

Kwebmaker is an Award winning Design & Technology Focused Digital Agency







Since

Clients

Team

HQ

Branches

2002

2000+

100+





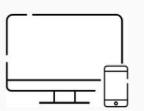




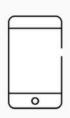




Services













Websites

- PortalsWooCommerce
- E-commerce OpenCart
- Intranet
- Blockchain

E-commerce

• Magento 2

Shopify

- .
- Android

Mobile

• IOS

- IT Services
- AR/VR
- IT Outsourcing

Social & Search

- SEO
- SEM
- Social Media
- Paid Search
- Display & Network

Exhibition & Events Service

- Websites
- Online helpdesk and ticketing system
- Mobile App for Exhibitors
- QR Code
- Barcodes
- RFID Registrations
- Badges





Our Websites

Some of the websites done by us







Objective

The objective of designing and developing

01 02

Positioning

To position Travel Food Services as one of the leading travel food & retail company in the world

UI / UX

To provide
Intuitive User Experience and
Classy User Interface with
Mobile First Approach

Modern Build

To build on the latest Technology with top-level Security





Our Approach

Some of the best practices we keep in mind

Visual

01

02

03

04

05

Attractive and trendy look and feel of the website

Usability

Intuitive and easy navigation to make the journey of the user smooth and direct

Compatibility

All device and browser responsive

Communication

Rich and comprehensive information

Action

Clear Call-to-Action across website to increase lead generation





Our Process

The stages we follow

Collaborative
Conceptualization
Execution
Testing & Support





Collaborative

- Objective of redesigning a new website
- Studying the direct competition in the market
- Studying reference website shared by the client and agency
- Benchmarking the websites in terms of UI/UX Finalizing the Scope of the Website
- Finalizing the Sitemap of the website
- Finalizing the Flow of the website





Conceptualization

- UI/UX Strategy –
- Wire framing and User Journey
- Communication Strategy –
- Guiding with Key Communication and Content
- Visual Strategy Guiding with Images and Videos
- Custom Design Desktop and Mobile





Execution

- Technology Strategy Provide the best technology specifications
- Mobile Responsive The website will be mobile responsive and all major device compatible
- Call to Action Forms for lead generation and inquiries
- Content Management System Easy CMS for content and image updated on the website
- Security SSL secured
- Google Analytics Integration
- SEO We will SEO optimize all our websites with On-Page SEO Optimization





Testing & Support

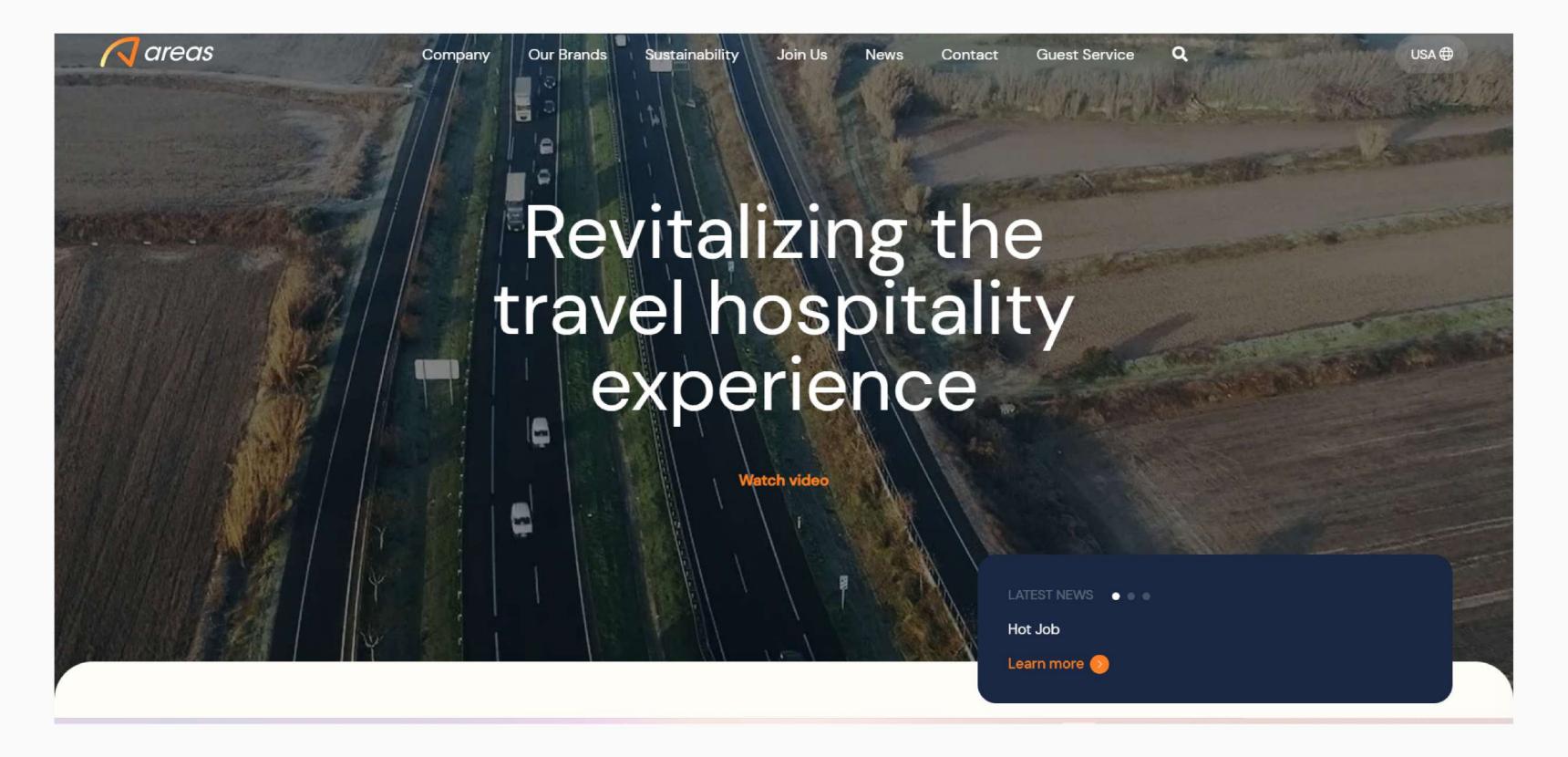
- Testing the website on UAT environment
- Go Live on client's server
- Kwebmaker will provide 1 month support post Live
 - Making sure the entire website is functioning properly
- Post 1 month, we can get into an AMC.







