

## Binu Balachandran

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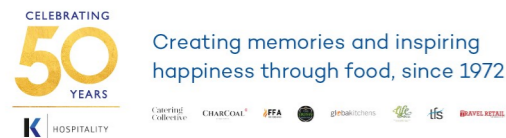
**From:** Shama Nair <shama.nair@travelfoodservices.com>  
**Sent:** 10 April 2024 10:45  
**To:** Srinath Raghavan; Binu Balachandran; Karthick K  
**Cc:** Azmath Baig; Lovejot Sekhon; Manish Thakkar; Ajit Yadav  
**Subject:** RE: Required Quotation for T2 Lounge AC Works

**Categories:** B

Sir,

The PO will be released today to Resonance as discussed, team is negotiating with him for better rates.

Regards,  
Shama Nair  
+91 9821053476  
<http://www.k-hospitality.com/>



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**From:** Srinath Raghavan <srinath.raghavan@travelfoodservices.com>  
**Sent:** Tuesday, April 9, 2024 7:13 PM  
**To:** Shama Nair <shama.nair@travelfoodservices.com>; binu.balachandran <binu.balachandran@k-corp.in>; Karthick K <karthick.k@travelfoodservices.com>  
**Cc:** Azmath Baig <azmath.baig@travelfoodservices.com>; Lovejot Sekhon Kcorp <lovejot.sekhon@k-corp.in>; Manish Thakkar Kcorp <manish.thakkar@k-corp.in>; Ajit Yadav <ajit.yadav@travelfoodservices.com>  
**Subject:** Re: Required Quotation for T2 Lounge AC Works

Binu/Shama/Karthick,

Tomorrow morning I would like to get on a call with the three of you to close this issue.

Thanks,  
Srinath

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**From:** Shama Nair <[shama.nair@travelfoodservices.com](mailto:shama.nair@travelfoodservices.com)>  
**Sent:** Tuesday, April 9, 2024 7:02:35 PM  
**To:** binu.balachandran <[binu.balachandran@k-corp.in](mailto:binu.balachandran@k-corp.in)>; Karthick K <[karthick.k@travelfoodservices.com](mailto:karthick.k@travelfoodservices.com)>  
**Cc:** Srinath Raghavan <[srinath.raghavan@travelfoodservices.com](mailto:srinath.raghavan@travelfoodservices.com)>; Azmath Baig <[azmath.baig@travelfoodservices.com](mailto:azmath.baig@travelfoodservices.com)>; Lovejot Sekhon Kcorp <[lovejot.sekhon@k-corp.in](mailto:lovejot.sekhon@k-corp.in)>; Manish Thakkar Kcorp <[manish.thakkar@k-corp.in](mailto:manish.thakkar@k-corp.in)>; Ajit Yadav <[ajit.yadav@travelfoodservices.com](mailto:ajit.yadav@travelfoodservices.com)>  
**Subject:** RE: Required Quotation for T2 Lounge AC Works

This work is not as simple as Masala Kitchen exhaust & fresh air.

Regards,  
Shama Nair  
+91 9821053476  
<http://www.k-hospitality.com/>

**From:** Binu Balachandran <[binu.balachandran@k-corp.in](mailto:binu.balachandran@k-corp.in)>

**Sent:** Tuesday, April 9, 2024 6:43 PM

**To:** Shama Nair <[shama.nair@travelfoodservices.com](mailto:shama.nair@travelfoodservices.com)>; Karthick K <[karthick.k@travelfoodservices.com](mailto:karthick.k@travelfoodservices.com)>

**Cc:** Srinath Raghavan <[srinath.raghavan@travelfoodservices.com](mailto:srinath.raghavan@travelfoodservices.com)>; Azmath Baig <[azmath.baig@travelfoodservices.com](mailto:azmath.baig@travelfoodservices.com)>; Lovejot Sekhon Kcorp <[lovejot.sekhon@k-corp.in](mailto:lovejot.sekhon@k-corp.in)>; Manish Thakkar Kcorp <[manish.thakkar@k-corp.in](mailto:manish.thakkar@k-corp.in)>; Ajit Yadav <[ajit.yadav@travelfoodservices.com](mailto:ajit.yadav@travelfoodservices.com)>

**Subject:** RE: Required Quotation for T2 Lounge AC Works

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Ma'am,

Pioneer, need to understand the site conditions before quoting for this work hence ask him to visit the site.- **This will take min 2-3 days if suggested we can hold till then**

Sai Design doesn't not have HVAC expertise.- **Sai design had done entire turnkey for Masala kitchen including Hvac & this works includes majorly ducting work which they has quoted post site visit**

Ideally negotiate with Resonance as he has visited the site and understood the site difficulties. **-Will share target prices with resonance for their consideration**

Regards

Binu Balachandran  
+91-8452876061

**From:** Shama Nair <[shama.nair@travelfoodservices.com](mailto:shama.nair@travelfoodservices.com)>

**Sent:** Tuesday, April 9, 2024 6:39 PM

**To:** Binu Balachandran <[binu.balachandran@k-corp.in](mailto:binu.balachandran@k-corp.in)>; Karthick K <[karthick.k@travelfoodservices.com](mailto:karthick.k@travelfoodservices.com)>

**Cc:** Srinath Raghavan <[srinath.raghavan@travelfoodservices.com](mailto:srinath.raghavan@travelfoodservices.com)>; Azmath Baig <[azmath.baig@travelfoodservices.com](mailto:azmath.baig@travelfoodservices.com)>; Lovejot Sekhon <[lovejot.sekhon@k-corp.in](mailto:lovejot.sekhon@k-corp.in)>; Manish Thakkar <[manish.thakkar@k-corp.in](mailto:manish.thakkar@k-corp.in)>; Ajit Yadav <[ajit.yadav@travelfoodservices.com](mailto:ajit.yadav@travelfoodservices.com)>

**Subject:** RE: Required Quotation for T2 Lounge AC Works

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Regards,

Shama Nair

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