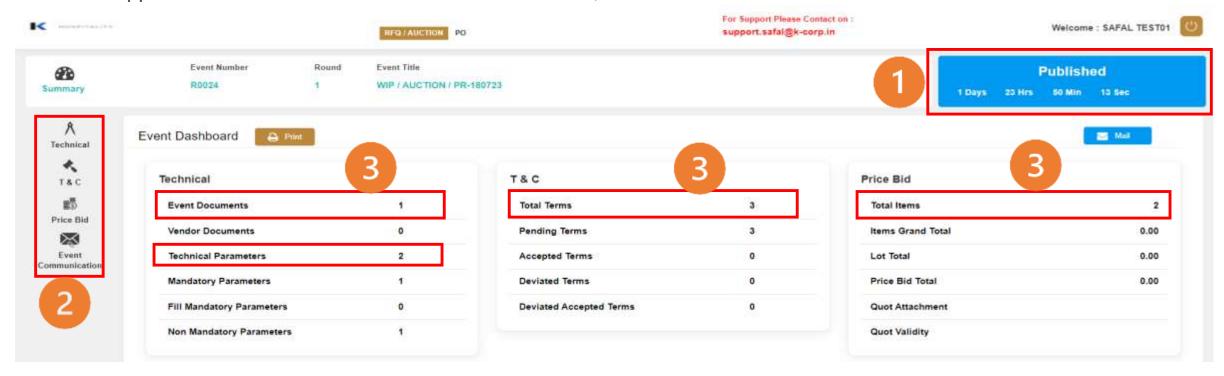
- **✓** Participate: Supplier acceptance to Participate in the RFQ/Auction. Confirmation notification goes to the Buyer.
- ✓ Regret : Supplier is not accepting the participation. In case of regret, supplier must write the regret remarks.
- ✓ View: Supplier wants to only view the details of RFQ/Auction (e.g. Technical Documents, T&C, List of Items)



RFQ & Auction Participation

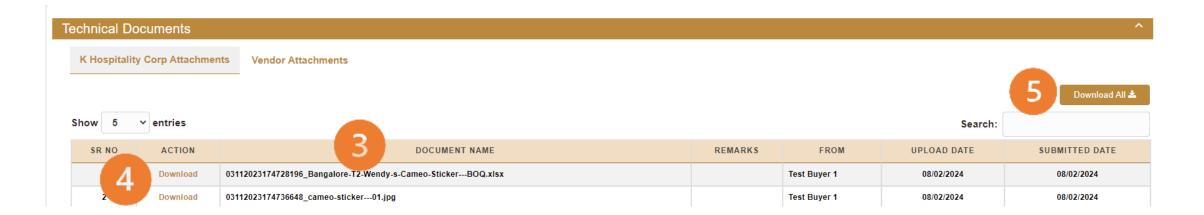
On Click of Participation, Supplier will be able to see the RFQ/Auction details.

- 1. There will be a 'Timer' showing the pending duration to close the RFQ. Once time is over, supplier will not be able to submit the price. In this cases, supplier can be invited for the next round of RFQ and submit the price.
- 2. There will be three sections in RFQ/Auction
 - a) Technical: Details of technical documents uploaded by Buyer and Item Level technical parameters
 - b) T&C: Terms and conditions for the RFQ/Auction
 - c) Price Bid: List of Items with Item Code, Name, Qty
- 3. Supplier can view the details of technical documents, T&C count and number of line Items.



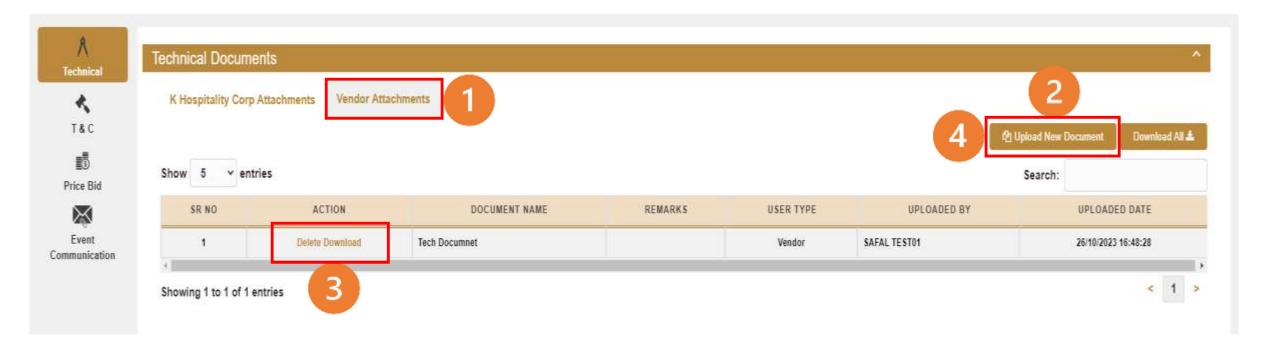
- 1. Supplier can click on Technical Bid button.
- 2. There is option to view Technical Documents and Technical Parameters
- 3. There will be documents uploaded by Buyer with the Document Name and Remarks.
- 4. Supplier can download each document on click of 'Download'
- 5. To download all documents, Supplier can click on 'Download All'





