

In the initial quotation submitted by S R Enterprises , as per the brief submitted following was the deployment plan and commercials.

Stage	Duration(months)	Resource (Manpower)	Amount (B.Tax)
Pre execution	0.50	1	70,000
Execution	1	2	2,35,00
Post execution	0	1	0
Total Amount			3,05,00

However as per business need final deployment & commercial are as follows

Stage	Duration(months)	Resource (Manpower)	Amount (B.Tax)
Pre execution	1	1	70,000
Execution	2	2	3,80,000
Post execution	1	1	70,000
Total Amount			5,20,000

Due to the change in brief and commercial same was documented on mail and attached as a mail acceptance copy from SR Enterprises along with Purchase order copy