



PCI Pest Control Pvt Ltd.,
Vardhaman Ind Premises Co op Soc
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Date: 06.07.2024

Copper Chimney

Mumbai

Dear Mr. Abdul

Re: Proposal for Spider Machine Standard

Based on our discussion & your requirements , please find below our proposal which consists of -

- Commercials – as below

As the leading and most trusted pest control brand, it is our commitment to provide you with the best and reliable services.

For more information about our extensive range of services and what you can expect from our expertise and innovation, please refer to our company website: www.rentokil-pestcontrolindia.com.

About Rentokil PCI:

Rentokil PCI brings to the Indian market the expertise of over 90 years of Rentokil, the world's largest commercial pest control company with operations in more than 65 countries and PCI, the number one pest control company in India with presence in the local market for over 60 years. Rentokil PCI aims to set new standards for customer service with operations across 270 plus locations in India. The company also focuses on developing industry-leading service operations through the sharing of best practices, new innovations and the use of digital technologies.

Key Account advantage:

Rentokil PCI Key Account team takes care of pest management requirements of customers having multi-sites. A dedicated Key Account Manager (KAM) who is well-versed in pest management requirements of various industries acts as a single point of contact for the customer. The Key Account Manager understands the unique pest issues associated with your premise and recommends proactive control measures to prevent infestation. The advantages of Key Account Management to a multi-site customer are –

- Single point of contact coordinating all Rentokil PCI services
- A range of service package designed to meet the requirements of large, complex and multi-site customers and their compliance requirements
- Nation-wide service network
- Quality assurance programmes
- Trained service technicians dedicated to each service category

- Market leading innovative products and services
- On-line pest management reporting and documentation
- Health and Safety infrastructure to protect customers and employees

Rentokil PCI advantage:

✓ **Global Expertise**

Rentokil PCI brings to the industry its 100 year legacy driven by innovation, technology, research and, most importantly, our people.

✓ **Rentokil PCI expertise in India**

Technical knowledge, Specialised range of service offering, 60+ years of experience in the local market

✓ **Expert Surveying**

Tools & methodology as per IPM, Gap analysis for effective pest management

✓ **Safety, Health & Environment (SHE)**

Rentokil PCI SHE policy includes Site Risk Assessment (SRA), compulsory periodic SHE training to all service colleagues, SHE audit, strict compliance to Zero Tolerance Policy (ZTP), etc.

✓ **Nationwide reach**

Pan-India presence with 270+ offices to serve our customers across the country

✓ **Customer Experience**

Our Customer Care Contact Centre ensures you get the best of services at all times through their complaint management and regular customer feedback surveys.

✓ **Technological Advancement**

We stay up-to-date with global and local digital and technology trends. myRentokilPCI is an online application tool available from any internet access point, to provide you instant access to a wealth of information in a time saving visual format.

✓ **Corporate Social Responsibility (CSR)**

Using our expertise in health, hygiene and safety, awareness sessions carried out by 'Better Futures' strives to enhance the lives of our communities.

Quotation for Spider Machine Standard :

Product Name	Description	Basic price	Qty	Total Price	GST@18 %	Total Price with GST
Spider Standard Machine	Translucent Unit : All around attraction, Dimensions (H, W, D) : 344mm*528mm*128mm Lamp : UAV tube BL 350 Voltage 220-240 V 50 Hz	9788/-	4	39152/-	7047/-	46199/-

Term & Conditions:

- Payment can be made via **cheque** or **NEFT/RTGS**.
- All payments should be made payable to **PCI PEST CONTROL PVT. LTD.**
- The above quote is exclusive of GST and will be charged as per applicable rate.
- The rates would be valid for **30 days** from the date hereof
- Payment Term: 100% Advance
- Product once delivered will not be taken back.
- Warranty does not cover any physical damage to the product.