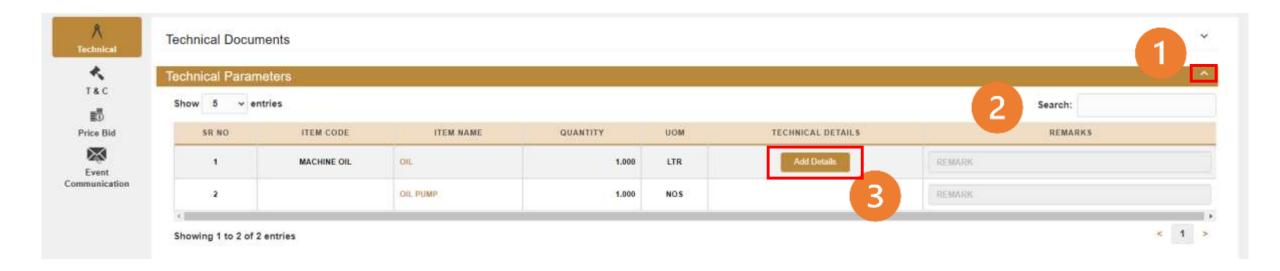


- 1. Supplier can go to Vendor Attachments to upload their documents.
- 2. On Click of Upload New Documents, the new window will open. Enter document name, document remarks and upload the file. Supplier can add Comments/Remarks in documents section which will be visible on Buyer side.
- 3. Supplier can delete the document if uploaded by mistake unless it is submitted to the Buyer.
- 4. If Supplier wants to upload the new document, click on 'Upload New Document'



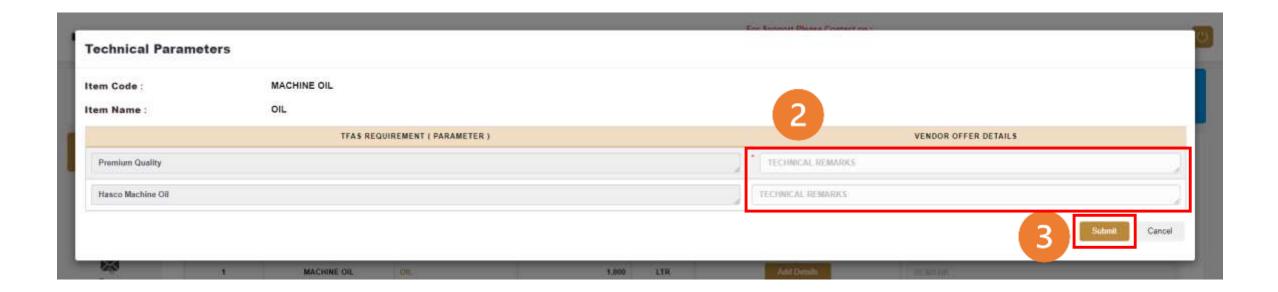


- Buyer can create number of Technical terms or Attributes for each item. This will be reflected in the 'Item Technical Terms'
- 2. Supplier can view the remarks against every item
- 3. Supplier can click on Add Details button to see the technical parameters and submit the response.





- 1. Supplier can enter the inputs against every item technical parameters.
- 2. Supplier can give response to each parameter as requested by Buyer and Click on Submit button.



