Herambraj Sonawane

From:	Rohit Yadav <rohit@xct.co.in>
Sent:	Monday, July 29, 2024 5:55 PM
To:	Asad Shamsi; Herambraj Sonawane
Cc:	Ranish Jain; Moiz Maldar
Subject:	RE: Sophos Firewalls	Travel Food Services

++ @Herambraj Sonawane

Dear Herambraj Sir,

Please find the below revised best prices as per your asking rate for your reference.

Kindly approve the same and share the confirmation process this ahead.

Option 1 : Upgrade of Existing Firewall with 3 Years Support

Description	Term	Qty	Unit Price	Total price
XGS 136 with Xstreme Protection 3yr with Appliance (Approx. 80 User)	36	1	142500	142500 + 18% GST
XGS 2100 with Xstreme Protection 3yr with Appliance	36	1	228500	228500 + 18% GST

Note : One Time Installation Charges for the Upgrade/Fresh Firewall @ 4500 + 18% GST

Terms & Conditions
Taxes : 18% GST Extra.
Payment : 100% Advance.
Delivery : Within 1-2 weeks.
Price Validity : Till 10th - July - 2024.

Regards
Rohit Yadav

+91-9930770995

XCT Solutions Pvt. Ltd.

From: Rohit Yadav
Sent: 04 July 2024 19:01
To: Asad Shamsi <asad.shamsi@travelfoodservices.com>
Cc: Ranish Jain <Ranish.Jain@sophos.com>; Moiz Maldar <moiz@xct.co.in>
Subject: RE: Sophos Firewalls | Travel Food Services

Dear Asad Sir,

Please find the below revised best prices for your kind reference.

Looking forward for your positive response towards the closure.

Option 1 : Upgrade of Existing Firewall with 3 Years Support

Description	Term	Qty	Unit Price	Total price
XGS 136 with Xstreme Protection 3yr with Appliance (Approx. 80 User)	36	1	148250	148250 + 18% GST
XGS 2100 with Xstreme Protection 3yr with Appliance	36	1	237250	237250 + 18% GST

Option 2 : Fresh Firewall with 1 Year Support

Description	Term	Qty	Unit Price	Total price
XGS 136 with Xstreme Protection 1yr with Appliance (Approx. 80 Users)	12	1	111000	111000 + 18% GST
XGS 2100 with Xstreme Protection 1yr with Appliance	12	1	178450	178450 + 18% GST

Note : One Time Installation Charges for the Upgrade/Fresh Firewall @ 4500 + 18% GST

<u>Terms & Conditions</u>
Taxes : 18% GST Extra.
Payment : 100% Advance.
Delivery : Within 1-2 weeks.
Price Validity : Till 10th - July - 2024.

Regards
Rohit Yadav
+91-9930770995

XCT Solutions Pvt. Ltd.

From: Moiz Maldar <moiz@xct.co.in>
Sent: 03 July 2024 13:55
To: Asad Shamsi <asad.shamsi@travelfoodservices.com>; Rohit Yadav <rohit@xct.co.in>
Cc: Ranish Jain <Ranish.Jain@sophos.com>
Subject: RE: Sophos Firewalls | Travel Food Services

Yes Sir, on it, there is some revision on commercials hence was taking time, we should share this with you today.

Regards
Moiz Maldar

From: Asad Shamsi <asad.shamsi@travelfoodservices.com>
Sent: Wednesday, July 3, 2024 1:26 PM
To: Moiz Maldar <moiz@xct.co.in>; Rohit Yadav <rohit@xct.co.in>
Cc: Ranish Jain <Ranish.Jain@sophos.com>
Subject: RE: Sophos Firewalls | Travel Food Services
Importance: High

Dear Moiz / Rohit,

Awaiting for the quotations.

Regards
Asad Shamsi

+91 9930909463

From: Asad Shamsi
Sent: Tuesday, July 2, 2024 11:25 AM
To: Moiz Maldar <moiz@xct.co.in>; Rohit Yadav <rohit@xct.co.in>
Cc: Ranish Jain <Ranish.Jain@sophos.com>
Subject: RE: Sophos Firewalls | Travel Food Services

Dear Moiz / Rohit,

Request for the quotes.

Regards
Asad Shamsi
+91 9930909463

From: Moiz Maldar <moiz@xct.co.in>
Sent: Friday, June 28, 2024 5:31 PM
To: Rohit Yadav <rohit@xct.co.in>; Asad Shamsi <asad.shamsi@travelfoodservices.com>
Cc: Ranish Jain <Ranish.Jain@sophos.com>
Subject: RE: Sophos Firewalls | Travel Food Services

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Resending !!

