

## Mrunal Joshi

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**From:** Binu Balachandran  
**Sent:** 04 July 2024 10:20  
**To:** Mrunal Joshi  
**Subject:** FW: Quotation for pmc consultancy: Company Profile (PMC & Retail Architecture) - Builtwell Solutions Limited  
**Attachments:** Comparison (21).xlsx

Regards

Binu Balachandran  
+91-8452876061

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**From:** Pravin Takle <pravin.takle@kapcocatering.com>  
**Sent:** Tuesday, June 18, 2024 1:01 PM  
**To:** Ashay Desai <ashay.desai@cateringcollective.in>; Binu Balachandran <binu.balachandran@k-corp.in>  
**Cc:** Arindam Chakraborty <arindam.chakraborty@cateringcollective.in>; Sandeep Mutal <projects@cateringcollective.in>; Lovejot Sekhon <lovejot.sekhon@k-corp.in>  
**Subject:** Fw: Quotation for pmc consultancy: Company Profile (PMC & Retail Architecture) - Builtwell Solutions Limited

Dear Ashay / Binu

Please find the attachment as per your requirement . Please ignore previous mail .

Sr. Nos.	Stages	Person	Built Well		SR Enterprises Riyaz	
			Rate	Total amount	Rate	Total amount
1	Pre Project-stage one month	1	115000	115000	70000	70000
2	Project stage per month	2	115000	230000	150000	300000

+ taxes as per actual .

Regards  
Pravin

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**From:** Ashay Desai <[ashay.desai@cateringcollective.in](mailto:ashay.desai@cateringcollective.in)>  
**Sent:** Tuesday, June 18, 2024 12:27 PM  
**To:** Pravin Takle <[pravin.takle@kapcocatering.com](mailto:pravin.takle@kapcocatering.com)>; Binu Balachandran <[binu.balachandran@k-corp.in](mailto:binu.balachandran@k-corp.in)>  
**Cc:** Arindam Chakraborty <[arindam.chakraborty@cateringcollective.in](mailto:arindam.chakraborty@cateringcollective.in)>; Sandeep Mutal <[projects@cateringcollective.in](mailto:projects@cateringcollective.in)>; Lovejot Sekhon <[lovejot.sekhon@k-corp.in](mailto:lovejot.sekhon@k-corp.in)>  
**Subject:** Re: Quotation for pmc consultancy: Company Profile (PMC & Retail Architecture) - Builtwell Solutions Limited

@Pravin Takle Can you please send below mentioned data in tabular format as cant understand

Thank you

Regards

Ashay Desai

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**From:** Pravin Takle <[pravin.takle@kapcocatering.com](mailto:pravin.takle@kapcocatering.com)>  
**Date:** Tuesday, 18 June 2024 at 12:13 PM  
**To:** Binu Balachandran <[binu.balachandran@k-corp.in](mailto:binu.balachandran@k-corp.in)>  
**Cc:** Ashay Desai <[ashay.desai@cateringcollective.in](mailto:ashay.desai@cateringcollective.in)>, Arindam Chakraborty <[arindam.chakraborty@cateringcollective.in](mailto:arindam.chakraborty@cateringcollective.in)>, Sandeep Mutal <[projects@cateringcollective.in](mailto:projects@cateringcollective.in)>, Lovejot Sekhon <[lovejot.sekhon@k-corp.in](mailto:lovejot.sekhon@k-corp.in)>  
**Subject:** Fw: Quotation for pmc consultancy: Company Profile (PMC & Retail Architecture) - Builtwell Solutions Limited

Hi Binu,

As per discussion please find the attached both quotes from PMC vendor, please do let me know the time for final discussion on commercial.

Built Well - Pre Project-stage - 1 person Amount 70000/-

project Stage - 2 person Amount 3000000/- ( Includes Riyaz visit and all Meetings ) ( 1<sup>st</sup> round of negotiation done )

SR Enterprises Riyaz - Pre Project stage - 1 person Amount 1,15,000/0

project Stage - 2 person Amount 3,00,000/- ( 1st round of negotiation done )

Please Advance and let me know when to call them for final cost negotiation .