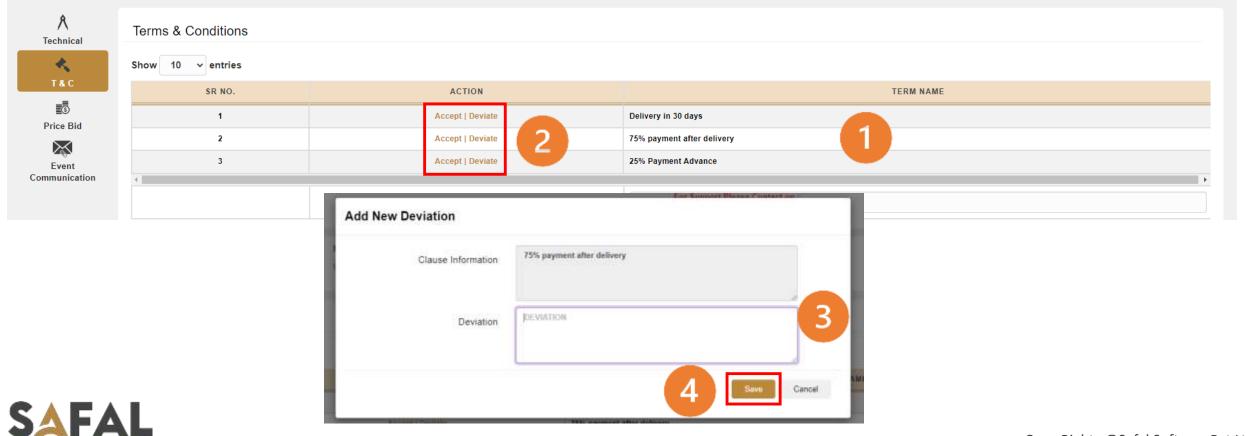


RFQ & Auction – Terms & Condition

- 1. Supplier can view the list of Terms & Conditions of the RFQ/Auction uploaded by the Buyer.
- 2. Supplier can take action to Accept or Deviate.

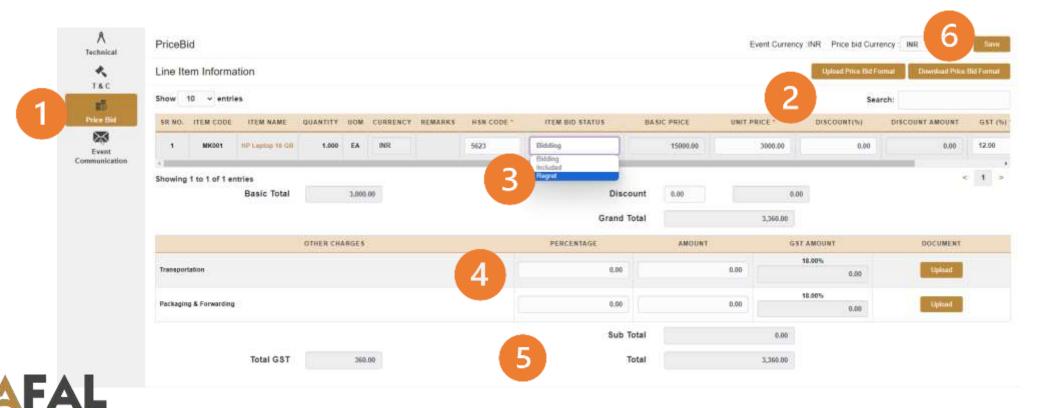
Accept: If supplier agrees to the term then click on Accept. If the term is Accepted, supplier can deviate if required.

Deviated: If supplier don't agree then click on Deviate, enter Deviation details. Once the term is deviated, supplier can accept if agreed.