Rohit – pls check if we can better these prices for closure. Talk to Asad Sir which option to work on and share revised best prices here.

Thanks

From: Rohit Yadav <rohit@xct.co.in>
Sent: Wednesday, May 29, 2024 11:25 AM
To: Asad Shamsi <asad.shamsi@travelfoodservices.com>
Cc: Moiz Maldar <moiz@xct.co.in>; Ranish Jain <Ranish.Jain@sophos.com>
Subject: RE: Sophos Firewalls | Travel Food Services

Dear Asad Sir,

As discussed, please find the below prices for your kind reference.

Option 1 : Upgrade of Existing Firewall with 3 Years Support

Description	Term	Qty	Unit Price	Total price
XGS 136 with Xstreme Protection 3yr with Appliance (Approx. 80 User)	36	1	149534	149534 + 18% GST
XGS 2100 with Xstreme Protection 3yr with Appliance	36	1	238562	238562 + 18% GST

Option 2 : Fresh Firewall with 1 Year Support

Description	Term	Qty	Unit Price	Total price
XGS 136 with Xstreme Protection 1yr with Appliance (Approx. 80 Users)	12	1	112215	112215 + 18% GST
XGS 2100 with Xstreme Protection 1yr with Appliance	12	1	179650	179650 + 18% GST

Note : One Time Installation Charges for the Upgrade/Fresh Firewall @ 4500 + 18% GST

Terms & Conditions
Taxes : 18% GST Extra.
Payment : 100% Advance.
Delivery : Within 1-2 weeks.
Price Validity : Till 10th - Jun - 2024.

Regards
Rohit Yadav
+91-9930770995

XCT Solutions Pvt. Ltd.

From: Asad Shamsi <asad.shamsi@travelfoodservices.com>
Sent: 27 May 2024 01:26 PM
To: Moiz Maldar <moiz@xct.co.in>
Subject: FW: Sophos Firewalls | Travel Food Services

Dear Moiz,

As discussed, please recheck and provide the quotation for the following.

XGS 2100 with Xstreme Protection 3yr with Appliance – 36 Months (Against Upgrade of XG230- C24101THDFP3B82)
XGS 2100 with Xstreme Protection 1yr with Appliance – 12 Months

XGS 136 or other Alternative option (approx. 80 Users) for 3yrs – 36 Months (Against upgrade of XG106- C1C0B93MH389JAA)
XGS 136 or other Alternative option (approx. 80 Users) for 3yrs – 12 Months

Regards
Asad Shamsi
+91 9930909463

From: Moiz Maldar <moiz@xct.co.in>
Sent: Tuesday, January 23, 2024 7:50 AM
To: Asad Shamsi <asad.shamsi@travelfoodservices.com>
Cc: Isaq Patel <Isaq.Patel@Sophos.com>; Ranish Jain <Ranish.Jain@sophos.com>
Subject: RE: Sophos Firewalls | Travel Food Services

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Asad Sir,

As discussed over call with Ranish last week, kindly find below prices of XGS 136 and XGS 2100 along with revised prices of XGS 2300 and Software Virtual appliance:

Description	Term	Qty	Unit Price	Total price
XGS 136 with Xstreme Protection 3yr with Appliance	36	1	149534	149534
XGS 2100 with Xstreme Protection 3yr with Appliance	36	1	238562	238562

Xstream Protection for SF SW/Virtual - UP TO 8 CORES & 16GB RAM	36	1	675666	675666
XGS 2300 Security Appliance and Xstream Protection for XGS 2300	36	1	498100	498100

GST 18%.

Feel free to call me if you have any queries in sizing and considering the model as per number of users.

Thank You !!

--
Regards
Moiz Maldar
+91-9773743917

XCT Solutions Pvt. Ltd.

From: Asad Shamsi <asad.shamsi@travelfoodservices.com>
Sent: 22 January 2024 11:43 AM
To: Moiz Maldar <moiz@xct.co.in>
Cc: Isaq Patel <Isaq.Patel@Sophos.com>; Ranish Jain <Ranish.Jain@sophos.com>
Subject: RE: Sophos Firewalls | Travel Food Services
Importance: High

Dear Moiz,

Request for the quotes for XGS 136 and XGS 2100 models.
And revised quotes for Soft Firewall on Azure.

