

Mrunal Joshi

From: Karan Kapur (K Hospitality Corp)
Sent: 26 October 2024 22:51
To: Stephen P
Cc: Lovejot Sekhon; Akshay Sharma; shama.nair@travelfoodservices.com; Manish Thakkar; Pushpak Shewale; Sarvesh Patil; Mrunal Joshi
Subject: Re: HVAC, FAS & FS for Jaipur Common Seating + KFC

OK to proceed

Karan Kapur
K Hospitality Corp



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From: Stephen P <stephen.p@k-corp.in>
Date: Thursday, 24 October 2024 at 15:24
To: Karan Kapur (K Hospitality Corp) <karan.kapur@k-corp.in>
Cc: Lovejot Sekhon <lovejot.sekhon@k-corp.in>, Akshay Sharma <akshay.sharma@semolinakitchens.com>, shama.nair@travelfoodservices.com <shama.nair@travelfoodservices.com>, Manish Thakkar <manish.thakkar@k-corp.in>, Pushpak Shewale <pushpak.shewale@k-corp.in>, Sarvesh Patil <sarvesh.patil@k-corp.in>, Mrunal Joshi <mrunal.joshi@k-corp.in>
Subject: HVAC, FAS & FS for Jaipur Common Seating + KFC

Dear Sir,

Attached is the cost comparison for the **Common HVAC and Fireworks** needed for the **Jaipur Common Seating area and KFC outlet**. The RFQ and auction have been completed, and Crystal has submitted the lowest bid (L1).

Due to challenges in obtaining airport passes, we need a BCAS-approved vendor. However, the quotes submitted by BCAS approved Turnkey Contractors are on higher side, so we approached the below mentioned **core HVAC vendors**. After RFQ, we received better pricing, and the negotiated rates will be subcontracted through **Fallow Deziene (Civil Contractor on Site)** with an additional 3% as handling cost for managing passes and providing escorts for labour and material movement.

Request your approval to proceed further.

Common HVAC + Fire Sprinkler + FAS	Pioneer	Anjle	Crystal
R0	48,33,850	69,77,750	61,08,064
R1	45,89,567	52,10,725	52,53,667
R2 (Auction)	44,23,000	52,02,505	44,17,750
Handling Charges 3%	1,32,690	1,56,075	1,32,533
Total including additional Handling Charges	45,55,690	53,58,580	45,50,283

*rates mentioned are without GST

Regards
Stephen