

Polishing Works for Marble - BCL & CCL LOUNGE						
Area	UoM	Qty	LUXURIA		LUXURIA - R1	
			Rate	Amount	Rate	Amount
CCL Lounge	Sq Ft	6250	45	281250	36	225000
BCL Lounge	Sq Ft	7620	45	342900	36	274320
Sub Total		13870		624150		499320
Less: Discount				72000		
Sub Total				552150		499320
Add: Service Chgs				15000		15000
Sub Total				567150		514320
GST @ 18%				99387		89877.6
TOTAL				666537		604197.6

We have requirement of Marble Coating for scratch and spoil resistance at BCL & CCL Lounge of Chennai Airport. In the same regards we approached Nanotek Solutions (Luxuria Tech) who have been providing this services to us since long and at all lounges. Their works has been satisfactory. Therefore it is decided by mamangement to release the order on single quotation basis as it is customised and as per required basis.

SINGLE VENDOR DECLARATION

Date: 30th Dec 2023	PO No: TFSCPL/PO/23-24/0000011 & TFSCPL/PO/23-24/000012
Vendor Name: Luxuria	
Product Description: Coating	Unit / Project Name: BOQ

Justification:

	<p>Only known supplier. (List of the suppliers which were contacted below and the specific reasons <u>why each was not a viable source</u>).</p>
	<p>Only known qualified supplier or item. (List the qualifications that each source or items meet. If another supplier offers a similar item, <u>provide the item identification, supplier information and comparable pricing</u>).</p>
	<p>Supplier proprietary item. (The selected supplier is the only manufacturer of this item. List the reasons why no substitute item can be used and if no similar item is available).</p>
	<p>Franchise / Management / User Dept Directed. (Provide a copy of letter, or memo or e-mail specifically directing this source). We have requirement of Marble Coating for scratch and spoil resistance at BCL & CCL Lounge of Chennai Airport. In the same regards we approached Nanotek Solutions (Luxuria Tech) who have been providing this services to us since long and at all lounges. Their works has been satisfactory. Therefore it is decided by mamangement to release the order on single quotation basis as it is customised and as per required basis.</p>
	<p>Item / Rate Contracted. (Provide copy of the contract / agreement)</p>



QUOTATION/PROFORMA INVOICE

To,
CHENNAI INTERNATIONAL AIRPORT
Chennai International Airport,
Business Class Lounge &
Credit Card Lounge,
CIP Level, Airport Road,
Meenambakkam,
Chennai, Tamil Nadu 600027

Date: 22nd November 2023
Site No: 2023-24 / NTS / 9LUX / 826R1

Product: Sicura Mrb Coat | Grade: Premium Grade

Sr. No	Floor	Area	Item Description	Reference Image	Material	Quantity	Rate (In INR)	Total (In INR)
01	BCL & CCL		Mrb Coat	N.A.	Marble	12,000 Sq.Ft	45.00	5,40,000.00
							Total	5,40,000.00
							Less: Special Discount	72,000.00
							Total	4,68,000.00
							Add: Service Charges	15,000.00
							Total	4,83,000.00
							Add: Applicable GST @ 18.00%	86,940.00
							Grand Total	5,69,940.00

From: NanoTek Solutions [mailto:info@nanoteksolutions.com]

Sent: Saturday, December 30, 2023 4:07 PM

To: Kamal Saraf <kamal.saraf@k-corp.in>

Cc: Lovejot Sekhon <lovejot.sekhon@k-corp.in>; Stephen P <stephen.p@k-corp.in>; Jogeswar Sahu <jogeswar.sahu@travelfoodservices.com>; Binu Balachandran <binu.balachandran@k-corp.in>

Subject: Re: Polishing Works - Chennai Lounges

Dear Kamal,

As requested by you and keeping in mind our long standing association with the TFS Group, I am pleased to offer an additional discount of INR 36,000 for the said project - Thereby an effective per sq.ft. rate of INR 36.00/per sq.ft.. Rest all charges and taxes would be the same.

Thank you and look forward to working with you on the project. The vendor registration has been successfully completed.

Regards,

Mihir Kapadia

Partner, NanoTek Solutions

[On Mon, 18 Dec, 2023, 5:28 pm Kamal Saraf, <kamal.saraf@k-corp.in> wrote:](#)

Dear Mr. Mihir,

As discussed, we are in receipt of your proposal for the Polishing Job of Marble & Furniture for Chennai Lounge. However the cost as proposed seems high, not being feasible to our budget and we believe there is enough scope for it to be reconsidered.

