Sarvesh Patil

From:	Karan Kapur (K Hospitality Corp)
Sent:	30 October 2024 12:33
То:	Stephen P; Darpan Mehta
Cc:	Vipul Parikh; Shashank Mahadik; Binu Balachandran; Lovejot Sekhon; Shama Nair; Suraj
	Kumbhar; NSO; Manish Thakkar; Dhruv Shetty; Sarvesh Patil; Mrunal Joshi
Subject:	Re: Furniture Requirement - Goa Dabolim Lounge

OK priority is quality, hence assume this vendor has been tested before and we are confident on quality. If so, we can proceed.

Karan Kapur K Hospitality Corp



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From: Stephen P <<u>stephen.p@k-corp.in</u>>

Date: Tuesday, 29 October 2024 at 18:28

To: Karan Kapur (K Hospitality Corp) <<u>karan.kapur@k-corp.in</u>>, Darpan Mehta <<u>darpan.mehta@travelfoodservices.com</u>>

Cc: Vipul Parikh <<u>vipul.parikh@travelfoodservices.com</u>>, Shashank Mahadik <<u>shashank.mahadik@travelfoodservices.com</u>>, Binu Balachandran <<u>binu.balachandran@k-corp.in</u>>, Lovejot Sekhon <<u>lovejot.sekhon@k-corp.in</u>>, Shama Nair <<u>shama.nair@travelfoodservices.com</u>>, Suraj Kumbhar <<u>suraj.kumbhar@travelfoodservices.com</u>>, NSO <<u>NSO@travelfoodservices.com</u>>, Manish Thakkar <<u>manish.thakkar@k-corp.in</u>>, Dhruv Shetty <<u>dhruv.shetty@travelfoodservices.com</u>>, Sarvesh Patil <<u>sarvesh.patil@k-corp.in</u>>, Mrunal Joshi <<u>mrunal.joshi@k-corp.in</u>> Subject: Furniture Requirement - Goa Dabolim Lounge

Dear Karan Sir & Darpan Sir,

Please find below quote comparison for Furniture's required at Goa Dabolim Lounge. RFQ was floated to 8 vendors, against which we have received quotes from 6 vendors. Post further negotiation and auction the final prices & timelines obtained is as mentioned below.

Considering the outlet opening timeline, suggestion from project is to have this order concluded with L2 Vendor (Garry) with a cost difference of **1.93L**, as the same will be delivered within 30 days. (Garry is not ready to negotiate any further).

Requesting your approval to proceed further.

	TAPROOT EXPORTS PRIVATE LIMITED	GARRY ASSOCIATES	MSTYLE SOFAS AND INTERIORS	Amardeep Designs India Private Limited	Amar Sofa Maker	Albans Projects Pvt Ltd
R0 (Inc. GST)	21,50,050	21,25,770	28,18,637	29,56,938	30,76,850	22,87,072
R1 (Inc. GST)	21,50,050	21,25,770	26,24,482	29,56,938	30,76,850	22,87,072
R2 (Auction) (Inc. GST)	19,31,809	21,25,770	22,20,141	29,56,938	30,76,850	19,65,481
	L1	L2	L3	L4	L5	Incomplete Quote
Delivery Timeline	52 Days	30 Days	55 Days	60 Days	52 Days	52 Days