Regards
Asad Shamsi

From: Asad Shamsi
Sent: 18 January 2024 14:00

To: Moiz Maldar <moiz@xct.co.in>
Cc: Isaq Patel <Isaq.Patel@Sophos.com>; Ranish Jain <Ranish.Jain@sophos.com>
Subject: RE: Sophos Firewalls | Travel Food Services

Dear Moiz,

As discussed yesterday, request to please share the quotes for XGS 136 and XGS 2100 models along with revised quotes for Software Firewall and others. Request the same by today.

Regards
Asad Shamsi

From: Moiz Maldar <moiz@xct.co.in>
Sent: 15 January 2024 19:34
To: Asad Shamsi <asad.shamsi@travelfoodservices.com>
Cc: Isaq Patel <Isaq.Patel@Sophos.com>; Ranish Jain <Ranish.Jain@sophos.com>
Subject: RE: Sophos Firewalls | Travel Food Services

Asad Sir,

Please find below revised commercial for your kind reference:

Description	Term	Qty	Unit Price	Total Price
XGS 2300 Security Appliance		2	6,23,950	12,47,900
Xstream Protection for XGS 2300	36			
XGS 116 with Xstreme Protection 3yr with appliance	36	1	60,998	60,998
XGS 107 with Xstreme Protection 3yr with appliance	36	1	44,961	44,961
Xstream Protection for SF SW/Virtual - UP TO 8 CORES & 16GB RAM	36	1	7,72,443	7,72,443

GST 18%.

--
Regards
Moiz Maldar
+91-9773743917

XCT Solutions Pvt. Ltd.

From: Moiz Maldar
Sent: 15 January 2024 01:21 PM
To: Asad Shamsi <asad.shamsi@travelfoodservices.com>
Cc: Isaq Patel <Isaq.Patel@Sophos.com>; Ranish Jain <Ranish.Jain@sophos.com>
Subject: RE: Sophos Firewalls | Travel Food Services

Asad Sir,

Sorry for the delay, Please find below commercials which you can consider for approvals, have marked Mr Ranish – he is the Account Manager for Travel Food Services.

Firewall Make	Firewall Model	Serial Number	Current OS Version & Build	Subscription Expiry Date	Model Suggested
SOPHOS	SFV8C16 (Azure)	C01001HDFP3HC22	SFOS 18.5.2 MR-2-Build380	Apr 29, 2024	Xstream Protection for SF SW/Virtual
SOPHOS	XG230	C24101THDFP3B82	SFOS 19.0.1 MR-1	Jul 31, 2024	XGS 2300 with Xstream protection
SOPHOS	XGS116	X111042MH48CDCB	SFOS 18.5.2 MR-2	Mar 31, 2024	XGS 116 with Xstreme Protection
SOPHOS	XG106	C1C0B93MH389JAA	SFOS 18.5.4 MR-4-Build418	Aug 29, 2024	XGS 116 with Xstreme Protection
SOPHOS	XG230	C24077KRHD42926	SFOS 18.5.2 MR-2-Build380	Mar 03, 2024	XGS 2300 with Xstream protection

Description	Term	Qty	Unit Price	Total Price
XGS 2300 Security Appliance		2	6,23,950	12,47,900
Xstream Protection for XGS 2300	36			
XGS 116 with Xstreme Protection 3yr with appliance	36	1	60,998	60,998
XGS 107 with Xstreme Protection 3yr with appliance	36	1	44,961	44,961

Xstream Protection for SF SW/Virtual - UP TO 8 CORES & 16GB RAM	36	1	7,72,443	7,72,443

GST 18% applicable.

If you have any queries feel free to email or call us back.

--
Regards
Moiz Maldar
+91-9773743917

XCT Solutions Pvt. Ltd.

From: Asad Shamsi <asad.shamsi@travelfoodservices.com>
Sent: 11 January 2024 11:49 AM
To: Moiz Maldar <moiz@xct.co.in>
Cc: Isaq Patel <Isaq.Patel@Sophos.com>
Subject: RE: Sophos Firewalls
Importance: High

Dear Moiz,

Awaiting for the quotes.

Regards
Asad Shamsi

From: Moiz Maldar <moiz@xct.co.in>
Sent: 09 January 2024 18:26
To: Asad Shamsi <asad.shamsi@travelfoodservices.com>
Cc: Isaq Patel <Isaq.Patel@Sophos.com>
Subject: Re: Sophos Firewalls

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Yes Sir, we have raised request for all the below upcoming firewalls with Sophos today, they are working on it in the backend.