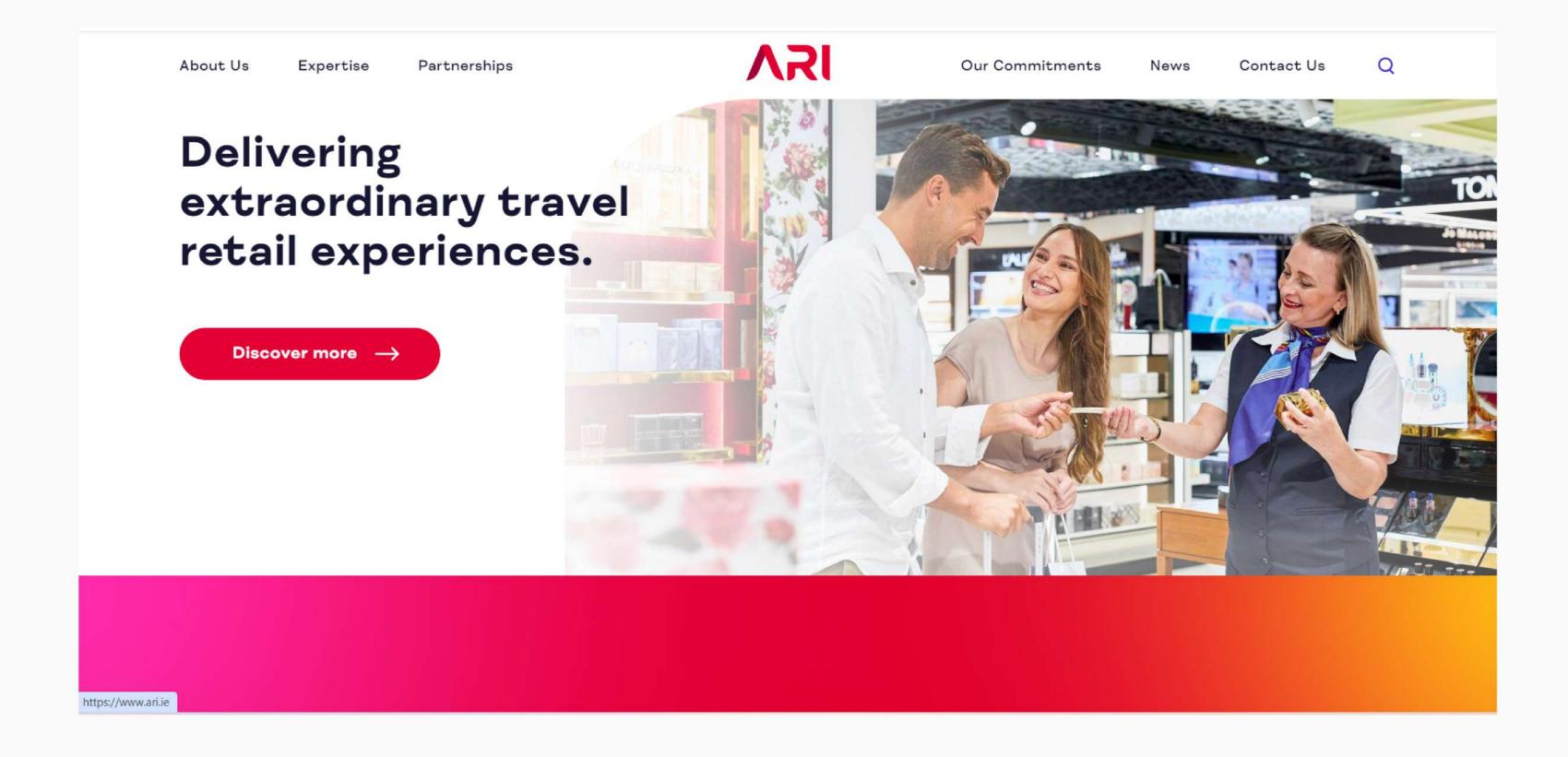
Areas







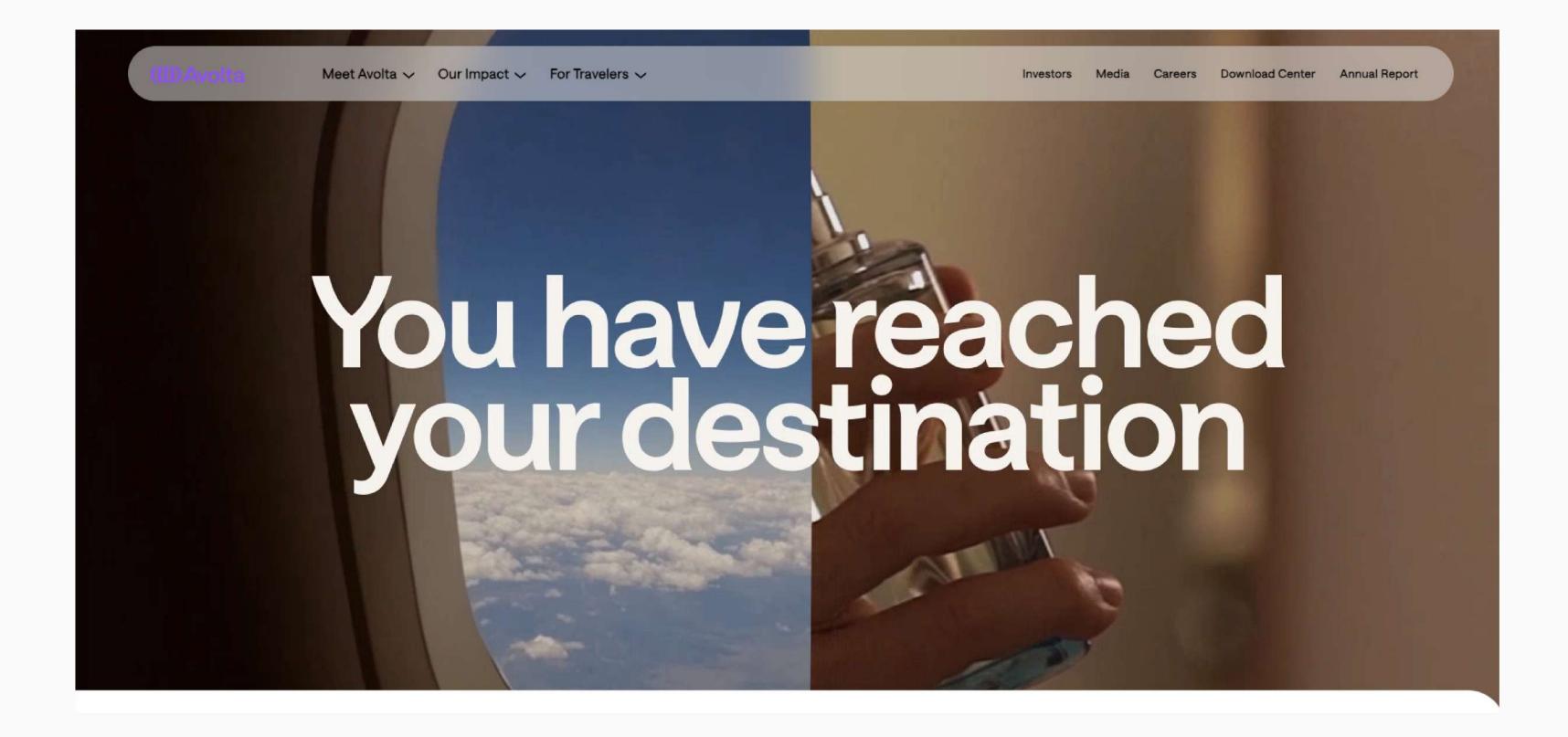
Aer Rianta International







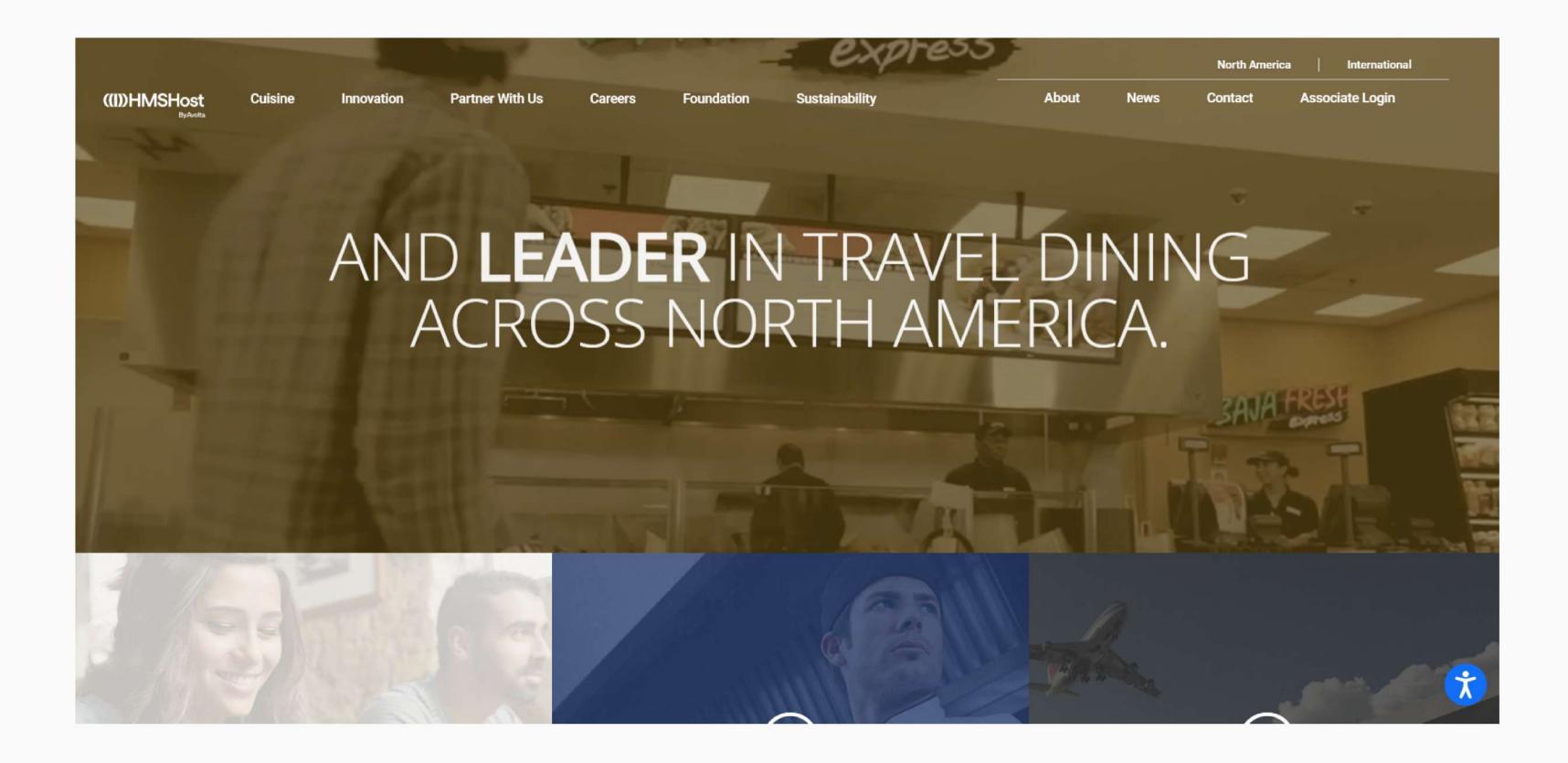
Avolta







HMSHost