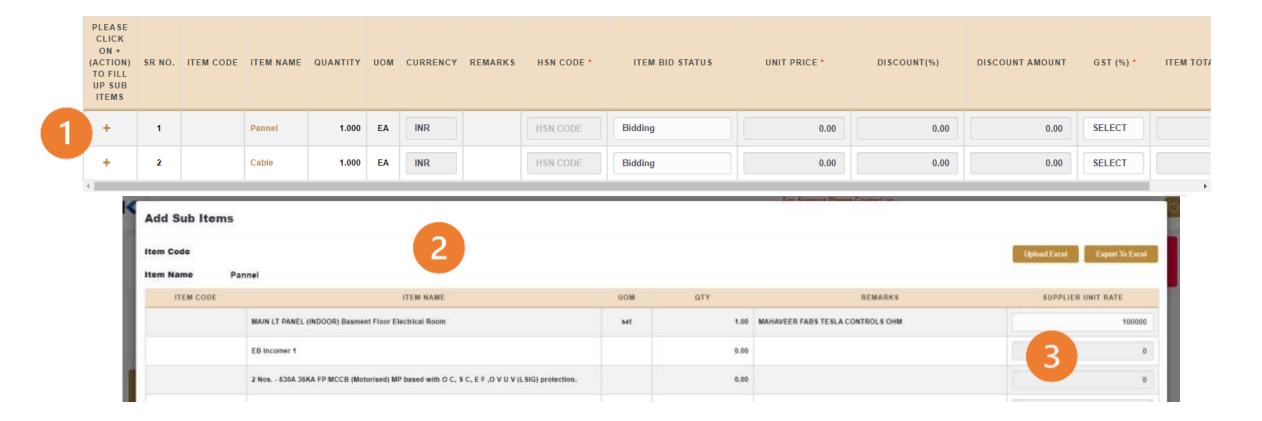
RFQ & Auction – Price Bid

- 1. On Click of Price Bid, supplier can see the list of Items requested for the Price Offer.
- 2. In the Title 'Filled by Vendor' Supplier can give the 'Unit Price' for each item'.
- 3. There is option to select Bidding, Included, Regret. In case of Regret, the supplier confirm he is not bidding for the same item.
- 4. Supplier can submit Lot Level (Other Charges) either in % or Value, Upload the necessary document for Buyer reference if required
- 5. Once all the information is submitted, Click on SAVE.



RFQ & Auction – Price Bid - BOQ

- 1. In case of BOQ upload vendor have to click on (+) Icon
- 2. A sub line item Modal will open.
- 3. Add Price under "Supplier Rate" Column

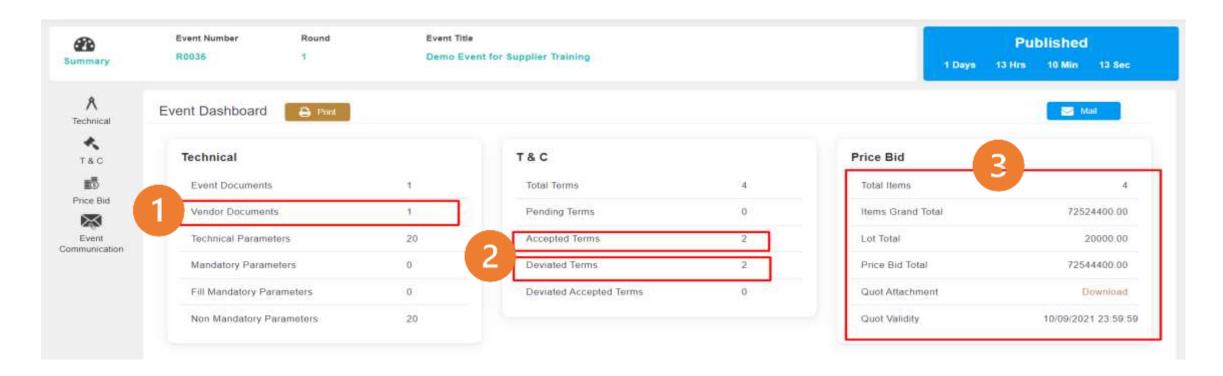




RFQ & Auction – Summary

Supplier will be able to track the Technical Bid, T&C, Price Bid status.

- 1. How many documents uploaded by Supplier
- 2. Details of Terms and Conditions accepted or deviated by supplier
- 3. Price Bid information. Total of Items, Lot Total charges, Total Value, Validity

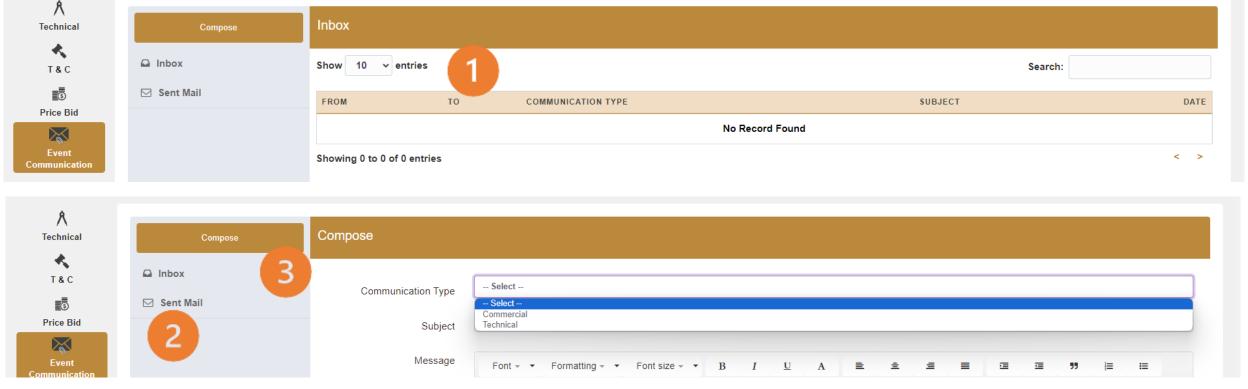




RFQ & Auction – Communication

There is option for the Event Communication where Supplier and Buyer can exchange the messages.

