

The Canon logo is rendered in a bold, red, sans-serif font. The letter 'C' is significantly larger than the other letters, and the 'o' contains a white vertical bar.

Delighting You Always

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**Driving Efficiencies  
with Our  
End-to-End  
Information Management Solutions**

Canon India Pvt. Ltd.  
# 3, 3rd Floor, Salarpuria Windsor, Ulsoor  
Road, Bangalore - 560042.  
Karnataka, India.

Dated: September 25, 2024

**To,**  
**Ms.BLR LOUNGE**  
Bangalore  
India.

*Subject: Canon's Office Imaging Solutions.*

Dear Sir / Madam,

We thank you with due respect for your trust on us and giving us an opportunity to submit proposal for Canon solutions. With reference to the same we are pleased to submit our formal value centric proposal.

Yours truly,

For Canon India Pvt. Ltd.

Rahul Singh  
Account Manager  
Handy:- 9036261037

# About Canon India Private Limited

1997

Incorporation

1000+

Employees

281mn

Turnover in 2019

500+

Channel Partner



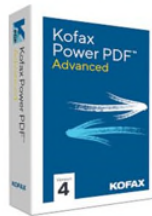
## Canon Enterprise Product Portfolio



Hardware

(imageRUNNER Products + DR Scanners)

+



Software

(Therefore™, uniFLOW, KOFAX & IRIS)

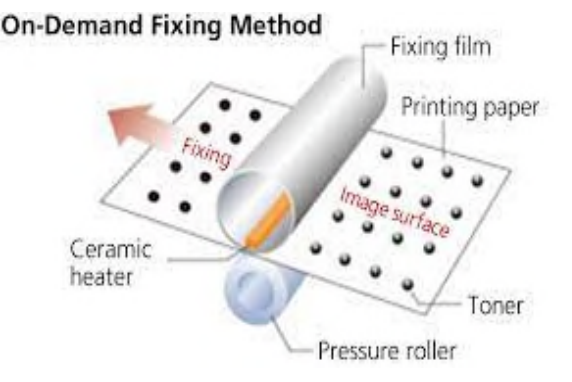
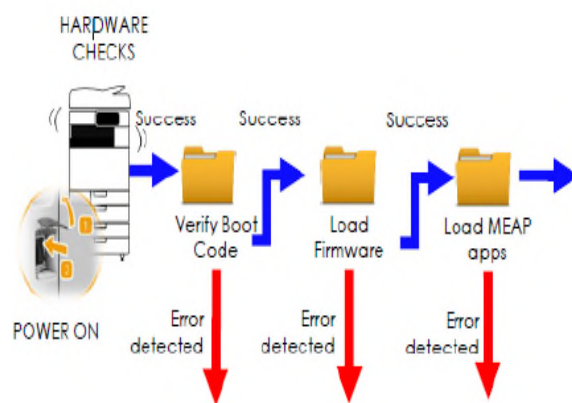
+



Paper

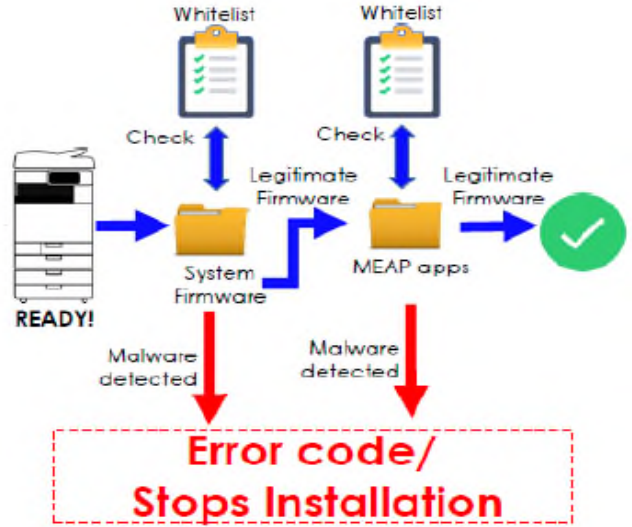
Look up to us as  
**“One Stop Solution”**  
Hardware + Software + Paper

