Canon

Delighting You Always

Driving Efficiencies

with Our

End-to-End

Information Management Solutions

Canon India Pvt. Ltd.
3, 3rd Floor, Salarpuria Windsor,Ulsoor
Road, Bangalore - 560042.
Karnataka, India.

Dated: August 14, 2024

To,
Ms.BLR LOUNGE
Bangalore
India.

Subject: Canon's Office Imaging Solutions.

Dear Sir / Madam,

We thank you with due respect for your trust on us and giving us an opportunity to submit proposal for Canon solutions. With reference to the same we are pleased to submit our formal value centric proposal.

Yours truly,

For Canon India Pvt. Ltd.

Rahul Singh
 Account Manager
Handy:- 9036261037

About Canon India Private Limited

1997 — Incorporation

1000+ — Employees

281mn — Turnover in 2019

500+ — Channel Partner

25 DELIGHTFUL YEARS IN INDIA

THANKING OUR CUSTOMERS FOR MAKING CANON INDIA NO. 1* 6 YEARS IN A ROW!

No.1 2016
No.1 2017
No.1 2018
No.1 2019
No.1 2020
No.1# 2021

Disclaimer: *Canon India has been ranked No.1 in A3 and A4 Laser Copier Based Multi Function Printer for Colour, Mono and Overall Segment #Consideration: Figures are for A4/A3 Category up to 80 pages per minute (A4 Mono Speed) for Mono Segment and up to 60 pages per minute (A4 Color Speed) for Colour Segment. Source: IDC Worldwide Quarterly Hardcopy Peripherals Tracker, 2021 Q4

REACh

Canon Enterprise Product Portfolio

Hardware
(imageRUNNER Products + DR Scanners)

+

Kofax Power PDF Advanced

Therefore — PEOPLE PROCESS INFORMATION
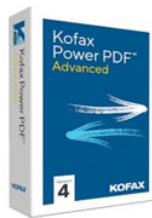
uniFLOW

Software
(Therefore™, uniFLOW, KOFAX & IRIS)

+

Canon — 70 A4

Paper

Look up to us as
"One Stop Solution"
Hardware + Software + Paper

Special Features & Benefits of Canon Printers

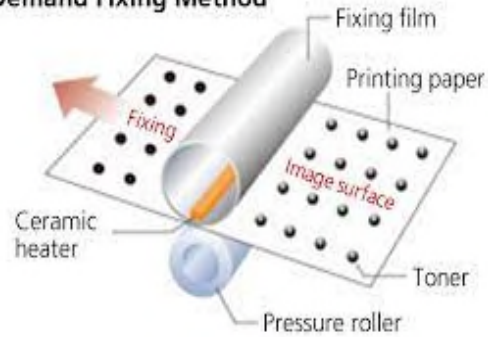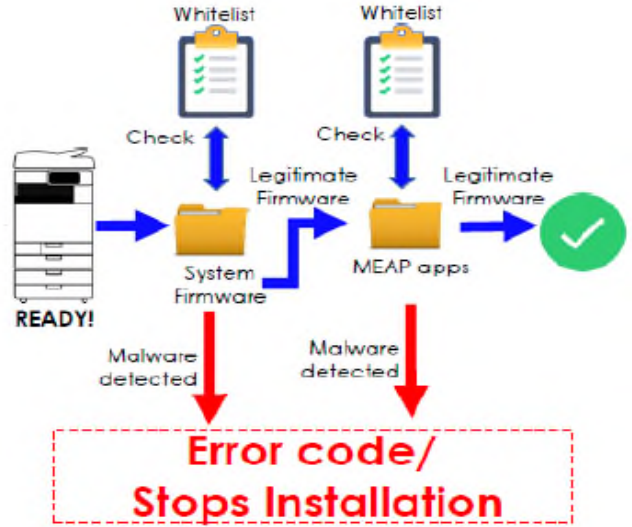| Specification	Benefits	Images
Rapid Fusing Unit (Save Electricity Cost up to 70%)	It is a unique feature of Canon where roller has a ceramic strip. When paper touches the ceramic plate, it will quickly get heated and paste the image on the paper & after paper passes from the ceramic plate, it gets cool down immediately, the plate gets heated only up on when paper passes through it. This is resulting up to 70% saving of electricity Cost	On-Demand Fixing Method
Secure Boot	Canon printers come with secure boot feature for enhanced security **Secure boot scans the Device Boot Code, Firmware and Apps** and stops the machine from starting if it detects any compromise in the 3 parameters. It further displays a error code to call the service.	
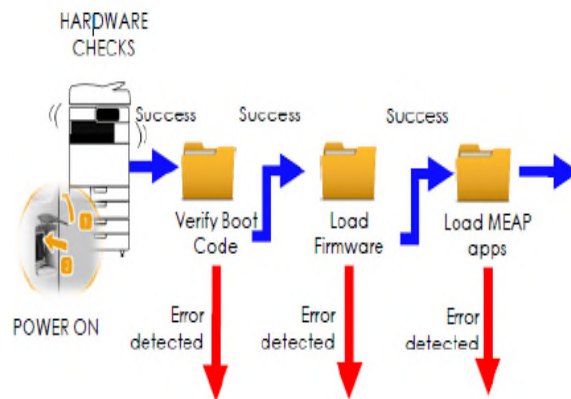
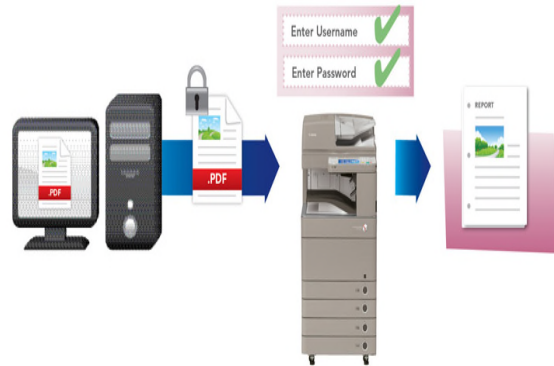|		
Runtime System Protection (McAfee Embedded)	Canon Printers come with Runtime System Protection (RSP) for enhanced security **This feature enables scanning the apps & firmware before installation** and automatically blocks the installation if it detects a malicious app or blacklisted app.	
SIEM (Security Information and Event Management)	Canon Printers come with SIEM for enhanced security This feature enables **real-time monitoring of the MFD and the ability to send notifications if suspicious activity** is detected on the machine.	
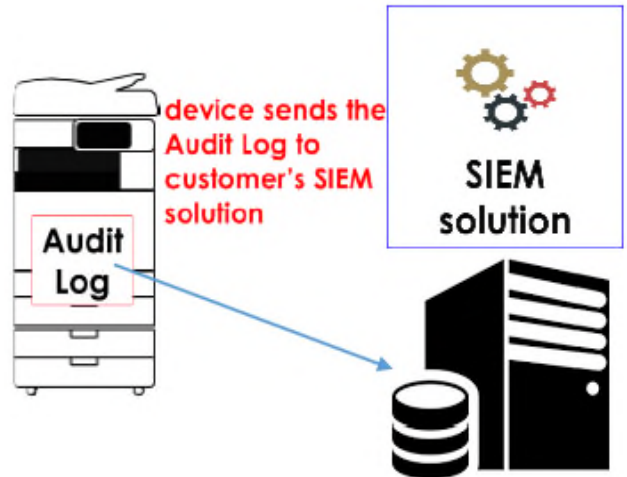
|		
Encrypted Secure Print	Canon Printers now come with Encrypted Secure Print for greater security **With Encrypted Secure Print, you can also ensure that document data is encrypted during transmission and storage on the network and MFD**	
Password Protected PDF	Canon Printers allow you to password protect any PDF or XPS document you create on the device.	

