



The Power of Synergy

Ref No: - SPS/UPS/QN/23-24/SA- 704

30th Dec 2023

**BLR Lounge Services Pvt Ltd,
Kempegowda International Airport,
Bangalore.**

Subject: Quotation for SMF BATTERIES

Dear Sir,

We are obliged for providing us the opportunity to your valuable enquiry!

It would be our privilege to execute our product in the field of UPS and Solar systems. Our Solution-Oriented approach has meant expanding our product portfolio to meet the needs of our customers. Today our basket of products includes:

- ONLINE UPS SYSTEMS – APC, EMERSON, EATON and other branded UPS.
- BATTERIES – EXIDE, AMARAJA, ROCKET – all branded SMF and TUBULAR.
- SOLAR SYSTEMS – UPS and SOLAR PANELS.
- STABILIZER–Branded SERVO STABILIZERS.
- TRANSFORMER – STEPUP & STEPDOWN.

We believe in authenticated and accurate technical expertise in the domain of power solutions.

- We also undertake maintenance contract in warranty and after the warranty period.
- Support corporate houses by providing Cost Effective solutions to attain lesser MTBF [Mean Time between Failures].
- Maintain considerably good response time at a highly efficient support level
- As a matter of fact, approximately 90% of our business comes either as repeat business or is a result of leads given to us by our existing customers.
- A customer-centric approach that has helped us understand in depth needs of our customers and match their expectations.

Our association with all branded UPS and Batteries has provided us with a impressive range of UPS systems that can match international specifications.

Backing up each of our customers, is a team of dedicated engineers that works towards offering a quick response to customer complaints.

We trust we have been able to share with you information about ourselves that you will find useful. Should you need any additional information, please feel free to revert to us.

Looking forward to receiving your valuable order!

Yours Sincerely,
SYNERGY POWER SOLUTIONS
MAHESH SG – 9900112121



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COST DESCRIPTION FOR ALL UPS BATTERY REPLACEMENT

SL.No	Description of Item	Qty	Unit Price (Rs.)	Total (Rs.)
1.	12V / 26 AH EXIDE MAKE SMF BATTERIES.	24	3,000.00	72,000.00
2.	12V / 42 AH EXIDE MAKE SMF BATTERIES.	62	4,000.00	2,48,000.00
Total				3,20,000.00
GST@28%(BATTERIES)				89,600.00
Buy back Old 26AH * 24*500				(-) 12,000.00
Buy back Old 42AH * 62*750				(-) 46,500.00
G.Total				3,23,580.00
Transportation & Installation Charges included				

COST DESCRIPTION FOR 20 & 3 KVA UPS BATTERY REPLACEMENT

SL.No	Description of Item	Qty	Unit Price (Rs.)	Total (Rs.)
1.	12V / 26 AH EXIDE MAKE SMF BATTERIES. (For Main Store UPS)	06	3,000.00	18,000.00
2.	12V / 42 AH EXIDE MAKE SMF BATTERIES. (D1 – AHU UPS)	30	4,000.00	1,20,000.00
Total				1,38,000.00
GST@28%(BATTERIES)				38,640.00
Buy back Old 26AH * 06*500				(-) 3,000.00
Buy back Old 42AH * 30*750				(-) 22,500.00
G.Total				1,51,140.00
Transportation & Installation Charges included				

Yours Sincerely,
 SYNERGY POWER SOLUTIONS
 MAHESH SG – 9900112121



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COMMERCIAL TERMS AND CONDITIONS

Order Placed At: - **SYNERGY POWER SOLUTIONS**
No -326, 2nd Block, Nagarbhavi 1st Stage, Bangalore – 560072,
Email: synergypowerups@gmail.com
Ph: 080-41327555

Price Basis: **GST NO – 29ACYFS9834Q1ZH**
UPS – GST18%,
BATTERIES – GST 28%

Warranty: **UPS -24 Months from the date of purchase.**
BATTERY -24 Months from the date of purchase.

Payment: - 100% advance payment along with Purchase Order.

Validity: This quotation is valid for 10 days from this date.

Delivery: 1 week from the date of order

Site preparation - Input and Output switchgear, distribution boards, I/p & O/p power Cabling, dedicated earthing preparation, Anykind of Civil and fabrication works are excluded from our scope of supply.

Assuring you of our best service & support at all times.Thanking you and looking forward to your early reply!

Yours Sincerely,
SYNERGY POWER SOLUTIONS
MAHESH SG – 9900112121