

Binu Balachandran

From: Naveen Kumawat <naveen@ievo.co.in>
Sent: 28 October 2024 16:14
To: Binu Balachandran
Cc: Arpita Vaishnav; dhruv@ievo.co.in; Deepa Ganediwala; ashok@abmarchitects.com; Abdul Rehman; Lovejot Sekhon; shama.nair@travelfoodservices.com; Ranjandas S
Subject: Re: BLR-T1-080 Lounge ph-2 Loose furniture mock up inspection

HI Binu,

As discussed on call, I have discussed with our Management & CFO and based on the same, please find my comments below on the respective key points of the project :

1. Payment Terms :

- We would request to amend the payment terms as mentioned below :
 - 30 % advance along with PO.
 - 60% payment before dispatch (incl. freight charges)
 - 5 % to be paid post material delivery at site (within 7 days of material reaching to site).
 - 5 % retention as DLP for 6 months.

2. Delivery timelines :

- We appreciate your business and value transparency in our partnership. Unfortunately, the November 29th deadline specified in the purchase order is unrealistic for manufacturing, especially considering our Diwali break from October 30th to November 11th.
- The factory will resume on November 12th. As these Chairs are " APPROVED WITH COMMENTS", hence we will have to take these chairs back, modify these chairs first based on the comments & then we can commence the BULK production based on actual approved prototype. To ensure quality, We would need at least a month's time for manufacturing the chairs (after FINAL APPROVAL),
- We propose a tentative dispatch date of December 10th-15th. (provided, we receive the chairs sent back to IEVO in a few days, before we go Offline)
- We prioritize trust, openness and meeting your expectations without making unrealistic commitments.

3. Freight & Installation :

- it is not included in the draft PO, hence Please mention - Freight & Installation is NOT INCLUDED & will be Charged extra at actuals.

4. Furniture Review Comments :

- **Dining Chair** - Kindly specify the concern on the foam density that is to be re-checked. As per our Experience and manufacturing expertise, the densities of foam are apt for dining chairs. Still, if we need modification in foam, kindly let us know, if you need : **MORE STIFF, MORE FIRM OR MORE SOFT.**

request you to Kindly amend & release the PO as well as advance payment at the earliest so that we can resume the work accordingly.

In case of any queries, feel free to connect.

Regards,

Naveen Kumawat
(Team BDC & PMC)

(+91-7340042421)



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On Mon, Oct 28, 2024 at 1:16 PM Binu Balachandran <binu.balachandran@k-corp.in> wrote:

Dear Deepa/ Naveen/Arpita,

Find BIAL comments in the approved sample which needs to be incorporated in future production for PO's .

[@ashok@abmarchitects.com](mailto:ashok@abmarchitects.com): please guide on foam density comments by BIAL in attached mail

Regards

Binu Balachandran

+91-8452876061

From: Binu Balachandran

Sent: 28 October 2024 13:05

To: Arpita Vaishnav <arpita@ievo.co.in>; dhruv@ievo.co.in; Deepa Ganediwala <deepa@ievo.co.in>; Naveen Kumawat <naveen@ievo.co.in>

Cc: Abdul Rehman <abdul.rehman@k-corp.in>; Lovejot Sekhon <lovejot.sekhon@k-corp.in>; shama.nair@travelfoodservices.com; Ranjandas S <Ranjandas.s@blrlounge.in>

Subject: RE: BLR-T1-080 Lounge ph-2 Loose furniture mock up inspection

Arpita/Naveen/ Deepa,

Await your confirmation on the Po terms to proceed with approval.