Secure Watermark	You can discourage unauthorized copying by printing your documents with a secure watermark embedded in the background. If a copy is made on another device, the hidden text appears on the resulting pages, making it clear that the copy should not have been made.
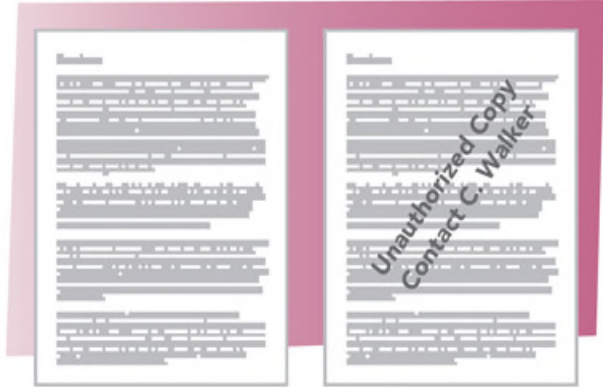
Confidential original   Unauthorized copy

User Interactive Videos	User friendly videos for help to change the toner / Waste box Etc. (No special IT person is required to do normal works and people working in NON - Office hours are also benefited with this feature)

Walkthrough Video

Commercial Proposal

S.no	Description	Unit price
1	**Canon iR-ADV DX 4925** Speed: 25ppm Industry Firsts- Reminder LED **25.65 cm (10.1 inch) TFT LCD WSVGA Color Touch Panel** **Motion Sensor (printer screen wakes up as soon as user come near the printer)**	Rs. 280000 Buyback Price- Rs.25000 Price After Buyback and Discount **Final Price – Rs.255000+GST**
	Standard Wi-Fi (IEEE 802.11 b/g/n)	
	Direct Print from USB (JPEG/PDF/TIFF/XPS)	
2	**Duplex Automatic Document Feeder (DADF)** :- 100 Sheets	
3	Maximum Original Size: A3	
4	**Cassettes:** 550 Sheets X 2 Cassettes, Stack Bypass: 100 Sheets	
5	**First Copy Time**: - 8.2 sec color/5.9 sec black	
7	**Warm-up Time**: - 10 sec	
8	**Paper Weights: -** 52 to 256 GSM	
10	**Universal Send (Scan to Mail/Desktop/Folder)**	
11	Hard Disk - 250Gb	
12	Print Resolution: -1200 x 1200dpi	
	Copy Resolution: - 600 x 600 dpi	
	System Memory (Std) :- **3-GB RAM**	
13	**PDF Compact: - Reduce the size of the Scans to 1/10th**	
14	**Stabilizer**	
15	**Pedestal**	*Image is for illustration Actual printer will depend according to the acesiories opted.
	E-Toner (Automatic toner supply)	
	Taxes Extra as Applicable	