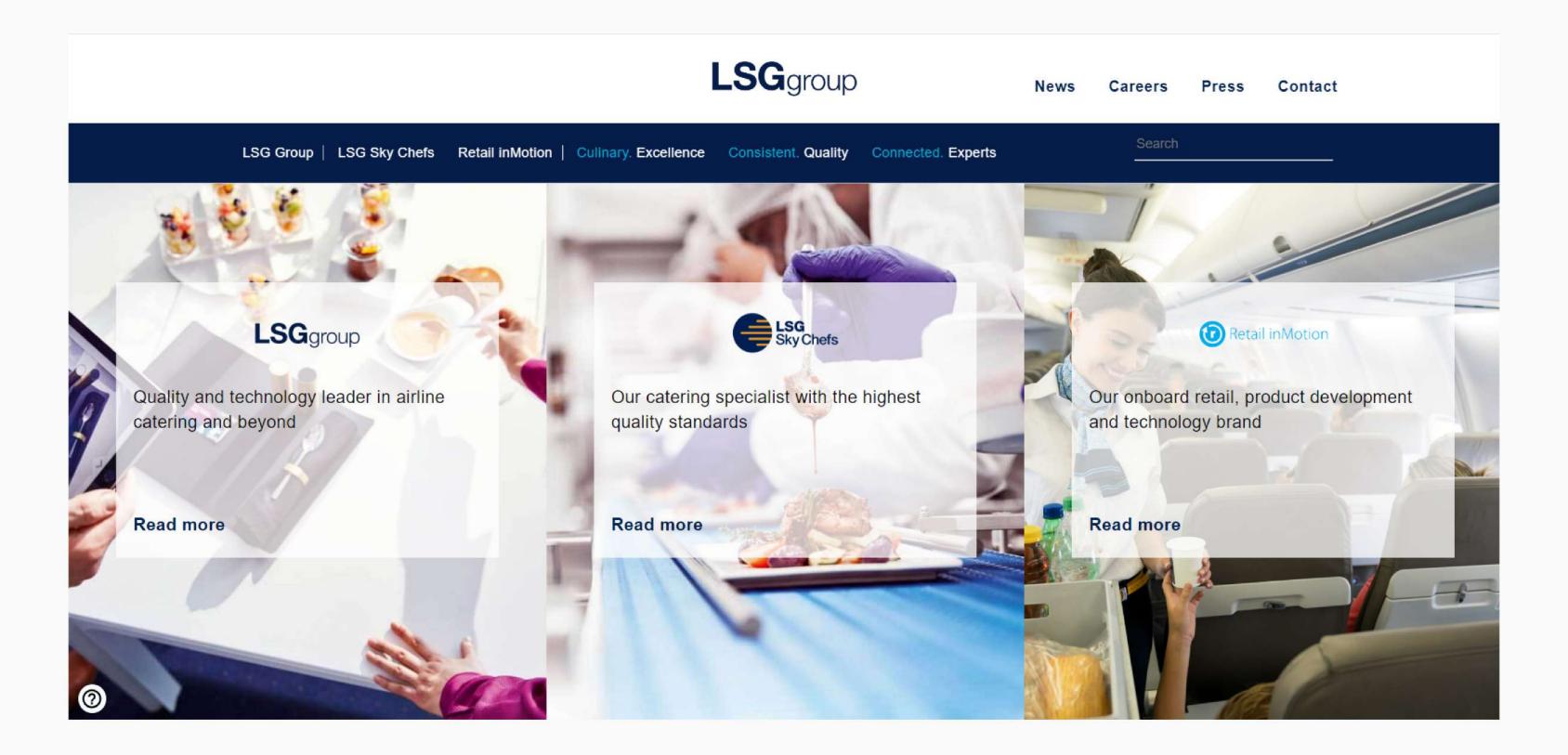






https://www.lsg-group.com/

LSG Group

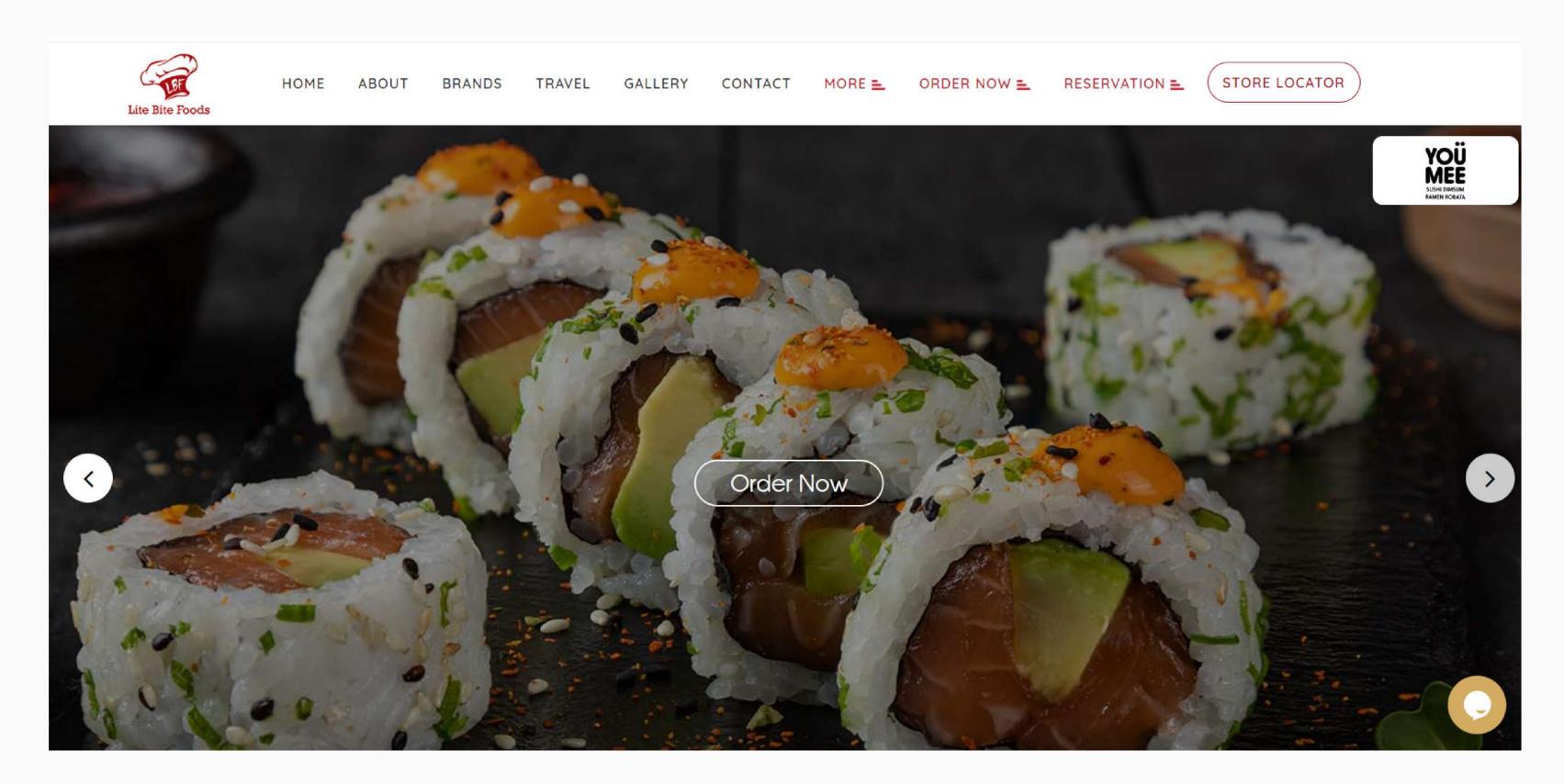






https://www.lbf.co.in/

Lite Bite Foods