# Special Features & Benefits of Canon Printers

Specification	Benefits	Images
<p><b>Rapid Fusing Unit (Save Electricity Cost up to 70%)</b></p>	<p>It is a unique feature of Canon where roller has a ceramic strip. When paper touches the ceramic plate, it will quickly get heated and paste the image on the paper &amp; after paper passes from the ceramic plate, it gets cool down immediately, the plate gets heated only up on when paper passes through it. This is resulting up to 70% saving of electricity Cost</p>	 <p>The diagram illustrates the On-Demand Fixing Method. It shows a cross-section of the printer's fusing unit. A ceramic heater is positioned below a ceramic plate. A fixing film is wrapped around a roller that passes over the ceramic plate. Printing paper is fed through the unit, and toner is applied to its surface. The diagram labels the 'Fixing' process, 'Image surface', 'Ceramic heater', 'Fixing film', 'Printing paper', 'Toner', and 'Pressure roller'.</p>
<p><b>Secure Boot</b></p>	<p>Canon printers come with secure boot feature for enhanced security <b>Secure boot scans the Device Boot Code, Firmware and Apps</b> and stops the machine from starting if it detects any compromise in the 3 parameters. It further displays a error code to call the service.</p>	 <p>The flowchart depicts the Secure Boot process. It begins with 'POWER ON' leading to 'HARDWARE CHECKS'. The process then moves through three stages: 'Verify Boot Code', 'Load Firmware', and 'Load MEAP apps'. Each stage has a 'Success' path (indicated by blue arrows) and an 'Error detected' path (indicated by red arrows pointing down). The 'Error detected' paths lead to a red arrow pointing down, signifying a system halt.</p>

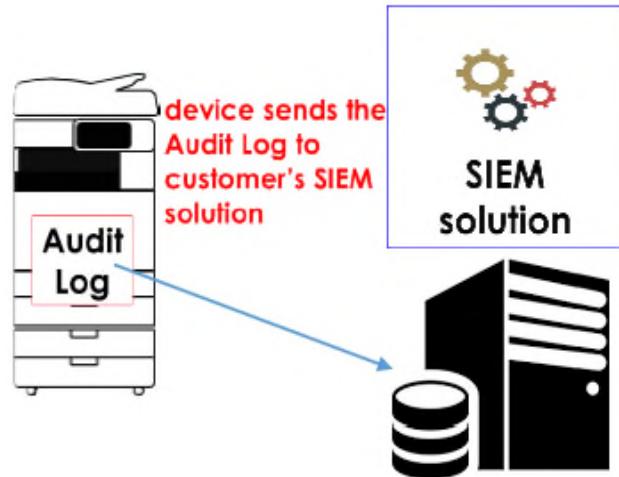
**Runtime System Protection (McAfee Embedded)**

Canon Printers come with Runtime System Protection (RSP) for enhanced security. **This feature enables scanning the apps & firmware before installation** and automatically blocks the installation if it detects a malicious app or blacklisted app.



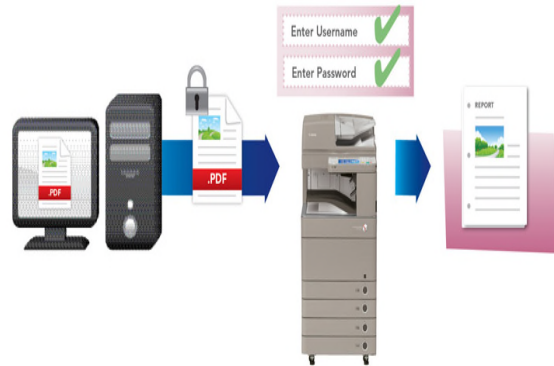
**SIEM (Security Information and Event Management)**

Canon Printers come with SIEM for enhanced security. This feature enables **real-time monitoring of the MFD and the ability to send notifications if suspicious activity** is detected on the machine.



