#### **Binu Balachandran**

From: Binu Balachandran
Sent: 18 May 2024 15:43

To: rajbeer@shearling.in; 'Puneet Seehra'; Shadab Sukri

Cc: Manish Thakkar; Lovejot Sekhon; Jogeswar Sahu; Shama Nair

**Subject:** RE: Furniture -Request for proposal

Dear Puneet ji/ Shadab,

As discussed jointly Shearling shall be submitting a detailed schedule on 20<sup>th</sup> to achieve the sample approval dates of 25<sup>th</sup> may as mentioned in trail mail. Thereon all submission shall be made within timelines committed and approval shall be shared subsequently

This has been mutually discussed and agreed to .

Regards

Binu Balachandran +91-8452876061

From: Binu Balachandran

**Sent:** Saturday, May 18, 2024 1:39 PM

To: rajbeer@shearling.in; 'Puneet Seehra' <puneet@shearling.in>

Cc: Manish Thakkar <manish.thakkar@k-corp.in>; Lovejot Sekhon <lovejot.sekhon@k-corp.in>; Jogeswar Sahu <jogeswar.sahu@travelfoodservices.com>; Shama Nair <shama.nair@travelfoodservices.com>; Shadab Sukri

<shadab.sukri@travelfoodservices.com>
Subject: RE: Furniture -Request for proposal

Puneet ji,

Following has been discussed and agreed highlighted in cyan, kindly revert on queries raised by Shadab, we are proceeding for Po accordingly

- 1- Payment terms: Advance 60% alongwith with Purchase Order inclusive of GST. Balance 30% before dispatch and 10% upon delivery at Site.
- 2- Delivery Time Line: Committed Delivery: 18th June, 2024 subject to all clearances. Please specify what clearance? Share detail schedule for better understanding Delivery time line for Dilli street 15 june 2024 and for IFH 18th June 2024
- 3- Approval of Drawings 4 days from the date of drawing submission. Share detail schedule, when your submitting it for approval etc.
- 4- Fabrics and Polish to be closed before 25th of May,2024. Share submission dates
- 5- Penalty clause to be removed from Purchase Order. Agreed with LJ

#### Regards

Binu Balachandran +91-8452876061

From: Shadab Sukri <shadab.sukri@travelfoodservices.com>

**Sent:** Saturday, May 18, 2024 1:12 PM

To: rajbeer@shearling.in; Binu Balachandran <binu.balachandran@k-corp.in>; 'Puneet Seehra' <puneet@shearling.in>

Cc: Manish Thakkar < manish.thakkar@k-corp.in>; Lovejot Sekhon < lovejot.sekhon@k-corp.in>; Jogeswar.sahu@travelfoodservices.com>; Shama Nair < shama.nair@travelfoodservices.com>

Subject: RE: Furniture -Request for proposal

Dear Rajbeer & Binu,

Please find below comments in Yellow

### Regards

Shadab Sukri

From: rajbeer@shearling.in <rajbeer@shearling.in>

Sent: 18 May 2024 11:07 AM

To: binu.balachandran <br/> / Puneet Seehra' <puneet@shearling.in>

Cc: Manish Thakkar Kcorp <manish.thakkar@k-corp.in>; Lovejot Sekhon Kcorp <lovejot.sekhon@k-corp.in>; Jogeswar.sahu@travelfoodservices.com>; Shadab Sukri <shadab.sukri@travelfoodservices.com>

Subject: RE: Furniture -Request for proposal

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Dear Mr. Binu Balachandran, Good Morning,

Thanks for sending us draft copy of Purchase Order. Therein, we need the following changes to be done:

- 1- Payment terms: Advance 60% alongwith with Purchase Order inclusive of GST. Balance 30% before dispatch and 10% upon delivery at Site.
- 2- Delivery Time Line: Committed Delivery: 18th June, 2024 subject to all clearances. Please specify what clearance? Share detail schedule for better understanding
- 3- Approval of Drawings 4 days from the date of drawing submission. Share detail schedule, when your submitting it for approval etc.
- 4- Fabrics and Polish to be closed before 25<sup>th</sup> of May, 2024. Share submission dates
- 5- Penalty clause to be removed from Purchase Order.

Thanks and regards,

RAJVEER
MOB. 9910088285
PA TO MD,
SHEARLING SKINS PVT. LTD.,
PLOT # 84, SECTOR – 8,

IMT MANESAR, GURUGRAM - 122052, INDIA

Email: rajbeer@shearling.in



From: Binu Balachandran < binu.balachandran@k-corp.in>

**Sent:** 17 May 2024 17:36

To: Puneet Seehra <puneet@shearling.in>

Cc: Manish Thakkar < manish.thakkar@k-corp.in >; Lovejot Sekhon < lovejot.sekhon@k-corp.in >; Shadab Sukri

<shadab.sukri@travelfoodservices.com>
Subject: FW: Furniture -Request for proposal

Puneet ji,

Find attached draft PO of IFH for acceptance once approved same shall be followed for Dilli street.