- 1. Inbox : Supplier can view the messages of Buyer
- 2. Sent: Supplier can view the messages sent by him to the Buyer
- 3. Compose: To compose new message for the Buyer. During Compose message, Supplier can select from the drop down technical or commercial query.



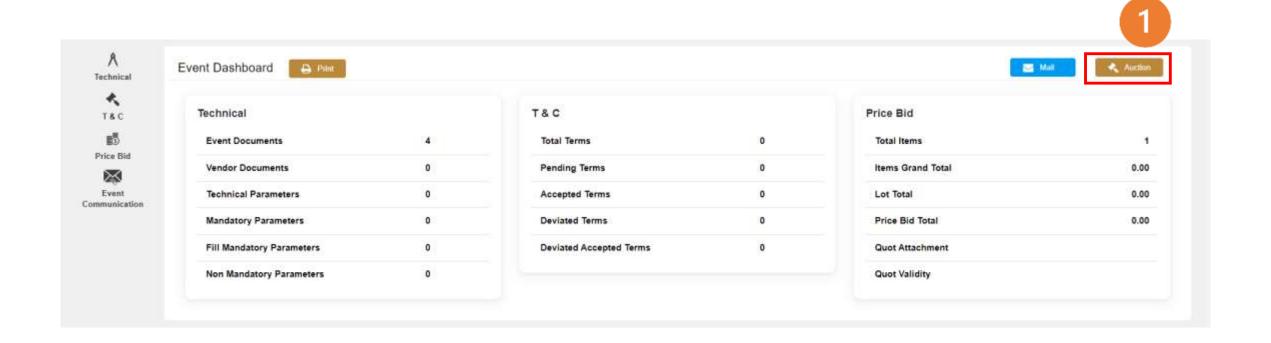


RFQ & Auction – Go to Auction

Auction is live price bidding system helps supplier to know their current position with respect to other suppliers bidding in the same event.

First vendor fill the unit rate in Price Bid section. Once he click on save he/she will redirect on auction page.

1. If a vendor already fill the Price Bid rate in that case vendor will directly go to the auction page



RFQ & Auction –Live Auction

In the Live Auction, supplier will be able to see the below details

- Current Lot Bid: Total Value of all items
- Auction Rank: Rank of supplier at Lot Level w.r.t to other suppliers. This keep changing based on other supplier price reduction at total lot level.
- 3. Item Level Rank: Rank of supplier at Item Level w.r.t to other suppliers. This keep changing based on other supplier price reduction at Item level.
- 4. To reduce the price, supplier can change the price in the "Current Bid"
- 5. Click on "Save" button to confirm revised price in Auction.

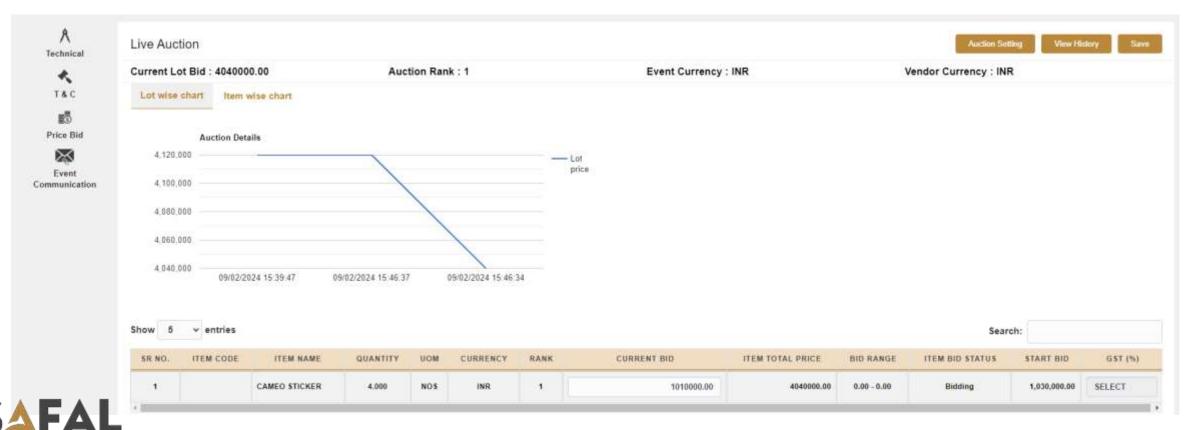


RFQ & Auction –Live Auction

Supplier can take decision to reduce further price till the auction is Live. Once Auction is OVER(Closed), supplier cannot reduce further price.

There is Extension of Time in the Auction which can be decided by the Buyer.

Note: For BOQ item vendor can reduce the rate on item level only(There is no option to reduce rate on BOQ level)



THANK YOU