

**When 100% Redundancy Matter**

**ALL TIME PRIME TIME**

**PRIMENET GLOBAL PVT LTD**

**INTERNET LEASED LINE (ILL) SERVICES**

- Multiple International Gateways
- Double Redundant Backbones
- High Uptimes and Low Latencies
- High Capacity Carrier Grade Backbones
- Service Level Guarantee
- Single Point of Problem Solution

**Primenet Global Pvt Ltd**

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**Submitted By:**

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## INTRODUCTION

**Primenet Global Pvt Ltd.** is **CLASS "A"** leading Internet Service Provider Company, offering cost-effective and adaptable Integrated Network Solutions enabling companies make their communication faster and reliable. The company started its ISP operations in the year 2000 and has been catering to the networking requirements of the domestic enterprise market since then. Primenet provides full range of IT services, with commitment to quality, timely delivery and expertise on the most contemporary technologies. Primenet boasts of its industrial competence with specialized high performance technology and state-of-the-art equipment required towards security and surveillance. Primenet Global Limited, a listed company, was incorporated in 1984 as a complete software development organization. Primenet is a part of a **PRAKASH Group** having diversified business interest in the field of PVC Pipes, Power, Sponge Iron and Structural Steel etc. The turnover of the group is more than Rs.2500 Cores. In this era of global Internet revolution Primenet Global Limited has ambitiously diversified into IT and intends to carve a strong presence in the country as a premier Internet Service Provider.

Primenet Global Pvt Ltd. is headquartered in Delhi and has offices in **across India such as Delhi NCR, Mumbai Metropolitan cities, Pune, Bangalore, Hyderabad, Noida, Chennai and Gurgaon.** Primenet Global Pvt Ltd operates through a network which is built on world class technology and unparalleled infrastructure. The fully redundant, carrier agnostic backbone architecture enables us to deliver high network uptimes and network availability to our customers. Each of Primenet Global Pvt Ltd POP's are equipped to provide all the latest WAN protocols. With multi-homing, fully redundant, carrier agnostic backbone the company has created a reliable network infrastructure which is trusted by customers for supporting critical applications. Primenet Global Pvt Ltd acts as a **one stop shop** for meeting end to end IT requirements of any Enterprise customer. With years of experience and a long list of satisfied customer base, the company is set to emerge as a giant in the domestic network services market. Primenet Global Pvt Ltd **data centers**, built with the world's best technology provide 24x7x365 customer support.

## WHY PRIMENET GLOBAL PVT LTD?

**Primenet Global Pvt Ltd** is an **ISO 9001:2000** certified company - is committed to the highest levels of services and support to its customers and its partners. We aim to exceed our customers' expectations and truly reach beyond.

- **Reliability:** Our extensive investment in state-of-the-art technology enables us to offer unrivaled technical and operational stability to our customers. Primenet Global Pvt Ltd enjoys a wide reputation in industry for providing dependable, reliable and affordable solutions to the customers.
- **Expertise:** Our many years of experience in providing end-to-end solutions ensure Clients success. We take the time to understand your business needs and employ state-of-the-art technology to create cost-effective solutions that optimize efficiency and deliver results that will exceed your expectations.
- **Effectiveness:** We work with our customers to get to know more about their individual and business aims; we merge their thoughts and ideas with ours to address improving their business through IT solutions.
- **Scalability:** Primenet Global Pvt Ltd solutions are fully customizable to meet individual needs. The services are also scalable to help individuals and businesses meet their budgetary and network requirements.

### Primenet Features:

- ❖ Prompt service Provisioning. No waiting time.
- ❖ Double redundant International access, multiple gateways.
- ❖ Associated with all major Telco's such as TATA, AIRTEL, Reliance and MTNL for last mile fiber as well copper network.
- ❖ Connecting all major clients with redundant fiber network for Auto failover giving **uptime guarantee of 99.99 %**
- ❖ Service-Level Guarantee, Committed Information Rate. Single point problem resolution.
- ❖ Network Managed Center for guaranteed reliability of service.
- ❖ Round-the-clock monitoring, fault reporting and maintenance through 24X7 network operations Center.