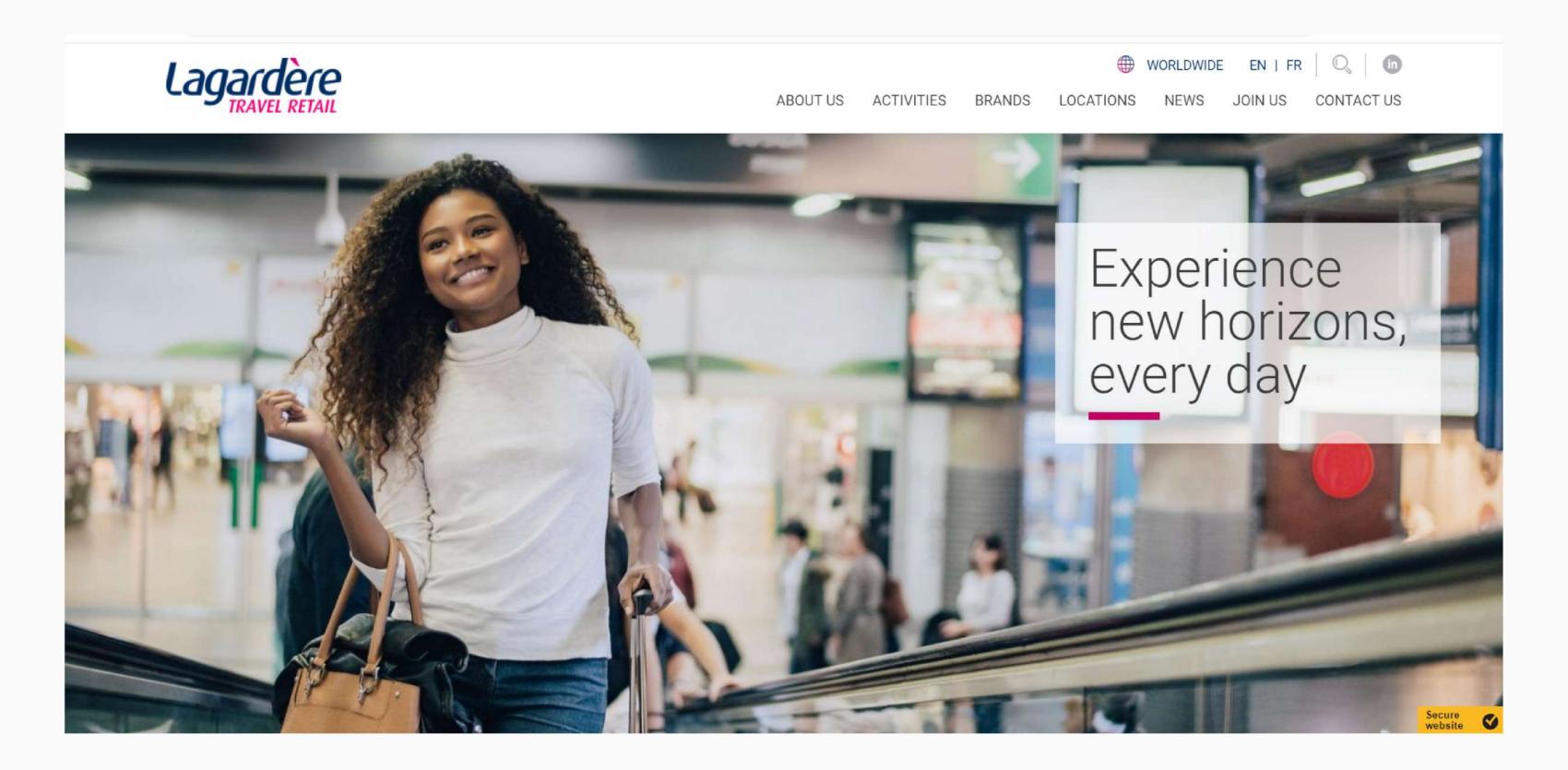






https://www.lagardere-tr.com/en

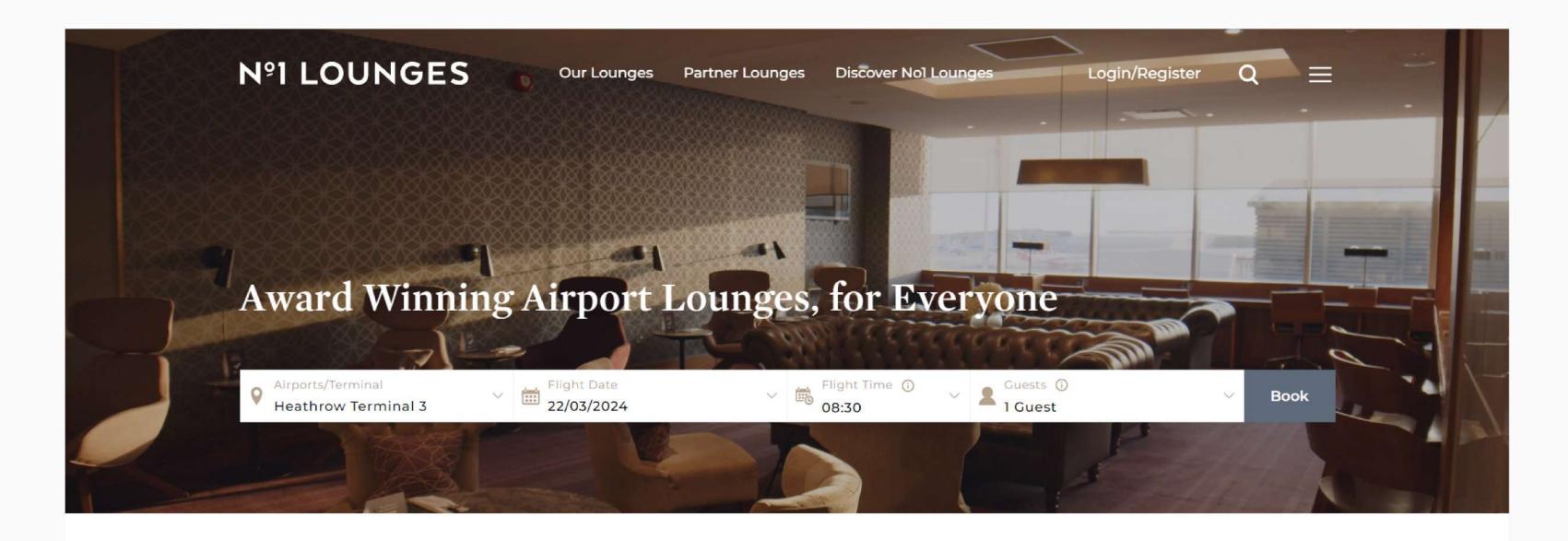
Lagardere







No.1 Lounges



THE VERY BEST PRE-FLIGHT EXPERIENCES, FOR EVERYONE

Welcome to Nol Lounges, the airport's best kept secret. We invite you to take a pause ahead of your flight and eat, drink and relax in style, in one of our premium airport lounges.