Additional Accessories (If Required)

Description	QTY	Add Unit Price
PS Driver (Printer driver required if printing directly from any designing software such as Autocad and Catila)	1	Rs.25000

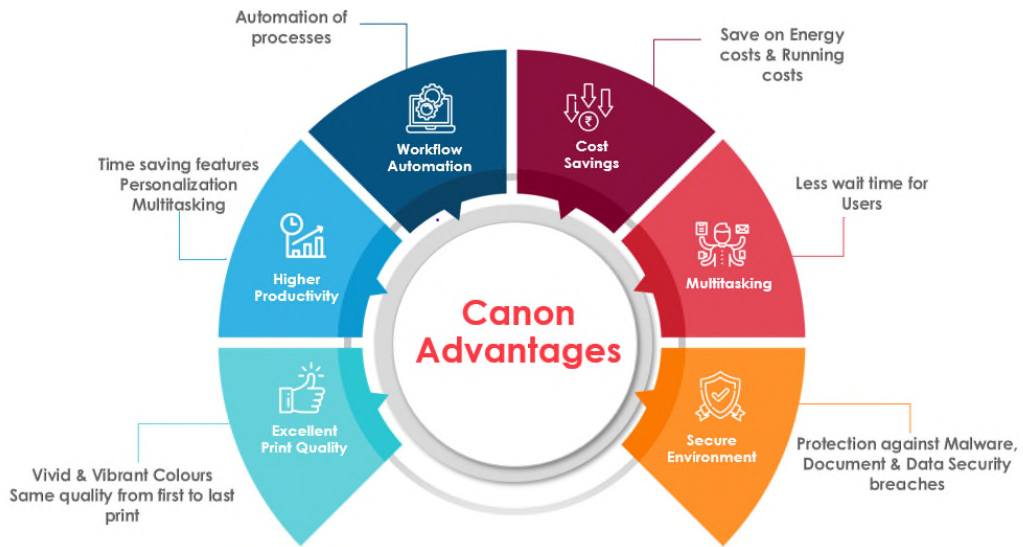**Service for Canon iR-ADV DX 4825**

1. The Machine shall be maintained by Canon India Pvt Ltd under Total Guarantee Copy Contract (TG Copy) From Day-1.

2. **The TG Copy Contract covers:**

   - ✓ **Spares.**
   - ✓ **Service.**
   - ✓ **Drum & Toner.**
   - ✓ **Corrective maintenance calls.**
   - ✓ **24 X 7 Canon WhatsApp Support**

3. **TG Charges (A 4 B&W) : INR. 0.43- + taxes (as applicable) Per copy or Print**
   TG Charges (A 3 B&W) : INR. 0.43/- + taxes (as applicable) Per copy or Print

Terms and conditions(Outright) :

1). **Tax**: Taxes extra as Applicable

2). **Delivery:** Within 3-4 weeks from the date of P.O Receipt & Rental contract Signed

3). **Contract:** TG contract is fixed for 60months between Canon India Pvt Ltd
   &

4). **Services:** By CIPL Total Guarantee services Agreement to be signed along
   with Rental contract. Monthly Bill will be submitted for service by CIPL

5). **Order Placement:** Canon India Pvt Ltd.
   Rental Billing Address:- Survey No. 803/5, DIC, Block A, Kuthambakkam Village, Poonamallee Taluk, Thiruvallur Chennai Tamil Nadu, 600124
   TG Billing Address:- 3rd Floor, Salarpuria Windsor, No. 3, Ulsoor Road, Bangalore, Bengaluru (Bangalore) Urban, Karnataka, 560042

6)**Payment** within 7 days from the date of invoice.

7) **Prices are valid till 22nd August 2024**

Machine Life – 10 Lac Copies or 5 years whichever is earlier for Rentals

<mark>WHY CANON</mark>

Automation of processes

Save on Energy costs & Running costs

Time saving features Personalization Multitasking

Workflow Automation

Cost Savings

Less wait time for Users

Higher Productivity

Canon Advantages

Multitasking

Excellent Print Quality

Secure Environment

Vivid & Vibrant Colours Same quality from first to last print

Protection against Malware, Document & Data Security breaches

---

Up to *30% savings in print costs

Up to #30% increase in productivity

@Happy employees

ive Print Management Initiatives Can Cut Your Office Print Costs by 10% to 30% - Gartner research 1st Jul 2013

#Real-time collaboration software streamlines your business tools into one centralized spot and help increase productivity by up to 30%.

@Less wait time at MFD, convenient printing from mobile, access documents anywhere on Therefore Go app

---