Should share us soon.

Regards
Moiz Maldar

Get Outlook for iOS

From: Asad Shamsi <asad.shamsi@travelfoodservices.com>
Sent: Tuesday, January 9, 2024 6:23:39 PM
To: Moiz Maldar <moiz@xct.co.in>
Subject: RE: Sophos Firewalls

Dear Moiz,

As discussed, request for the quotations for renewal of firewall subscriptions and upgrade for appropriate firewall units as highlighted below.

Firewall Make	Firewall Model	Serial Number	Current OS Version & Build	Subscription Expiry Date
SOPHOS	SFV8C16 (Azure)	C01001HDFP3HC22	SFOS 18.5.2 MR-2-Build380	Apr 29, 2024
SOPHOS	XG230	C24101Y4RYBYB92	SFOS 19.0.0 GA-Build317	Mar 31, 2025
SOPHOS	XGS136	X13109BFR3KQXC7	SFOS 19.0.1 MR-1-Build365	Dec 13, 2025
SOPHOS	XG230	C24101THDFP3B82	SFOS 19.0.1 MR-1	Jul 31, 2024
SOPHOS	XGS116	X111042MH48CDCB	SFOS 18.5.2 MR-2	Mar 31, 2024
SOPHOS	XGS 126	X12300FBCM3R670	SFOS 19.0.1 MR-1-Build365	Feb 19, 2026
SOPHOS	XG230	C24101V7YFQMV5E	SFOS 18.5.2 MR-2-Build380	Apr 01, 2025
SOPHOS	XG106	C1C0B93MH389JAA	SFOS 18.5.4 MR-4-Build418	Aug 29, 2024
SOPHOS	XG210	C23101XPMTJ3779	SFOS 19.5.1 MR-1-Build278	Jan 24, 2025
SOPHOS	XG230	C24077KRHD42926	SFOS 18.5.2 MR-2-Build380	Mar 03, 2024
SOPHOS	XG 135	C17094X49GRKH1B	SFOS 19.0.1 MR-1-Build365	Feb 10 2025

Regards
Asad Shamsi

From: Asad Shamsi
Sent: 05 January 2024 20:50
To: moiz@xct.co.in
Subject: Sophos Firewalls

Dear Moiz,

As discussed, below is the detailed list of our main Firewall devices we want to take under single Sophos account ID.
There is one sophos firewall deployed on Azure as well, do let us know if that would be considered or not.
Also help us know the firmware upgrade plan and subscription renewals for these.

Contact Person : Asad Shamsi
Account Email ID would be it.admin@travelfoodservices.com

Firewall Make	Firewall Model	Serial Number	Current OS Version & Build	Subscription Expiry Date
SOPHOS	SFV8C16 (Azure)	C01001HDFP3HC22	SFOS 18.5.2 MR-2-Build380	Apr 29, 2024
SOPHOS	XG230	C24101Y4RYBYB92	SFOS 19.0.0 GA-Build317	Mar 31, 2025
SOPHOS	XGS136	X13109BFR3KQXC7	SFOS 19.0.1 MR-1-Build365	Dec 13, 2025
SOPHOS	XG230	C24101THDFP3B82	SFOS 19.0.1 MR-1	Jul 31, 2024
SOPHOS	XGS116	X111042MH48CDCB	SFOS 18.5.2 MR-2	Mar 31, 2024
SOPHOS	XGS 126	X12300FBCM3R670	SFOS 19.0.1 MR-1-Build365	Feb 19, 2026
SOPHOS	XG230	C24101V7YFQMV5E	SFOS 18.5.2 MR-2-Build380	Apr 01, 2025
SOPHOS	XG106	C1C0B93MH389JAA	SFOS 18.5.4 MR-4-Build418	Aug 29, 2024
SOPHOS	XG210	C23101XPMTJ3779	SFOS 19.5.1 MR-1-Build278	Jan 24, 2025
SOPHOS	XG230	C24077KRHD42926	SFOS 18.5.2 MR-2-Build380	Mar 03, 2024
SOPHOS	XG 135	C17094X49GRKH1B	SFOS 19.0.1 MR-1-Build365	Feb 10 2025

Asad Shamsi
Manager – IT

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Travel Food Services Pvt. Ltd.
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Dr. Annie Besant Road, Worli,
Mumbai-400018.

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