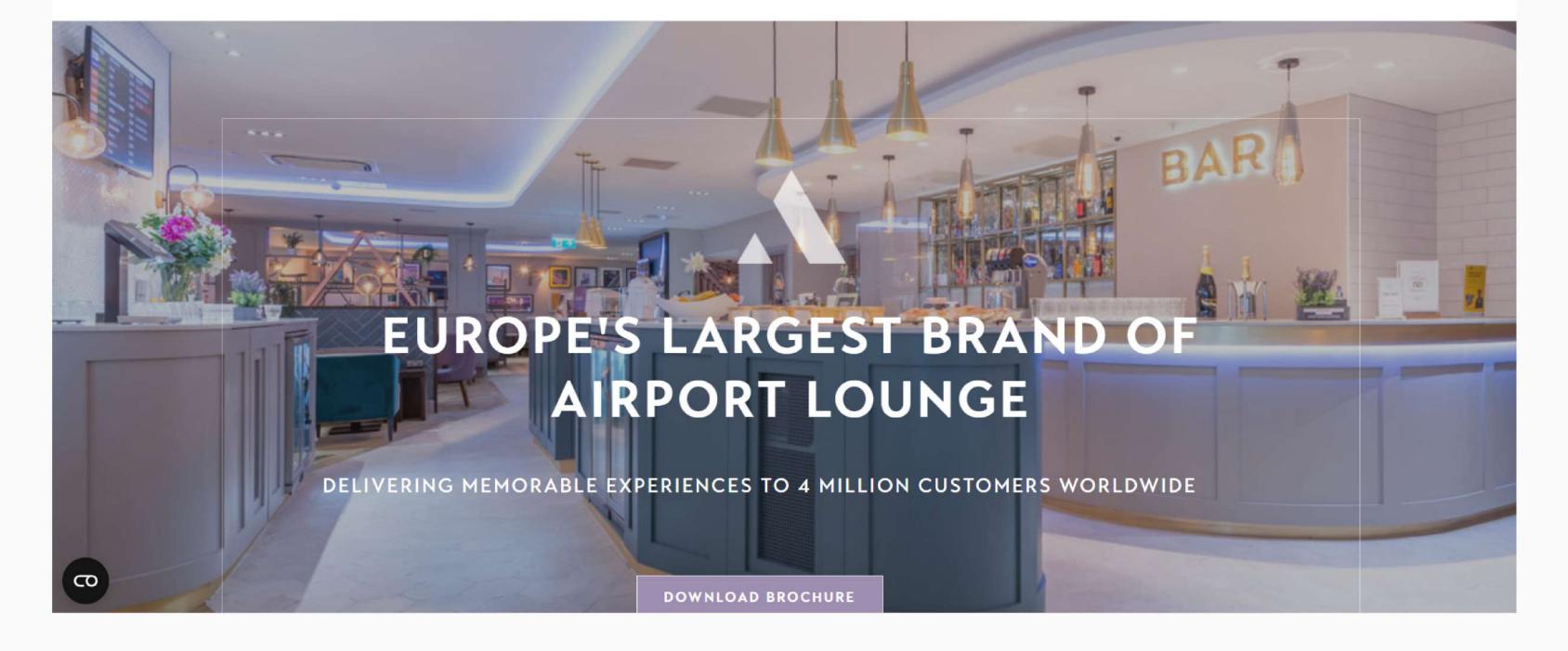




Aspire



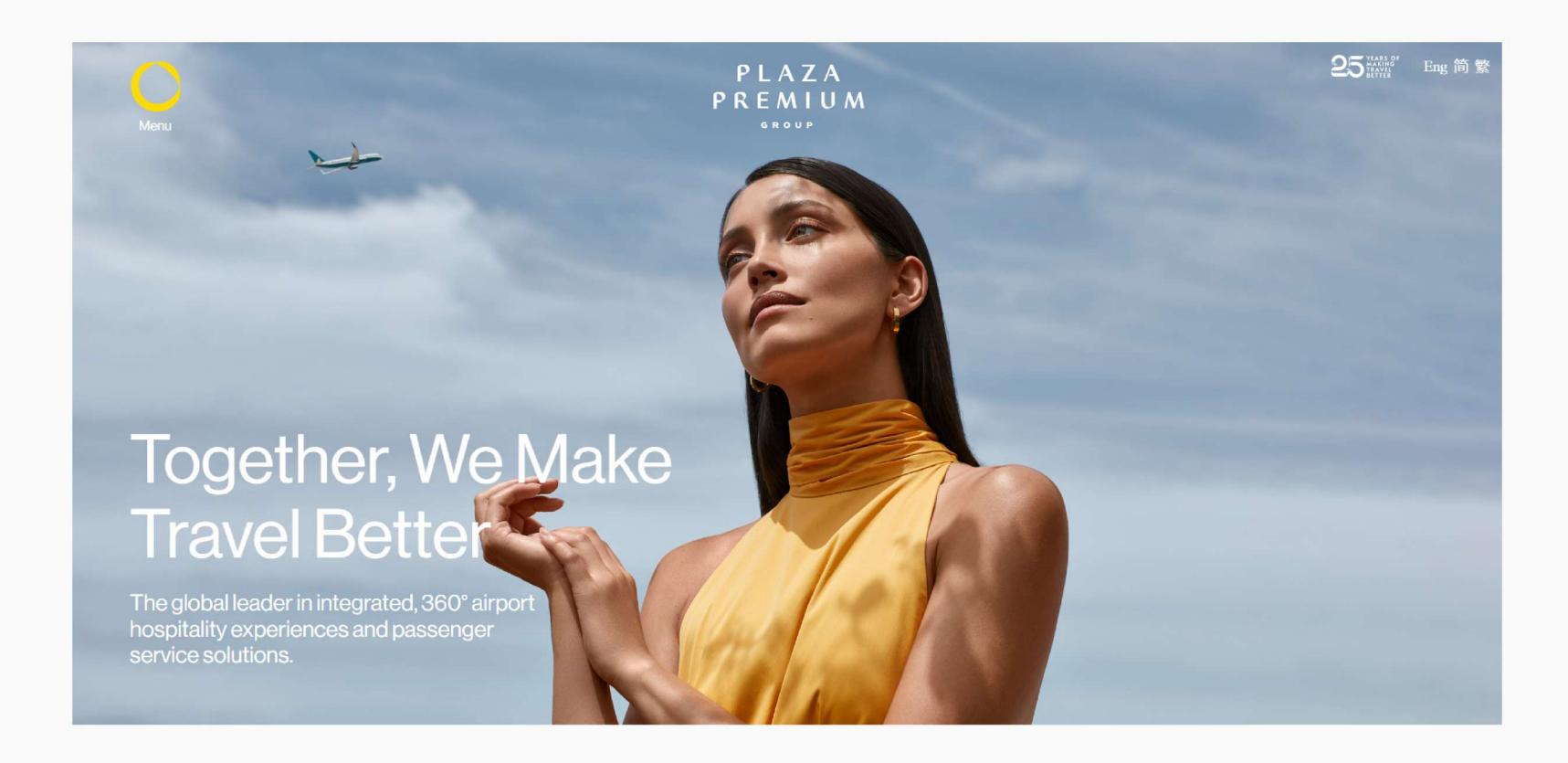
WELCOME THE ASPIRE WAY DELIVERY ESSENCE BROCHURE CONTACT







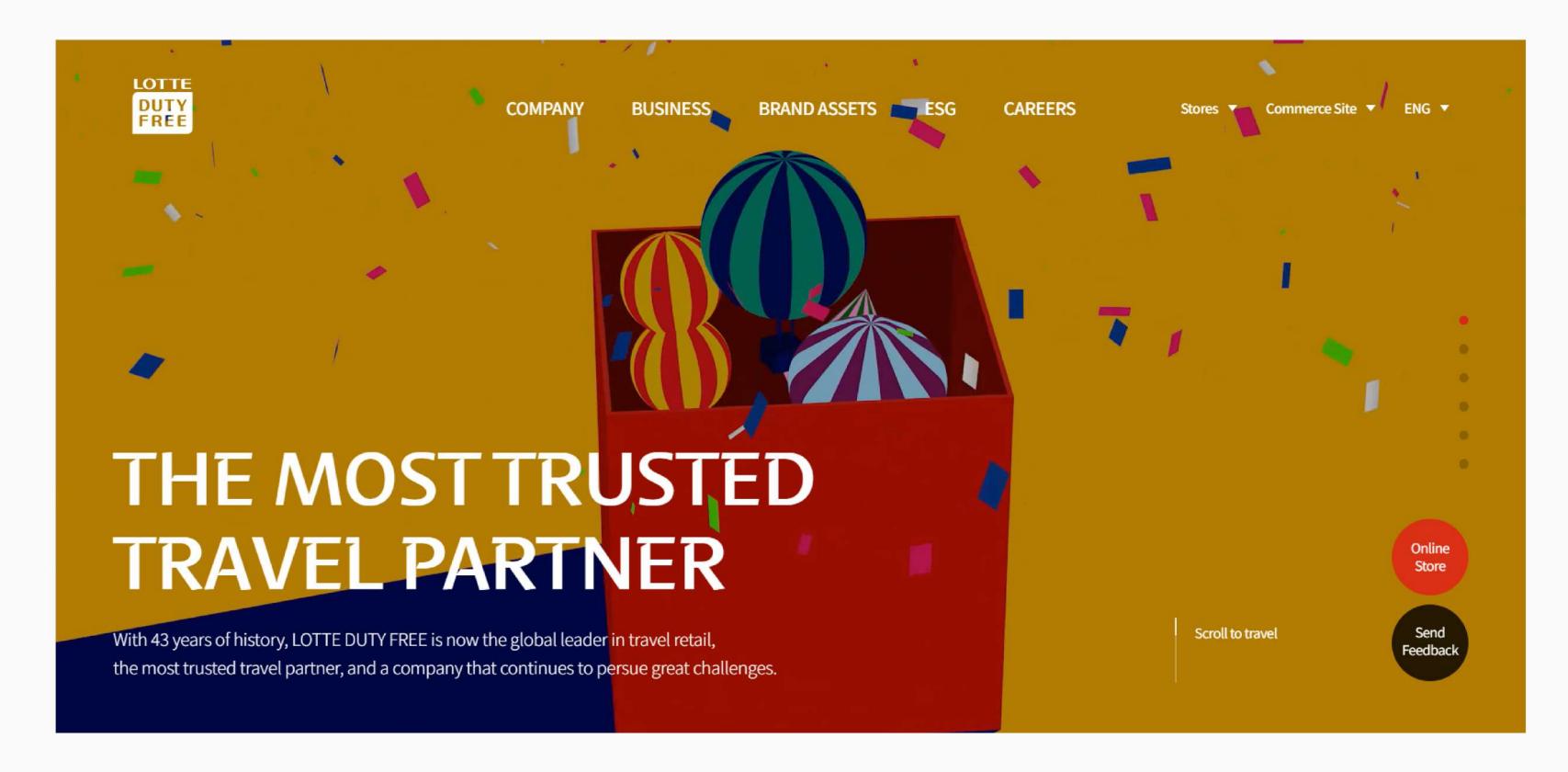
Plaza Premium Group







Lotte Duty Free







Sitemap

Navigation on the website

- 1. Who we are
- 2. Our Presence
- 3. Our Brands
- 4. Our Expertise
- 5. International
- 6. News & Media
- 7. Recognitions
- 8. Careers
- 9. Support
- 10. Testimonials
- 11. Social Media Icons
- 12. Language Dropdown Google Translator





Our Expertise/Services

Tabs covered under our brands

QSR Experts

- Providing F&B to QSR
- Building, Managing and
 Maintaining Quick Service
 Restaurants

Franchising

- Franchising national and international brands
- Services we provide under franchising

Lounges

- Providing F&B services to lounges
- Building, Managing and Maintaining Lounges





Our Presence

Tabs covered under our presence

Highways

- List of Operational Highways
- Filtrations via State/City
- Detailed product page with images, specifications and enquiry form

Airports

- List of Operational Airports
- Filtrations viaCountry/State/City
- Detailed product page with images, specifications and enquiry form