**Encrypted  
Secure Print**

Canon Printers now come with Encrypted Secure Print for greater security. **With Encrypted Secure Print, you can also ensure that document data is encrypted during transmission and storage on the network and MFD.**



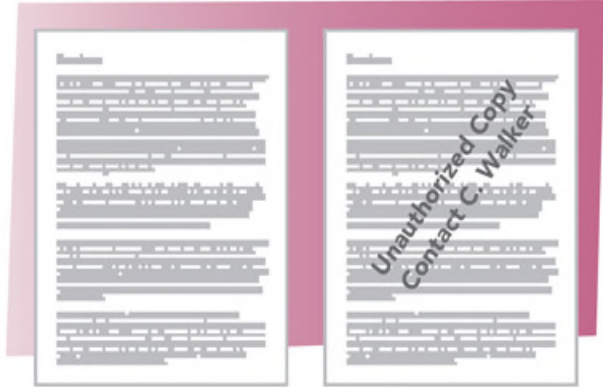
**Password  
Protected PDF**

Canon Printers allow you to password protect any PDF or XPS document you create on the device.



**Secure Watermark**

You can discourage unauthorized copying by printing your documents with a secure watermark embedded in the background. If a copy is made on another device, the hidden text appears on the resulting pages, making it clear that the copy should not have been made.



Confidential original


Unauthorized copy

**User Interactive Videos**

User friendly videos for help to change the toner / Waste box Etc. (No special IT person is required to do normal works and people working in NON - Office hours are also benefited with this feature)



# Commercial Proposal

S.no	Description	Unit price
<b>1</b>	<b>Canon iR-ADV DX 4925</b>  <b>Speed: 25ppm</b> Industry Firsts- Reminder LED <b>25.65 cm (10.1 inch) TFT LCD WSVGA Color Touch Panel</b> <b>Motion Sensor (printer screen wakes up as soon as user come near the printer)</b>  <b>Standard Wi-Fi (IEEE 802.11 b/g/n)</b> Direct Print from USB (JPEG/PDF/TIFF/XPS)	<b>Rs. 280000</b> <b>Buyback Price- Rs.25000</b> <b>Price After Buyback and Discount of-Rs.40000</b> <b>Final Price – Rs.215000+GST</b>
	<b>2</b> <b>Duplex Automatic Document Feeder (DADF) :- 100 Sheets</b>	
	<b>3</b> Maximum Original Size: A3	
	<b>4</b> <b>Cassettes:</b> 550 Sheets X 2 Cassettes, Stack Bypass: 100 Sheets	
<b>5</b> <b>First Copy Time:</b> - 8.2 sec color/5.9 sec black		
<b>7</b> <b>Warm-up Time:</b> - 10 sec		
<b>8</b> <b>Paper Weights:</b> - 52 to 256 GSM		
<b>10</b> <b>Universal Send (Scan to Mail/Desktop/Folder)</b>		
<b>11</b> Hard Disk - 250Gb		
<b>12</b> Print Resolution: -1200 x 1200dpi		
Copy Resolution: - 600 x 600 dpi		
System Memory (Std) :- <b>3-GB RAM</b>		
<b>13</b> <b>PDF Compact: - Reduce the size of the Scans to 1/10<sup>th</sup></b>		
<b>14</b> <b>Stabilizer</b>		
<b>15</b>	<b>Pedestal</b>	
	<b>E-Toner (Automatic toner supply)</b>	
	<b>Taxes Extra as Applicable</b>	



## Additional Accessories ( If Required)

Description	QTY	Add Unit Price
PS Driver (Printer driver required if printing directly from any designing software such as Autocad and Catila)	1	Rs.25000

