

Herambraj Sonawane

From: Vilas <vilas@iqsoft.ai>
Sent: Thursday, December 5, 2024 1:22 PM
To: Shashikant Vishwakarma; Herambraj Sonawane
Cc: Samrat Narvekar; 'IQSOFT Business Team'
Subject: Re: REVISED QUOTE REQUEST FOR WIFI AND NETWORKING WORK

Dear Mr.Shashikant,
Please check below warranty details:

1. WiFi Hotspot Gateway: 1 year warranty
2. HPE Aruba Access Points and Switches: 2 years from HPE Aruba
3. Other Active devices :1 year warranty

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Thanks,
Vilas Sawant | Business Head

IQSOFT Technologies Pvt. Ltd.

IQSOFT

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📧 vilas@iqsoft.ai 🌐 www.iqsoft.ai

🏠 5020, Rahul Bajaj Technology Innovation Center, IIT Bombay, Powai, Mumbai, Maharashtra, 400076. INDIA

From: Shashikant Vishwakarma <shashikant.vishwakarma@k-corp.in>
Sent: Thursday, December 5, 2024 12:32:39 pm
To: Vilas <vilas@iqsoft.ai>; Herambraj Sonawane <mumbai.purchase1@k-corp.in>
Cc: Samrat Narvekar <samrat.narvekar@travelfoodservices.com>; 'IQSOFT Business Team' <business@iqsoft.ai>
Subject: RE: REVISED QUOTE REQUEST FOR WIFI AND NETWORKING WORK

Dear Vilas,

Please share product shelf life.

Regards,
Shashikant Vishwakarma



Mobile No.: 9870073516
Shiv Sagar Estate, A Block, 1st Floor,
Dr Annie Besant Rd, Worli, Mumbai - 400018

From: Vilas <vilas@iqsoft.ai>
Sent: 05 December 2024 12:22
To: Herambraj Sonawane <mumbai.purchase1@k-corp.in>
Cc: Samrat Narvekar <samrat.narvekar@travelfoodservices.com>; Shashikant Vishwakarma <shashikant.vishwakarma@k-corp.in>; 'IQSOFT Business Team' <business@iqsoft.ai>
Subject: Re: REVISED QUOTE REQUEST FOR WIFI AND NETWORKING WORK

Dear Mr.Herambraj,
It was a pleasure speaking with you.

As discussed, we can offer Comprehensive AMC @23% per year on sale value.
It will be applicable from next year.

Kindly feel free to call or email us for any clarifications.

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Thanks,

Vilas Sawant | Business Head

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5020, Rahul Bajaj Technology Innovation Center, IIT Bombay, Powai, Mumbai, Maharashtra, 400076. INDIA

From: vilas@iqsoft.ai <vilas@iqsoft.ai>

Sent: Thursday, December 5, 2024 9:38:22 am

To: Herambraj Sonawane <mumbai.purchase1@k-corp.in>

Cc: Samrat Narvekar <samrat.narvekar@travelfoodservices.com>; Shashikant Vishwakarma <shashikant.vishwakarma@k-corp.in>; 'IQSOFT Business Team' <business@iqsoft.ai>

Subject: Re: REVISED QUOTE REQUEST FOR WIFI AND NETWORKING WORK

Dear Mr.Herambraj,
Greetings from IQSOFT Tech!!

It was a nice speaking with you.

Please find the attached revised proposal for WiFi Hotspot System & Networking Work for TFS Goa.

NOTE: This is a special offer proposal considering TFS Group as our existing & premium customer in India.

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Thanks,

Vilas Sawant | Business Head

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vilas@iqsoft.ai www.iqsoft.ai

5020, Rahul Bajaj Technology Innovation Center, IIT Bombay,
Powai, Mumbai, Maharashtra, 400076. INDIA

From: Herambraj Sonawane <mumbai.purchase1@k-corp.in>

Sent: Tuesday, December 3, 2024 12:06 PM

To: vilas@iqsoft.ai <vilas@iqsoft.ai>

Cc: Samrat Narvekar <samrat.narvekar@travelfoodservices.com>; Shashikant Vishwakarma <shashikant.vishwakarma@k-corp.in>

Subject: REVISED QUOTE REQUEST FOR WIFI AND NETWORKING WORK

Dear Vilas

As discussed , kindly find target price in sheet given and revised Quote ,

Thanks & Regards

Heramb

9702415737