Request you to please review and send us the best costing possible for polishing works.

Thanks & Regards

Kamal Saraf

Warranty and Representation

1. Sicura FB Coating (For Furniture) and Sicura MRB Coating (For Marble) by NanoTek Solutions, is a premium protective coating based on our proprietary technology and has been designed to provide protection to the coated surfaces, without changing the look and feel of the surface.
2. Sicura FB Coating protects against accidental damage against most liquids such as tea, coffee, beverages, food etc. Post coating the surface becomes very easy to clean and maintain.
3. Sicura MRB Coating provides enhanced protection against stains on marble and mineral surfaces. The coating doesn't create an artificial layer and is stain and water repellent.
4. Subject to the conditions and limitations stated below, NanoTek Solutions ("**Company**") warrants that the products that it applies/sells/distributes will be free from manufacturing defects and will not break down or deteriorate under normal usage for a period of 12 months (For Sicura FB) and 24 months (For Sicura MRB), from the date of installation when installed in accordance with the use of the Company's authorized applicators.
5. The warranty will not be applicable or may not deliver the desired results if damage is the direct or indirect result of: a) acts of God or natural causes such as, but not limited to, lightning, hail, strong winds, floods, hurricanes, tornadoes, wind launched debris or earthquakes; b) Fire; c) Accidents; d) Vandalism; e) Negligence, misuse, or failure of user to provide reasonable maintenance to the surface; f) Structural defects or other building movement, g) Polishing or use of any abrasive methods on the surface may result in the coating not working.
6. Coatings applied by NanoTek Solutions are used to protect the surface being coated against only accidental damage from most substances. It does not provide any protection against Pet urination, Oil, Strong Food Particles, pen/ink stains and acidic marks/stains.
7. The warranty provided by NanoTek Solutions is applicable only in case the client adheres to the "Post-Coating Instructions" provided by NanoTek Solutions.
8. NanoTek Solutions cannot be held liable for any stains, marks, chalk marks, that arise from within/below the surface. (In case of Sicura FB Coating) and ion content, patchiness, rust, sweating of the marble from beneath the surface. (In case of Sicura MRB Coating)
9. The warranty stands applicable only once all monetary obligations are cleared.

Luxuria Tech LLP

Office no. 3B, 6th Floor, Tardeo AC Market, Tardeo, Mumbai – 400 034.

T - +91 22 23519099

info@nanoteksolutions.com, nanotsolutions@gmail.com

Smrutika Thoti

From: Karthick K
Sent: 05 December 2023 16:28
To: Murchana Devi
Cc: Irfan Sayed; Smrutika Thoti
Subject: RE: Site visit for Chennai Lounge -- Nano Coating

Hi Murchana,

CCL – 6250 Sq.Ft (Includes Corridor/Reception Desk / Reception Wall Gladding / Bar Counter / SPA, Massage Room, Shower Room)

BCL – 7620 Sq.Ft (Reception Desk / Reception Wall Gladding / Bar Counter / SPA, Massage Room, Shower Room)

Total Sq.Ft – 13870

Note:- Ask Purchase team while making PO, they have to mention Invoice will be done as per execution at site..

Regards,
Karthick

From: Murchana Devi <murchana.devi@travelfoodservices.com>
Sent: 04 December 2023 18:35
To: Karthick K <karthick.k@travelfoodservices.com>
Cc: Irfan Sayed <irfan.sayed@travelfoodservices.com>; Smrutika Thoti <smrutika.thoti@travelfoodservices.com>
Subject: RE: Site visit for Chennai Lounge -- Nano Coating

Hi Karthick,

As discussed in the morning u confirmed for 14000sqft for each of the lounge. Make a note that it is mentioned as 1200sq ft in the quotation.

Kindly confirm to upload it in the Safal app

Thanks & Regards,
Murchana Devi

From: Karthick K <karthick.k@travelfoodservices.com>
Sent: 01 December 2023 11:40
To: Murchana Devi <murchana.devi@travelfoodservices.com>; Smrutika Thoti <smrutika.thoti@travelfoodservices.com>
Cc: Irfan Sayed <irfan.sayed@travelfoodservices.com>
Subject: Fwd: Site visit for Chennai Lounge -- Nano Coating

Team,

Attached Mail FYI..

Regards,
Karthick