Regards,

Pravin

**From:** BuiltWell Solutions Limited <[info@builtwellsolutions.com](mailto:info@builtwellsolutions.com)>

**Sent:** Monday, June 17, 2024 3:16 PM

**To:** Pravin Takle <[pravin.takle@kapcocatering.com](mailto:pravin.takle@kapcocatering.com)>

**Cc:** Sandeep Mutal <[projects@cateringcollective.in](mailto:projects@cateringcollective.in)>; ACCOUNTS BUILTWELL <[accounts@builtwellsolutions.com](mailto:accounts@builtwellsolutions.com)>; NEELABH BUILTWELL <[neelabh@builtwellsolutions.com](mailto:neelabh@builtwellsolutions.com)>

**Subject:** Re: Quotation for pmc consultancy: Company Profile (PMC & Retail Architecture) - Builtwell Solutions Limited

Dear Sir,

We are pleased to submit here with our revised and best competitive quotation for upcoming project at Worli, Mumbai.

Kindly consider this offer as "No Regret Offer"

assuring you of our best services at all times

regards



**Samir Chaurishi**

F 9425007267

✉ [info@builtwellsolutions.com](mailto:info@builtwellsolutions.com)

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**[www.builtwellsolutions.com](http://www.builtwellsolutions.com)**

On Fri, Jun 7, 2024 at 10:12 AM BuiltWell Solutions Limited <[info@builtwellsolutions.com](mailto:info@builtwellsolutions.com)> wrote:

Hi Pravin,

Thanks for your mail.

We are pleased to submit herewith our best competitive quotation for pmc services at your upcoming project at Worli, Mumbai.

Assuring you of our best services at all times

regards



**Samir Chaurishi**

F 9425007267

✉ [info@builtwellsolutions.com](mailto:info@builtwellsolutions.com)

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**[www.builtwellsolutions.com](http://www.builtwellsolutions.com)**

On Tue, Jun 4, 2024 at 3:06 PM Pravin Takle <[pravin.takle@kapcocatering.com](mailto:pravin.takle@kapcocatering.com)> wrote:

Hi Sameer

As per today's discussion please find attached basic drawing for banqueting and back area and kitchen .

Timeline - 45 to 60 days

Banquet and outdoor area - 9000 sqft

kitchen area - 2000 including back area .

Shutdown date 25th July

Designer has been appointed

Can you please send me the deployment chart with commercial .

Regards

Pravin

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**From:** BuiltWell Solutions Limited <[info@builtwellsolutions.com](mailto:info@builtwellsolutions.com)>  
**Sent:** Tuesday, June 4, 2024 12:53 PM  
**To:** Pravin Takle <[pravin.takle@kapcocatering.com](mailto:pravin.takle@kapcocatering.com)>  
**Cc:** Sandeep Mutal <[projects@cateringcollective.in](mailto:projects@cateringcollective.in)>  
**Subject:** Company Profile (PMC & Retail Architecture) - Builtwell Solutions Limited

Dear sir,

Greetings from Builtwell Solutions Limited !

We are pleased to submit herewith our company profile for **PMC, Retail Design Consultancy, Brand Development, 3rd Party Audit, Site Feasibility Survey (SDR)** salient features of our company are as follows:

**Services offered by us:**

**PMC**

**Architectural Consultancy & MEP Design**

**Brand Development**

**Third Party Audit**

**Project Feasibility Survey (PFR/ SDR)**

**Brand Consultancy**

**Recently we have converted our firm into "Public Limited Company"**

# Serving Architectural Design consultancy for following Govt departments / PSU's

**(Project Cost 6315 Crores)**

EPIL (Engineering Projects India Ltd - PSU )

NPCC (National Projects Construction Corporation)

MP PWD PIU

# Ongoing Architectural Design Consultancy works for MP PWD PIU for their various buildings projects in 41 district of MP

➤ **Handled 3657 Retail Projects across PAN India with Major Retail Players of Nation, in the last 14 years**

- **Working in 28 States & 5 Union Territories of India**
- **Team of 312 numbers of Engineers & Architects**
- **Total Retail Floor Area handled- 335.83 Lacs Sqft**

- Our major clientele are as follows:

**Tata Trents Ltd**

**Aditya Birla Fashion & Retail Ltd**

**Reliance Brand Limited**

**Future Retail Ltd**

**Shoppers Stop Ltd**

**Madura Fashion & LifeStyle Ltd**

**Trent Hypermarket Ltd**

**V Mart Retail Ltd**

**Landmark Group (Max & Splash)**

**Jubilant Foodworks Ltd (Domino's Pizza)**

**Devyani International Ltd.**

**(KFC, Costa Coffee, Pizza Hut etc)**

**Spencer's Retail Ltd (Nature's Basket)**

**K Hospitality Ltd (F&B)**

**Highway Amenities Development Pvt. Ltd (CUBE STOP & Cube Cafe)**

**MP-PWD**

**MP-WRD**

**MP Jal Nigam Maryadit**

**Indian Oil Corporation Ltd (IOCL)**

**Retail Formats:**

**1) Reliance Brand Limited**

- Superdry
- Armani Exchange
- Burberry
- Hugo Boss
- Emporio Armani
- Sunglasses Hut
- Scotch & Soda
- Hunkmoller
- AK-OK
- Abraham Thakore
- Manish Malhotra
- Hamleys
- Brook Brothers
- Ritu Kumar
- Rahul Mishra
- Pret A Manger
- Lenscrafter
- Steve Madden
- Abu Jani Sandeep Khosla
- Diesel
- La Martina
- Zegna

**1.b) Reliance Retail Ltd:**

- Trends
- Footprint
- Digital

- Mini Dx
- Jio offices
- Jio Points
- Fresh
- Market
- Super
- Mart
- Hypermart
- Vision Express
- Timeout
- Jewels
- Payless
- Cash & Carry
- RL Warehouses
- NDC works
- RBH works
- DC works
- Space for Multiplex (Inox)
- Common Food Courts
- I Store
- JIO DC
- CDIT
- CDIT Warehouses
- Living
- Vision Express (old)

**2) Aditya Birla Fashion & Retail Ltd**

- Pantaloons



- Sabyasachi Kolkata
- Forever 21
- Style Up
- Tasva
- American Eagle
- Hackett London
- Polo Ralph Lauren
- Ted Baker
- The Collective
- Peoples
- PT Women
- PT Kids
- Jaipore
- Marigold Lane
- Skult
- Allen Solly
- Van Heussen
- Louis Phillip
- Peter England
- Planet Fashion
- Reebok

### **3) Tata Retail - Trents Ltd**

- Westside
- Zudio
- Croma (Infinity Retail)
- Star Bazaar
- Utsa

- Booker

### **3) Shoppers Stop**

### **4) Future Enterprises Ltd**

- Brand Factory

- Big Bazaar

- Hyper City

- Fashion at Big Bazaar - FBB

- Food Hall

- E Zone

- Home Town (Praxi Retail Ltd)

- Easy Day

- Heritage

- Nilgiri Dairy Farms

- Bakery & Commissionaire

### **5) Landmark Group**

- Max

- Easy Buy

- Spar

- Lifestyle

- Splash

- Funcity (Gaming zone)

### **6) Jubilant Foodworks Ltd.**

- Domino's Pizza

- Popeyes

- Dunkin Donuts

- Hongs Kitchen

- Biryani of India

- Ek dum

**7) V Mart Retail Ltd**

- V Mart

**8) Timezone India Pvt Ltd**

- Timezone (Gaming zone)

- Play & Learn

**9) K Hospitality Ltd**

- Copper Chimney (Restaurant)

**10) Spencer's Retail Ltd**

**10-a) YUM India**

- KFC

- Pizza Hut

**11) Devyani International Ltd.**

- KFC

- Pizza Hut

- Costa Coffee

- Vaango

- Foodies Bar

- Swensens

- Airports restaurant projects

- Foodcourt projects

**12) Lite Bite Foods Ltd. (LBF)**

- Punjab Grills

- Street Food

- You Mee

**Govt / PSU projects:**

- MP Public Works Department (PWD)

- MP Jal Nigam Maryadit (PHE Department)
- MP Water Resources Department (WRD)
- NPCC
- EPIL
- IOCL
- TCIL
- Rajasthan PWD
- Maharashtra PWD
- Uttar Pradesh PWD
- Jharkhand PWD

Requesting you to kindly consider us for any PMC consulting works in your upcoming projects.

Assuring you of our best services at all the times

regards



**Samir Chaurishi**

☎ 9425007267

✉ [info@builtwellsolutions.com](mailto:info@builtwellsolutions.com)

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**[www.builtwellsolutions.com](http://www.builtwellsolutions.com)**