

Sarvesh Patil

From: Manish Shishodia <manish@fallowdezienc.com>
Sent: 21 June 2024 20:58
To: Stephen P; Sarvesh Patil
Cc: santosh.tambe@travelfoodservices.com; Jasmine Grover; Pradeep Kumar; Usheer Mohan; Khursheed Ahmad; FDT FDT Procurement
Subject: Re: TVM_T2_Structure_Quotation_Submission_18.06.2024

Dear Sir,

Thanks for showing faith in us as discussed we are sharing our best rates for MS work at Site i.e. ₹225/- Per Kg . We took lot of time to close the mentioned rates as things are entirely different and difficult at the site in question we have agreed on these prices with a confidence that the deficit of this work can be compensated in rest of the project, we are ready and excited to start the work at the earliest with best of our experience what we have earned over the years working on few of our prestigious projects to name few RuPay Lounge for NPCI at T3 IGI New Delhi.

Kindly provide your confirmation and issue PO for the same and do the needful to move on this project.

Thanks & Regards ,

Manish Shishodia ,

On Fri, 21 Jun 2024 at 15:48, Manish Shishodia <manish@fallowdezienc.com> wrote:

Dear Sir ,

I want to bring your attention towards points related to TVM Airport ground reality .

1. MS material cost in Trivandrum is **very high in comparison to North India** .. further base **plate needs holes which can only be cut on laser machines**. All these are costly.
2. **Material movement cost is high** .
3. Labour **Union Charges are baseless** and we have to pay on every movement or loading /unloading.
4. **Material clearance from CISF + Bomb Squad time taking process** and the material has to be **carried on to 4th floor manually by staircase** as lift has size and weight restrictions i.e. **labor investment on large scale directly proportional to high labor cost** .
5. As per TVM Airport norms, **Only certified welders are allowed to work at site** i.e. cost of certified welder or any other **skilled labour is twice the normal manpower** .
6. Material **Fabrication on site is more challenging due to fire / safety restrictions** as compared to normal site .
7. As per design consultant , Zinc coated primer will be required on members after welding or cutting .

In this way structure work including all activity **material + labor +machining cost +welding material (rod +grinder cutting wheels) + Primer & Paint + Mechanical Anchors**

Kindly go through the site specific circumstances and evaluate whatever we are quoting as per our working experience .

Hope you will understand and allow us to join you on this project, further we are always available if you need any clarification..

Please have a look at the above points and do needful help .

Thanks & Regards ,

Manish Shishodia .

On Wed, 19 Jun 2024 at 13:27, Stephen P <stephen.p@k-corp.in> wrote:

Dear Manish,

The quoted cost is on a higher side.

Request you to re-look into the pricing and confirm.

Our Target price without GST for the same would be Rs.120/kg including transportation, shifting & other charges

From: Manish Shishodia <manish@fallowdezienc.com>

Sent: 19 June 2024 13:11

To: Stephen P <stephen.p@k-corp.in>

Cc: santosh.tambe@travelfoodservices.com; Jasmine Grover <jasmine@fallowdezienc.com>; Pradeep Kumar <pradeep@fallowdezienc.com>;

Usheer Mohan <usheer@fallowdezienc.com>; Khursheed Ahmad <khursheed@fallowdezienc.com>; FDT FDT Procurement

<procurement@fallowdezienc.com>; Sarvesh Patil <sarvesh.patil@k-corp.in>

Subject: Re: TVM_T2_Structure_Quotation_Submission_18.06.2024

Dear Sir ,

As per trailing mail , Please find the attachment and close it on top priority .

TVM_T2_International Lounge_Structure Work_Calculation						Remarks
Item	Section	Length	Unit Weight	Total Weight		MS pipes
Column	SHS	100x100x4	143.4	11.73	1682.082	Base plate
Main Beam	RHS	122X61X3.6	147.74	9.67	1428.646	Chq plate
Sec Beam	RHS	80X40X3.2	73.12	5.5	402.160	Scaffolding for work
Purlins	SHS	50X50X2.9	103.77	4.12	427.532	Fabrication and erection work labour
Base Plate	Sheet	200X200X10	47	3.14	147.580	Primer and paint for pipes
Chq Plate	Sheet	4 mm thk	9.341	34	317.594	all cost including marking, labour safety standards rule they follow in TVM airport, time loss due to airport bomb squad checking of materials. CISF checking rules.
Total Structure weight (In KG)					4405.594	Kgs
Total Structure weight (In MT)					4.406	MT
Additional 10 % for plates and member connection					0.441	MT
Additional 5 % -Wastage					0.242	MT
Approx Total (in MT)					5.088	MT
GRAND TOTAL (IN MT)					5.1	MT
AMOUNT (MS Structure)					18,36,000.00	#360 per kg
						Extra - Labor union for material unloading as per actual

Further , For any query , Please feel free to contact us .

Thanks & Regards ,

Manish Shishodia

On Wed, 19 Jun 2024 at 10:54, Stephen P <stephen.p@k-corp.in> wrote:

Please provide the Value in Tonnage & also specify the section used

From: Manish Shishodia <manish@fallowdeziencie.com>

Sent: 18 June 2024 18:40

To: Stephen P <stephen.p@k-corp.in>; Sarvesh Patil <sarvesh.patil@k-corp.in>

Cc: santosh.tambe@travelfoodservices.com; Jasmine Grover <jasmine@fallowdeziencie.com>; Pradeep Kumar <pradeep@fallowdeziencie.com>; Usheer Mohan <usheer@fallowdeziencie.com>; Khursheed Ahmad <khursheed@fallowdeziencie.com>; FDT FDT Procurement <procurement@fallowdeziencie.com>

Subject: TVM_T2_Structure_Quotation_Submission_18.06.2024

Dear Sir ,

Please find the attachment and make it approved on top priority .

CIVIL & INTERIOR WORK BOQ FOR AIRPORT LOUNGE AT TRIVANDRUM							
MS Framing Work							
S.N	Job Category	Item Description	UOM	Qty	Rate	Amount	Remarks
6.01	M.S. Framework for Partition & paneling with Existing airport wall	Supplying, fabricating, and fixing in position at all heights and levels with all leads, with structural steel works like Angles, channel, Flats, Tees, Pipes, Tubes, insert plates, bolts, fasteners, I-beams, girder, cleat etc. all as per structural	Sqm	280.00	6,557.14	18,36,000	Mathri to charge on as per actual basis .

	drawings and including Cutting of components to required lengths/ widths and shapes/ profiles, welding, grinding, scaffolding & finally finished with primer complete in all respect.					
--	---	--	--	--	--	--

Please have a look and do needful help .

Thanks & Regards ,

Manish Shishodia

--