Regards

Binu Balachandran

+91-8452876061

From: Binu Balachandran
Sent: 25 October 2024 14:02
To: Arpita Vaishnav <arpita@ievo.co.in>; dhruv@ievo.co.in; Deepa Ganediwala <deepa@ievo.co.in>
Cc: Naveen Kumawat <naveen@ievo.co.in>; Abdul Rehman <abdul.rehman@k-corp.in>; Lovejot Sekhon <lovejot.sekhon@k-corp.in>; shama.nair@travelfoodservices.com; Ranjandas S <Ranjandas.s@blrlounge.in>
Subject: RE: BLR-T1-080 Lounge ph-2 Loose furniture mock up inspection

Arpita,

Attached draft PO for your review and comments. These are only for the mock ups approved by BIAL.

Regards

Binu Balachandran

+91-8452876061

From: Arpita Vaishnav <arpita@ievo.co.in>
Sent: 23 October 2024 18:53
To: Binu Balachandran <binu.balachandran@k-corp.in>
Cc: dhruv@ievo.co.in; Naveen Kumawat <naveen@ievo.co.in>; Deepa Ganediwala <deepa@ievo.co.in>; Shama Nair <shama.nair@travelfoodservices.com>; Lovejot Sekhon <lovejot.sekhon@k-corp.in>; Ranjandas S <Ranjandas.s@blrlounge.in>; Shreedhar Babu R <shreedhar@bialairport.com>; alfaz <alfaz@abmarchitects.com>; Ashok Solanki <ashok@abmarchitects.com>; Mithilesh Thaokar <mithilesh.thaokar@travelfoodservices.com>; Swapnil Shejwal <swapnil.shejwal@travelfoodservices.com>; NSO <NSO@travelfoodservices.com>; Aahana Miller <aahana@abmarchitects.com>
Subject: Re: BLR-T1-080 Lounge ph-2 Loose furniture mock up inspection

Hello Sir,

Your selection is well noted, and I appreciate you bringing this to my attention. I will be sure to update you with the timelines as soon as possible

Best regards

Arpita Vaishnav

Team BDC

On Wed, Oct 23, 2024 at 6:29 PM Aahana Miller <aahana@abmarchitects.com> wrote:

++ Looping Dhruv, who I have been in touch with

Binu, some of the furniture he said is sent to Bangalore already so whatever else is there. Will wait for them to confirm.

Thanks

Regards,

Aahana Miller

Principal Architect



Studio Millernium

665, Veer Savarkar Marg

Dadar West

Mumbai 400028

On Wed, Oct 23, 2024 at 6:21 PM Binu Balachandran <binu.balachandran@k-corp.in> wrote:

Dear Arpita,

Attached are few options shortlisted from your catalogue , kindly confirm their availability & timelines for sending physical samples to Bangalore for further approval. Anticipate your prompt revert on same.

Kindly note fabric/leatherette shall be confirmed upon approval of swatches separately .

Regards

Binu Balachandran

+91-8452876061

From: Aahana Miller <aahana@abmarchitects.com>

Sent: 23 October 2024 11:35

To: Ashok Solanki <ashok@abmarchitects.com>

Cc: Shama Nair <shama.nair@travelfoodservices.com>; Lovejot Sekhon <lovejot.sekhon@k-corp.in>; Binu Balachandran <binu.balachandran@k-corp.in>; Ranjandas S <Ranjandas.s@blrlounge.in>; Shreedhar Babu R <shreedhar@bialairport.com>; alfaz <alfaz@abmarchitects.com>

Subject: Re: BLR-T1-080 Lounge ph-2 Loose furniture mock up inspection

Dear All,

We have selected options for the furniture from IEVO Catalog. These have to be checked whether they have this in their factory ready or something similar he has and can be sent to Bangalore. TFS team please do this from your end, it has to be taken up on priority there is no time.

For the fabrics and leatherite we will show the swatches and alongside with options and say this is the final finish.

For the sports bar stool, we have a vendor in Delhi and Ashok is in touch with him. Shama, Ashok will speak to you on this.

Regards,

Aahana Miller

Principal Architect



Studio Millernium

665, Veer Savarkar Marg

Dadar West

Mumbai 400028