- ❖ High UPTIME - 99% router-to-router connectivity assured.
- ❖ Rigid, robust backbone, alternate link level routing at every NOC/POP.
- ❖ OC3 fiber connectivity with MTNL/BSNL Network.

### ABOUT THE PRODUCT

Primenet is a **category "A" Internet Service Provider (ISP)** having its operations in major metropolitan cities across India.

- Provides premium bandwidth solutions to corporate clients in industries such as hospitality, media, IT, logistics, real estate, manufacturing, and education among others.
- Provides dual advantage of **reliable satellite connectivity** and **lowest possible ping time** on optical fiber cable for time critical applications.
- Provides premium **1:1** bandwidth through optical fiber, copper connectivity as well as wireless connectivity (RF) for high uptime.
- Associated with all major Telco's such as **Tata, Airtel, Reliance and MTNL** for best uptimes and quality experience. Primenet also offers redundant Internet Leased Lines combining multiple POPs and multiple last miles to provide near 100% uptime.
- Users are able to utilize full speeds of their internet links as Primenet allocates **high bandwidth capacity** to its links to guarantee congestion-free leased line connections.

### OUR SERVICES

Enterprises Services	Managed Services	Security Surveillance Services
Internet Leased Line	Co-locations / Data Centers	SD-WAN Solutions
Wireless Integration	Virtual Private Server (VPS)	Access Control
Connectivity Solution	Cloud computing	Security Camera
Video Conference	Data Recovery and Backup	IP Camera , Security Camera
Network Security	Web Hosting and Mailing Solutions	GPS Tracking System

### AUTO FAILOVER FEATURES

**Multiple Gateways** of top telecoms at POP end  
 +  
**Dual Redundant backbones** at customer end } **100 %Redundancy**

**Auto failover** :- If Primary link goes down then backup link will carry all Internet Bandwidth Traffic load with minimum downtime.

**Static IPs** :- Instead of having two different static IP range, You will have only one single Range Static IP Pool applicable on both the last miles. No need to manage different links with different static IPs.

**Network Changes at Customer end:-** There is no need to change Static IPs at your Network Equipment / Server or User side. Your web customers / Users will not disturb from any Internet failure. They will have continuity in using Internet based applications as well as softwares with minimum downtime.

**Firewall:-** Instead of using two different firewall port for two different links Only single Port required for this senerio.

**Cost Saving:** Don't pay the Annual charges for reduantdant backup Internet Leased Line. Use our **autofailover** Internet Leased Line solution and save **50 to 70 %** Internet cost.