Regards

# Binu Balachandran +91-8452876061

From: Binu Balachandran

Sent: Thursday, May 16, 2024 7:04 PM

To: Jogeswar Sahu < jogeswar.sahu@travelfoodservices.com >

**Cc:** Lovejot Sekhon < lovejot.sekhon@k-corp.in> **Subject:** FW: Furniture -Request for proposal

Ну,

As discussed please prepare PO's

Regards

Binu Balachandran +91-8452876061

From: <a href="mailto:rajbeer@shearling.in">rajbeer@shearling.in</a>>

**Sent:** Thursday, May 16, 2024 5:37 PM

To: Binu Balachandran <br/>
<br/>
binu.balachandran@k-corp.in>; 'Puneet Seehra' <puneet@shearling.in>

Cc: 'Shadab Sukri' < shadab.sukri@travelfoodservices.com'>; Lovejot Sekhon < lovejot.sekhon@k-corp.in'>; Jogeswar Sahu < jogeswar.sahu@travelfoodservices.com'>

Subject: RE: Furniture -Request for proposal

Dear Sir,

As discussed with Puneet Sir, the final Proforma Invoices are attached herewith for your consideration and favour us with the orders.

Meantime, please note that Warranty Card to be shared you by tomorrow and alternate products of "Delhi Street" serial no. 01 & 02 Dinning chairs to be shared you very shortly for your approval.

Thanks and regards,

RAJVEER
MOB. 9910088285
PA TO MD,
SHEARLING SKINS PVT. LTD.,
PLOT # 84, SECTOR – 8,

IMT MANESAR, GURUGRAM - 122052, INDIA

Email: rajbeer@shearling.in



From: Binu Balachandran <binu.balachandran@k-corp.in>

**Sent:** 16 May 2024 16:56

To: Puneet Seehra <puneet@shearling.in>; Rajbeer Singh SSPL Assistant <rajbeer@shearling.in>

Cc: Shadab Sukri < shadab.sukri@travelfoodservices.com >; Lovejot Sekhon < lovejot.sekhon@k-corp.in >; Jogeswar Sahu < jogeswar.sahu@travelfoodservices.com >

Subject: RE: Furniture -Request for proposal

## Puneet ji,

As discussed with LJ sir find our counter offer for acceptance & immediate Po issue there on.

#### 1. International food Hall

## **Summary-Furniture IFH**

	Shearling-r1	TFS -proposal
Ex Factory rates	25,36,400	25,36,400
Discount	-1,77,548	-3,04,368
Common currency		
Packing & Installation	1,30,000	-
Transportation	30000	0
Taxes & Overhead and Ex Factory charges	4,53,393	4,01,766
Grand Total with Taxes	29,72,245	26,33,798

## 2. Dilli Street

Comparative- Furniture Dilli Street		
	Shearling R1	TFS-Proposal
Furniture	12,74,000	12,74,000
Common currency		
Discount	-89,180	-1,52,880
Transportation	10,000	-
Packging	70,000	-
Taxes & Overhead and Ex Factory charges	2,27,668	2,01,802
Grand Total	14,92,488	13,22,922

# Regards

Binu Balachandran +91-8452876061

**From:** <u>rajbeer@shearling.in</u> <<u>rajbeer@shearling.in</u>>

**Sent:** Thursday, May 16, 2024 3:09 PM

**To:** Binu Balachandran < binu.balachandran@k-corp.in >

Cc: Lovejot Sekhon < <a href="mailto:lovejot.sekhon@k-corp.in">! Puneet Seehra' < puneet@shearling.in</a> > ; 'Puneet Seehra' < puneet@shearling.in > ;

Subject: RE: Furniture -Request for proposal

Dear Mr. Binu Balachandran,

As discussed with Puneet Sir about prices which revised Proforma Invoice attached herewith. We have reduced some of the levies and transportation Charges fixed for your consideration.

Thanks and regards,

RAJVEER MOB. 9910088285 PA TO MD, SHEARLING SKINS PVT. LTD., PLOT # 84, SECTOR – 8,

IMT MANESAR, GURUGRAM – 122052, INDIA

Email: rajbeer@shearling.in



From: Binu Balachandran < binu.balachandran@k-corp.in>

Sent: 16 May 2024 13:15 To: rajbeer@shearling.in

Cc: Lovejot Sekhon <lovejot.sekhon@k-corp.in>; Jogeswar Sahu <jogeswar.sahu@travelfoodservices.com>; 'Puneet Seehra' <puneet@shearling.in>

Subject: RE: Furniture -Request for proposal

Dear Rajbeer,

Awaiting your response

Regards

Binu Balachandran +91-8452876061

From: Binu Balachandran

**Sent:** Wednesday, May 15, 2024 7:10 PM

To: rajbeer@shearling.in; 'Puneet Seehra' <puneet@shearling.in>

Cc: Lovejot Sekhon < lovejot.sekhon@k-corp.in >; Jogeswar Sahu < jogeswar.sahu@travelfoodservices.com >