Rentokil PCI service offering:

Service code	Service Name	Pests covered
IAM	Integrated Ant Management Service	Ants : Little Black Ant, Pharaoh Ant, Crazy Ant, Carpenter Ant, Ghost Ant
GSS	GoldSeal Service	Cockroaches : German, American & Brown Banded
TSPO	Termiseal Service (Post-Construction)	Subterranean Termites
TSPR	Termiseal Service (Pre-Construction)	Subterranean Termites
TMG	Termiseal G	Garden Termites
PPS	Pied Piper Service	Commensal Rodents:: House Mouse, Roof Rat, Norvegicus Rat, Lesser Bandicoot Rat & Greater Bandicoot Rat
BBS	Bug Buster Service	Bedbugs
IPM	Integrated Pest Management Service	Combined Pest Covers
IFM	Fly Management Solutions	Filth Flies: House Flies, Flesh Flies, Blow Flies, Fruit Flies, Drain Flies, Phorid Flies
IMM	Mosquito Management Service	Mosquitoes: Anopheles Spp, Aedes Spp, Culex Spp
ILM	Integrated Lizard Management	House Lizards
ISM	Spider Treatment	Cobweb Spiders & Jumping Spiders
BPS	BirdPro Service	Pest Birds: Pigeons, Mynas & Sparrows
FUM	Fumiseal Service	Stored Product Insects
DIFT	Disinfestation Treatment	Stored Product Insects
PRT	Pro-Guard Service	Stored Product Insects
SIM	Stored Product Insect Treatment	Stored Product Insects
SPS	SnakePro Service	Snake
BSS	BeeSafe Service	Honey Bees
CPS	CarPro Service	Cockroaches
WBM	Wood Borer Treatment	Wood Borers: Lyctids, Bostrichids, & Anobiids
SFS	Sterifume Service	Microorganisms
HCS	ConServe (Heritage)	Specialist Service
IWM	Weed Management Solutions	Specialist Service
MPS	Miscellaneous Pest Service	Other nuisance pests
MCS	Management Consultancy Service	Reporting Services
TDS	TermiSearch Service	Termite
PAT	PestAware Service	Specialist Service
PMI	Pestaudit Service	Reporting Services

Terms and conditions

- GST, is applicable as per the prevailing rate while invoicing and any changes in tax structure as bought in by the Government of India shall be binding on either parties.
- Note that pests like bats, birds, dogs, cats, monkeys, squirrels, scorpions, etc. are not covered in above services.
- Rodent Station are property of Rentokil PCI and shall be taken back in case of expiry or termination of service contract .Charges are levied for misplacement or damage of rodent station that will be installed in your premises.
- The customer understands that Rentokil PCI technicians have instructions not to handle the customer's property to avoid any inadvertent damage. A representative of the customer should be present during the pest management treatment to remove and shift all articles as necessary.
- Rentokil PCI does not give any express or implied warranty or assurance on elimination or eradication of the pests in respect whereof this agreement is signed, during the period of this service contract, Rentokil PCI shall be obliged to carry out the necessary pest management operation without incurring any liability or obligation for any inconvenience, loss, injury or damage that may be caused to the customer or any occupant of ,or visitor to, to the premises or to any property of any such persons.
- Rentokil PCI shall not be liable for any loss, injury or damage to the customer or any occupant or visitor to the premises or to any property of any such persons by reason of or as a consequence of the pest management operations and treatment carried out by PCI pursuant to this agreement. Ensuring the safety of all valuables in the customer premises is solely the customer's responsibility.
- The customer has understood his/her obligation to ensure that shelter, entry and food are denied to pests as possible and to maintain hygienic conditions in the premises.
- All material(s) and equipment kept by Rentokil PCI in customer's premises for carrying out/during service, remains the sole property of Rentokil PCI and customer has no right over it/ them whatsoever.
- In the event of termination of agreement by either party or upon expiry, Rentokil PCI will take back all equipment and other property such as Rodent bait-n-board box units, etc. from the customer's premises.
- All annexures are part and parcel of this proposal.
- Services shall be rendered during working hrs.,, excepting holiday's observed by Rentokil PCI and Sundays.

We trust that our proposed solution is acceptable to you and we await your favorable reply.

Thank you for your interest in Rentokil PCI.

Yours faithfully,

For Rentokil PCI

Name: Tejal Samant

Designation: Key Account executive – Food Retail

