

Proposal for RICOH Enterprise Print Solution

PROPOSAL FOR: SEMOLINA KITCHENS PVT LTD



Date: 19/04/2024

Ref: MIL/CHN/SKPL/003

Navaneethan C

Sr. Territory Manager

9176572731

Minosha India Ltd, Chennai

About Minosha

Minosha India Limited,

Minosha India Limited (Formerly Ricoh India Limited) is present in India for over 27 years and operates through a robust pan-India network of 7 offices and over 300 business partners. What sets Minosha India apart is that it delivers not only a wide array of products and solutions but consistent service levels across the Country. Minosha comes up with new and innovative products for its customers based on India-Market requirements. Minosha India has been a major and well regarded System Integrator for IT Services Projects that have enabled the Government of India and various State Governments to bring about digital transformation in the fields of Education, Healthcare, E-Governance and Citizen Centric initiatives. Many of the projects are successfully completed and the services provided by us have met their requirements beyond their expectation levels. Some of the prestigious projects are still under process. Our field force equipped with high technology is ready to meet their technology needs in time.

Minosha India Business Portfolio

- Ricoh Digital Copier (M F P)
- Managed Documents Services
- Ricoh Color Printers
- Ricoh Color Multifunction Device
- Ricoh A0 Multifunction Device & Ricoh Production Printing

Minosha India – Direct Sales & Service Network

- 7 branch offices and 15 different locations across the country
- First office automation company certified to conform to ISO service standards (ISO: 9001 - 2000)
- 200K+ Satisfied customers across the country
- Direct service from 7 branches and all service engineers are well trained in all product line.

Minosha India – Dealer network

- Over 300 Dealers (Authorized Business Associates)
- With 300 plus service engineers.
- Presence in remote areas, small cities and large metros.

AFTER SALES SUPPORT

We take this opportunity to reiterate the fact that Ricoh is one of the largest OEM (Original Equipment Manufacturers) when it comes to Office Automation. Minosha India Limited is strictly a process-oriented company, and all the processes are laid out in accordance with ISO 9001-2000 specifications. In other words, we would be obliged to live up to all the commitments we give to the customer.

Ricoh: IMC 2010 A3 Color Multi-Function Printer

Specifications:



(*Actual picture may vary as per your specification*)

- **Productive: 20 pages per minute for improve productivity.**
- A versatile A4/A3 mono multifunctional device
- Color Printing / Coping and Network Color Scanning with duplex.
- **Color Scanning Speed: 80 impressions per minute.**
- Paper Input Capacity: Standard: 2 x 500-sheet paper trays,
- **ARDF Capacity– 100 Sheets,**
- 100-sheet multi-bypass tray
- **Memory with 6 GB, 256-GB SSD, 10.1' Smart Operation Panel.**
- **Scan to Email / Folder / SDD / USB**
- **Locked Print/Hold Print /Sample Print.**
- **Printer Language: PCL 5e/6, PDF Direct, Postscript3(Emulation)**
- Come along with Copy + N/W Print + Touch Screen
- **Mobile printing capability Apple AirPrint™, Mopria, Google Cloud Print**
- Refer Attached Brochure for complete specification.

Commercial Terms (ORS)

SI. No.	Model Description	Qty	Monthly Rent (Per Unit)
1	RICOH IMC 2010 + Trolley	1	Rs. 1,70,000 + IGST

Click Charges (4C): Mono A4 @34 Paise + Tax and A3@ 50 paise,
Color A4 @ Rs.3.75 + Tax. Color A3 @ 5.50

(4C) – Comprehensive Customer Care Contract service contract covers the supply of all consumables like Toner, Developer and Drum, spares, service and customer care activities.

General Terms

- Meter Reading: Customer to confirm activation of @ remote connector for meter reading. Manual / Physical meter readings will not be submitted by Minosha.
- All Taxes & Govt. Levies will be charged extra as applicable.
- Delivery within 2-3weeks from receiving confirmed purchase order.
- Payment terms: 100% Advance
- Validity of offer 15 Days.

Kindly place your Purchase order on below mentioned address.

Minosha India Limited,
C/O, Schenker India Pvt Ltd,
Paramount Complex, Bldg no A-10,
Sno 12/17, Mouje Lonad,
Mumbai- Nashik Highway,
Bhiwandi, Dist. Thane – 421 302

End of document