Subject: RE: Furniture -Request for proposal

Rajbeer,

Thanks for the prompt response however our offer discussed with Mr Puneet was as below, please consider the same & share us a final offer

Dilli Street (Basic amount) – **8,43,000** /- as against 11,84,820/- IFH (Basic amount) - **16,56,233**/- as against 23,58,852/-

11 11 (Dasic arrivant)- 10,00,200/- as against 20,00,002/

Total (basic cost)- 24,99,233/-

Regards

Binu Balachandran +91-8452876061

**From:** rajbeer@shearling.in <rajbeer@shearling.in>

**Sent:** Wednesday, May 15, 2024 4:59 PM

To: Binu Balachandran < binu.balachandran@k-corp.in>; 'Puneet Seehra' < puneet@shearling.in>

Cc: Lovejot Sekhon < lovejot.sekhon@k-corp.in >; Jogeswar Sahu < jogeswar.sahu@travelfoodservices.com >

Subject: RE: Furniture -Request for proposal

Dear Mr. Binu Balachandran,

As discussed with Puneet Sir on zoom call about the finalisation of the order for Food Hall T1 and Delhi Street T-1. We have given 7% discount on the basic value on the both Proforma Invoice for your consideration and favour us valued Purchase Order.

Proform Invoice for Food Hall, serial no. 2 and 4 we have changed the chairs which are proposed by the Aura Dezyne.

Thanks and regards,

RAJVEER
MOB. 9910088285
PA TO MD,
SHEARLING SKINS PVT. LTD.,
PLOT # 84, SECTOR – 8,
IMT MANESAR, GURUGRAM – 122052, INDIA

Email: rajbeer@shearling.in



From: rajbeer@shearling.in <rajbeer@shearling.in>

Sent: 04 May 2024 12:41

To: 'Binu Balachandran' < binu.balachandran@k-corp.in'>; 'Puneet Seehra' < puneet@shearling.in'>

Cc: 'Lovejot Sekhon' < <a href="mailto:lovejot.sekhon@k-corp.in">!Jogeswar Sahu' < a href="mailto:jogeswar.sahu@travelfoodservices.com">jogeswar.sahu@travelfoodservices.com</a>

Subject: RE: Furniture -Request for proposal

Dear Mr. Binu Balachandran,

As desired, please find attached herewith Proforma Invoice of the projects awarded to us for quote.

Thanks and regards,

RAJVEER
MOB. 9910088285
PA TO MD,
SHEARLING SKINS PVT. LTD.,
PLOT # 84, SECTOR – 8,
IMT MANESAR, GURUGRAM – 122052, INDIA

Email: rajbeer@shearling.in



From: Binu Balachandran < binu.balachandran@k-corp.in>

**Sent:** 02 May 2024 19:32

To: Rajbeer Singh SSPL Assistant <rajbeer@shearling.in>; Puneet Seehra <puneet@shearling.in>

Cc: Lovejot Sekhon < <a href="mailto:lovejot.sekhon@k-corp.in">lovejot.sekhon@k-corp.in</a>; Jogeswar Sahu < <a href="mailto:jogeswar.sahu@travelfoodservices.com">jogeswar.sahu@travelfoodservices.com</a>

Subject: RE: Furniture -Request for proposal

FYI.

Regards

Binu Balachandran +91-8452876061

From: Binu Balachandran

**Sent:** Monday, April 29, 2024 12:06 PM

**To:** Rajbeer Singh SSPL Assistant <<u>rajbeer@shearling.in</u>>; Puneet Seehra <<u>puneet@shearling.in</u>>

Cc: Lovejot Sekhon < lovejot.sekhon@k-corp.in >; Jogeswar Sahu < jogeswar.sahu@travelfoodservices.com >

**Subject:** FW: Furniture -Request for proposal

Dear Rajbeer,

Re-forwarding Delhi furniture boq as discussed.

Regards

Binu Balachandran +91-8452876061

From: Binu Balachandran

**Sent:** Tuesday, April 23, 2024 7:05 PM

**To:** Puneet Seehra <<u>puneet@shearling.in</u>>; 'Amit Rajput/Shearling/Sr.Manager/Account/Co.' <<u>accounts@shearling.in</u>> **Cc:** Lovejot Sekhon <<u>lovejot.sekhon@k-corp.in</u>>; <u>shama.nair@travelfoodservices.com</u>; Stephen P <<u>stephen.p@k-corp.in</u>>

**Subject:** FW: Furniture -Request for proposal

Hi,

Greetings!!

We are pleased to invite your quotation for our upcoming BOQ at Delhi T1 outlets, Please respond with your best quotation ex factory. In case of any query feel free to write back or email to us

Regards

Binu Balachandran +91-8452876061