Lounges

- List of Operational Lounges
- Filtrations via State/City
- Detailed product page with images, specifications and enquiry form





Our Brands

Tabs covered under our brands

International Franchised

- List of International Brands
- Detailed product page with images, specifications

Indian Franchised

- List of Indian Brands
- Detailed product page with images, specifications

TFS Brands

- List of TFS owned brands
- Detailed product page with images, specifications





Who we are

News & Media

International

- About Us
- TFS Story
- Our Purpose
- Our Management
- Message from Director and CEO
- Our Growth Story
- Sustainability
- Updates
- Press Releases/Articles
- Blogs
- Showcasing our presence internationally





Recognitions

Careers

Support

Awards & Recognitions

Why work with TFS

- Openings
 - List of openings
 - Apply Form
 - Upload CV
 - o Submit

- Contact Details
- FAQs





USPs

Must have on the website home page

- Partnership with SSP
- Global Presence
- Awards
- Sustainability
- Innovations





Scope of Work

Our deliverables for the website

- Website Layout Plan and Conceptualization
- Website Designing
- Website Development
- PHP Programming
- CMS for static sections
- Universal Search





AMC Scope of Work





AMC

Types of AMC

01

Basic Troubleshoot

02

Comprehensive





Basic Troubleshoot AMC

- Making sure the website is running smoothly
- Bug Fixes
- Trouble shoot support if any issues or errors arise

Turnaround Time:

- Website maintenance requests are submitted via e-mail. Depending on the complexity of the request, the job will be completed in minimum time. Minimum TAT is 24 Hours from Working Hours.
- Monday Friday | 10.30am 6.30pm

Regular Technical Support:

• On E-mail/WhatsApp





Comprehensive AMC

Content & Images:

- ·Updating Pictures, Adding/Deleting images or content (Images/Content to be provided by client)
- ·Updating Blog Categories, Text Content as per the website requirement.
- ·Adding/Updating new projects within the existing template
- ·Address, Email, Telephone & Various other Contact information changes
- ·Client must provide High Resolution, Good Quality and Right Size images
- ·Handling Banners and Ad Images if there is section on website. Adding, deleting, replacing (Graphic Ad Copy comes from client side)

Webpages

- ·Fixing broken links of Website
- ·Adding & Removing links
- ·Updating XML Sitemap for search engine if needed (XML sitemap comes from the SEO team)
- ·Adding/Removing or changing site navigation and menu entry
- ·Forms functioning properly





SEO Updates: (All data will be shared by SEO Team)

- ·Fixing Duplicate, Missing & Truncated Title Tags and Meta description
- ·Updating Title Tags and Meta description
- ·Updating Bugs/broken links/URL structure
- Optimize Image Alt tag & H1 & H2 Heading tags
- ·Website Load Time Optimization
- ·URL Rewriting (if required)
- ·Canonical Tag implementation
- ·Internal Linking
- ·Keyword Optimisation
- ·Robots file update
- ·Xml file update

Bugs & Settings:

- ·Fixing minor bugs in Server-side Code (No New Modules)
- ·Bugs fixing in PHP
- ·Mobile and desktop testing





Backend

- ·Adding of Google Analytics or Remarketing Codes provided by client.
- ·Off-site backup monthly
- ·Keep the plugins up to date
- ·Audit plugins and check performance
- ·Update core plugins and themes
- ·Site Performance Optimization activities
- ·Security Scans
- ·Security Fixes and Patches

Design Changes

- ·Alignment Issues in current design
- ·Responsive Issues in the current design
- ·No other additional design changes





Turnaround Time:

- Website maintenance requests are submitted via e-mail. Depending on the complexity of the request, the job will be completed in minimum time. Minimum TAT is 24 Hours from Working Hours.
- Monday Friday | 10.30am 6.30pm
- Critical Issues/Updates 8-16 working hours
- Non-critical Issues/Updates 24-48 working hours

Regular Technical Support:

• On E-mail/Maintenance of Tracker/ **UAT** on Kwebmaker Server

Services "NOT COVERED" in Annual Maintenance Packages are:

- New Designs
- Functionality & Design Change of the Website
- Altering the Usability of Website
- Any New Function coding side with installation of free or paid modules or extension or API integrations, which needs coding extensively will be charged as
- E-mailers Design / HTMLs
- Additional service like Functionality or New Module which is feasible can be done on additional cost





Server

Suggested AWS Server Requirement

Suggested AWS Server Requirement

EC2 – Web Server + MySQL

- ·Plan t3a.Medium
- ·4 GB RAM
- ·2 vCPU's
- ·30 GB SSD
- ·1 Elastic IP
- ·Ubuntu
- ·PHP Latest
- ·MySQL
- ·50GB Monthly Bandwidth
- ·Mumbai Datacenter
- ·Port Speed Up to 5 Gigabit

Before going live we need access to

https://www.travelfoodservices.com/ server and domain.





Technology

Front-End

Figma

NEXT JS

Back-End

Node JS

Linux OS Platform

MySQL Database

Team

Project Manager – 1

Creative Head – 1

Web Designers – 2

CTO - 1

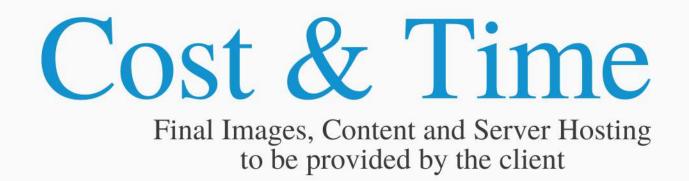
Web Programmers – 2

Tester – 1

Total Key Members – 8







Website Design and Development

WordPress - Approx. INR 12 lakhs + GST

NodeJS - Approx. INR 15 lakhs + GST

Dot .NET - Approx. INR 18 lakhs + GST

<u>Time</u> - Approx. 60 working days

Payment Terms

33% Advance

33% Upon Design Approval

34% Before Going Live

Content Refining -

INR 1.20 lakhs + GST

(all raw content to come from your end - for subjective content like services, etc., not objective like case studies or blogs or articles or for investors section)

<u>AMC</u>

Basic Troubleshoot - INR 25k per month + GST

Comprehensive - INR 50k per month + GST

Total 30 man hours per month

Additional man-hours cost - INR 2200/- per man-hour





Way Forward

Our next steps

01 03

Planning & Execution

Website Design and Development with CMS

Perfection

Mobile Responsive and SEO friendly

Testing & Live

Integration with Security parameters