**STRATEGIC COLLABORATIONS**

**LAST MILE CONNECTIVITY**



**DATA CENTER SYSTEMS**



**CSP PARTNERS**



**NETWORKING**

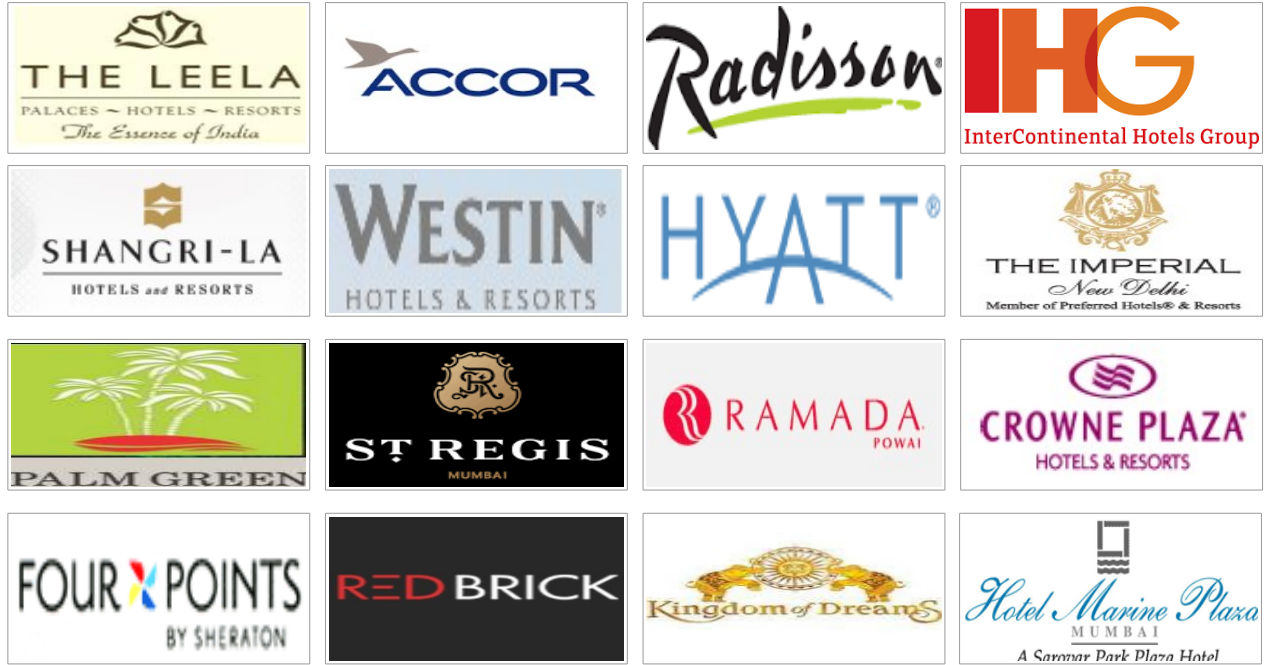


**SERVERS / STORAGE**



**OUR KEY CLIENTÈLE**

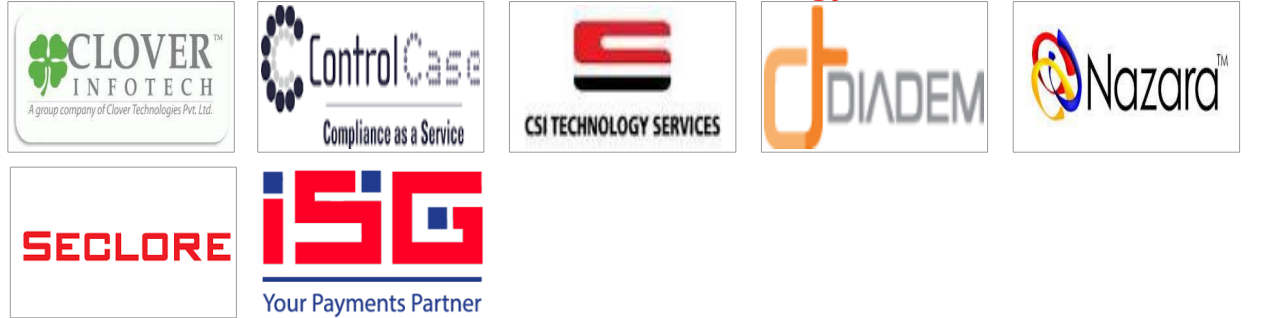
**Hospitality**



**Media & Entertainment**

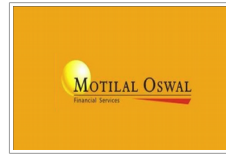


**Information Technology**



**Financial Services**





Education



Realty



Others



**COMMERCIAL PROPOSAL**

At Primenet Global Pvt Ltd, we extend committed services on our Leased trusted network at market leading prices. Below is the detailed commercial proposal for **Mumbai Airport Lounge Services** that also highlights Link wise price (NRC & MRC) for easy reference.

<b>Mumbai Airport Lounge Services</b>				
<b>Sr No</b>	<b>Internet Bandwidth</b>	<b>Local Loop</b>	<b>Annual Recurring Charges</b>	<b>Installation Charges</b>
<b>1</b>	<b>50 Mbps Internet Lease Line</b>	<b>TTML</b>	2,10,000/-	Nil

<b>Proposed Contract period (In Year)</b>	<b>1 Year</b>
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**Notes to the above:**

