



SignDesk

Address: #24, Between 3rd And 4th Main, Malleshwaram, Bengaluru, 560003

Commercial Proposal on Contract Management

Submitted to: Deepak Kurian

Submitted By: Llewellyn Michael Nyss
Manager - Enterprise Sales
llewellyn.n@signdesk.com | +91 973 170 9587
Revised Date: Jun 17, 2024

Disclaimer

This document is for the sole use of the intended recipient(s) and contains confidential and privileged information. Any unauthorized review, use, disclosure, copying or distribution is strictly prohibited.

Introduction

About Desk Nine Pvt Ltd

Desk Nine Pvt. Ltd. is an ISO 27001:2013 and 9001:2015 certified technology company that was started to provide seamless & AI-powered digital documentation solutions. In order to comprehensively solve the problems and challenges caused due to the traditional documentation process, Desk Nine Pvt. Ltd has created an entity to automate & digitize paper-based documentation & manual workflows - SignDesk.com. SignDesk offers contract workflow automation, electronic evidence creation, digital KYC verification & onboarding, and automated recurring payments.

SignDesk.com

SignDesk.com offers a Contract Workflow Automation Solution, developed exclusively to ease paperwork and documentation, and aimed primarily at the financial sector. Our digital documentation product provides end-to-end automated documentation, required for business processes like Customer Onboarding, Loan Disbursal Documentation, Vendor Onboarding, document execution, and many others. Video-based ID verification & onboarding, Aadhaar-based eSign & video signatures, Digitized Stamping, and Automated Recurring Payments via eNACH are the pillars of our Document Workflow Automation module.

Our nation-wide Digital Stamping Solutions help people print legal documents on stamp paper by using our online platform from anywhere. Our eNACH service helps banks and other financial organizations automate their recurring payments digitally, thereby avoiding a lot of paperwork and saving time. Our legally compliant electronic signatures & innovative video signatures allow remote & instant document execution with seamless electronic evidence creation. Our AI-powered KYC verification solution automates the KYC verification & onboarding process with VCIP & VBIP-enabled digital workflows. We, at SignDesk, offer services that are in compliance with government policies and are legally valid. Our efforts to digitize inefficient paper-based methods have been recognized and awarded, the most recent being the Global Banking & Finance Review's Best Digital Onboarding Product of 2020 in India, Inflection's Best Digital Stamping Solution of 2020, and InnTech's Best AI/ML Product of 2020.

CLM Enterprise plan - Features

In-Built Features	Feasibility
Legacy Contract Upload Assistance (Per document up to 50 pages)*	Yes (Chargeable)
Online Contract Negotiations and Redlining	Yes
eSign Capabilities*	Yes
eStamp Capabilities	Yes
Contract Repository	Yes
Permission Based User Roles	Yes
Client Profile Management	Yes
Options to templatised documents & customize templates	Yes
Branding: Logo & Unique URL	Customizable & Chargeable
Key date notifications for contract expiry & renewal	Yes
Document Hierarchy	Yes
Audit Trail	Yes
Reporting & Analytics	Yes
Digital contract negotiations via notifications, comments, notes & attachments	Yes
Approval workflows	Yes
SSO Login**	Chargeable
<p>*Legacy Contract Upload is not chargeable if done by the Travel Food Services team. *eSign can be either Mobile/Email OTP based, or Aadhaar OTP based, or DSC. **SSO Login can be for Google Workspace or Microsoft accounts.</p>	

Contract Management Pricing			
	No. of Units	Unit Cost per month	Total Cost
One Time Setup Charges			₹ 1,00,000
License Fee - Admin Users/Legal Users	2	₹ 4,500	₹ 1,08,000 per annum
License Fee - Business Users	6	₹ 500	₹ 36,000 per annum
			₹ 2,44,000
<i>Note:</i>			
1. 18% GST applicable on the cost.			
2. License Fees are billed annually, and upfront at the start of each year.			

The One Time Setup charges would include the following:

1. Deployment of the tool on cloud (AWS)
2. Initial Storage Allocation - 1 TB.
3. Custom Request to change the upload file size limit from 10MB to 100MB per file size.
4. Training for admins, and users.

In case TFS decides to integrate stamping & signing in future, the following additional billing will be charged:

One Time Setup Charges	₹ 1,50,000
Transactional Charges - Billed Monthly as per consumption	
Charges Per Signature Per Document (Aadhaar)	₹ 14
Charges Per Signature Per Document (DSC)	₹ 10
Charges per stamp paper	₹ 50
Stamp Paper charges payable to Government	To be paid as per actuals based on stamp paper value

Additional Charges (Optional) if applicable

- Additional users - As per pricing mentioned above.
- Additional Customization Efforts - 1 FTE per Day = 8 hrs = ₹ 15,000
- Storage expansion ₹ 1,05,000 annually per 1 TB per ARC
- Disaster recovery - ₹ 20,000 every month

Please note the charges are exclusive of taxes (*ARC - Annual Recurring Charges,*FTE - Full-time employee)

Terms and Conditions

- PO to be raised in the name of DeskNine Pvt. Ltd.
- All the services/solutions are provided for sole use of Travel Food Services only.
- The service is non-transferable, non-refundable, and non-saleable to any third party.
- The contract Agreement would be for a period of 3 years with an increment of 9% annually.
- Renegotiation of commercials in case of hike in prices due to policy decisions, or UIDAI/ESP fees revisions.
- All the above prices are **exclusive** of all taxes / duties / government levies. Taxes / Duties / Government Levies, as per prevailing government rules, will be charged extra as applicable to the customer account.
- The price shared is exclusive and confidential; it should not be shared or communicated to any third party.
- The above pricing is valid for a period of 30 days from the date of submission.