### Service for Canon iR-ADV DX 4825

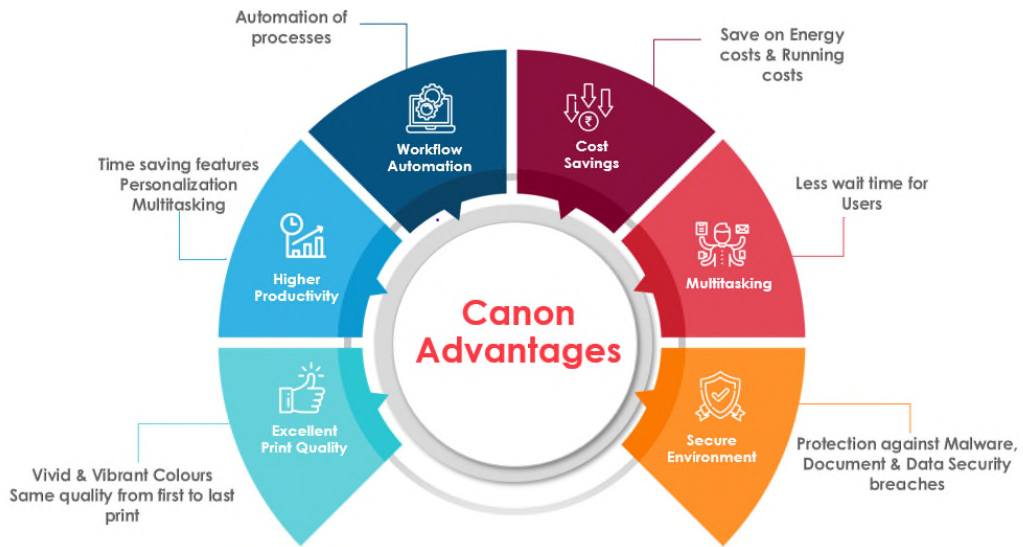
1. The Machine shall be maintained by Canon India Pvt Ltd under Total Guarantee Copy Contract (TG Copy) From Day-1.
2. **The TG Copy Contract covers:**
  - ✓ Spares.
  - ✓ Service.
  - ✓ Drum & Toner.
  - ✓ Corrective maintenance calls.
  - ✓ 24 X 7 Canon WhatsApp Support
3. **TG Charges (A 4 B&W) : INR. 0.38- + taxes (as applicable) Per copy or Print**  
**TG Charges (A 3 B&W) : INR. 0.38/- + taxes (as applicable) Per copy or Print**

### Terms and conditions( Outright) :

- 1). **Tax:** Taxes extra as Applicable
- 2). **Delivery:** Within 3-4 weeks from the date of P.O Receipt & Rental contract Signed
- 3). **Contract:** TG contract is fixed for 60months between Canon India Pvt Ltd &
- 4). **Services:** By CIPL Total Guarantee services Agreement to be signed along with Rental contract. Monthly Bill will be submitted for service by CIPL
- 5). **Order Placement:** Canon India Pvt Ltd.  
**Rental Billing Address:-** Survey No. 803/5, DIC, Block A, Kuthambakkam Village, Poonamallee Taluk, Thiruvallur Chennai Tamil Nadu, 600124  
**TG Billing Address:-** 3rd Floor, Salarpuria Windsor, No. 3, Ulsoor Road, Bangalore, Bengaluru (Bangalore) Urban, Karnataka, 560042
- 6) **Payment** within 7 days from the date of invoice.
- 7) **Prices are valid till 30<sup>nd</sup> September 2024**

**Machine Life – 10 Lac Copies or 5 years whichever is earlier for Rentals**

# WHY CANON



Up to **\*30%** savings in print costs



Five Print Management Initiatives Can Cut Your Office Print Costs by 10% to 30% - Gartner research 1<sup>st</sup> Jul 2013

Up to **#30%** increase in productivity



# Real-time collaboration software streamlines your business tools into one centralized spot and help increase productivity by up to 30%.

@Happy employees



Less wait time at MFD, convenient printing from mobile, access documents anywhere on Therefore Go app

**Canon**  
Delighting You Always



THANK YOU FOR CHOOSING CANON MFDs. 20,000 TREES AND COUNTING



For every copier sold to our direct customers, Canon plants and nurtures a tree

**Business Can Be Simple**