- **PGL will provide Multiple Gateways Bandwidth (ie. TTML/TCL/Airtel/Reliance, Etc.) on Single IP.**
- Peering with NIXI, GOOGLE, FACEBOOK, YOUTUBE, NETFLIX, Etc., Nearest path latency to Amazon cloud, Azure, Office 365, Etc.,.
- **PGL will provide level 3 redundancy (ie. NOC, Gateways & Lastmile redundancy).**
- Mode of connectivity will always be reserved with Primenet Global Pvt Ltd.
- Customer have to provide IBD Permissions for fiber installation.
- Customer need to provide L3 WAN interface (Router / Firewall / L3 switch), with minimum 2 interfaces to terminate the Internet Leased Line/Connectivity. The Device shall support Dual Stack.
- Building Access permissions, RACK space at Installation premises.
- Customer responsibility also includes 16/5 amps uninterrupted UPS power with proper earthing.
- **Timely support for project based requirements will be updated from time-to-time by Primenet Global Pvt Ltd project delivery team.**

**DOCUMENTS REQUIRED**

- ❖ Purchase Order
- ❖ Certification of Incorporation and MOA
- ❖ Address proof where link to be terminated
- ❖ Company PAN Card & GST Certificate
- ❖ Authority Letter
- ❖ Authorized person ID Proof and 2 photographs
- ❖ BTC & CIF (Attached on mail)

**TERMS AND CONDITIONS**

- ❖ This proposal is valid for a period of 30 days from the date of the proposal unless Primenet Global Pvt Ltd agrees in writing to extend the same.
- ❖ The above charges are exclusive of service tax and all applicable statutory duties, levies and fees. All taxes applicable from time-to-time as specified by Government and will be charged to customer.
- ❖ Bandwidth charges payable Quarterly in advance.
- ❖ Purchase order and Payment shall be made in favor of Primenet Global Pvt Ltd, Mumbai address.
- ❖ Primenet Global Pvt Ltd will provide IP., PGL will provide 99.90% uptime on SLA.
- ❖ Documents required as per DOT norms. Primenet Global Pvt Ltd will be responsible for uptime of ILL circuit.
- ❖ Primenet Global Pvt Ltd will provide 24X7 supports for ILL network connectivity.
- ❖ The Invoices shall deem to have been received by the customer unless the customer reverts otherwise within five (5) days of date of Invoice ("Deemed receipt date") Payment by customer shall be due within ten (10) days after Deemed Receipt Date ("Due Date").



- ❖ In case the customer has any issues with the Invoice, the same needs to be flagged to Primenet Global Pvt Ltd within 5 days of Deemed Receipt Date; otherwise the invoices shall deem to have been accepted by the customer.
- ❖ It shall be the responsibility of customer to make the payment within the due date towards the applicable charges failing which the service provider shall have the right to discontinue services at its sole discretion. Any equipment thereof shall be retrieved from the customer premises and interest shall be charged on the overdue amount at the rate of 18% per annum compounded quarterly.
- ❖ Date of billing shall be construed as date of link commissioning and acceptance of WCR (Work Completion Report) by customer. WCR shall deem to have been accepted if no reasons are cited in writing and same is not signed within 30 days from provisioning of link.
- ❖ On completion of the minimum one year contract period, the contract shall be automatically renewed on the same terms and Conditions unless agreed to by both the parties at least 3 months prior to the expiry of term.
- ❖ If the customer disconnects or downgrades the link during the contract period than he will be liable to pay the rental for remaining period of contract on termination and difference in rental in next invoice for downgrade.
- ❖ The above quote is subject to technical and commercial feasibility at the time of placing the order.
- ❖ Customer shall not resell the bandwidth unless permitted by an ISP license issued by the concerned statutory authority.
- ❖ Delivery of services shall be in 4-5 weeks from the date of receipt of Purchase Order along with advance payments unless specifically agreed otherwise between the parties.
- ❖ The customer shall permit Primenet Global Pvt Ltd and / or its authorized representatives to enter into and remain upon customer's premises to install, activate, repair, de -Install and recover the equipment/s provided by Primenet Global Pvt Ltd.

**Site readiness required**

- Space - Room / space for telecom equipment - specify (dedicated / common)
- UPS - In the event of power failure scenarios back power is available (DG/UPS)
- Earthing - Telecom earthing is available near to the rack to be provided? Approx. 1 meter distance (E-N voltage should be in the range of <=2V))
- Air conditioning - Air conditioning is available in the telecom area to be ensuring cooling of equipment / MUX and avoid subsequent failures due to heating.
- Site Access - 24 X 7 site access / permission availability post-delivery of the services for Service Assurance / Maintenance purpose.

CONTACT US	
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