

To,
Telenetwork

Ground Floor, Room No-2008, Chawl No-86, Group No-6
Tangore Nagar Vikhroli East, Mumbai 400083

Sub: Letter of Intent for Supply & Installation of CCTV And services work of make **Hikvision**

Dear Sir/Madam

The purpose of this Letter of Intent is to summarize our discussions to date and our respective intentions with respect to proposed transaction as detailed below,

We Travel Food Services Pvt Ltd, hereby state and represent that it is our intention to purchase following Material as per the specification and for the price as specified in the terms and conditions as stated below.

Product & Specification:

	Descriptions	model	QTY	Rate L1
1.0	32ch 2 SATA HD DVR	DS-7332HQHI-M2S	1	22400
2.0	5 MP 16ch 2 SATA HD DVR	DS-7216HUHI-K2	1	15500
3.0	4 MP 16ch 2 SATA HD DVR	IDS-7216HQHI-M2FA	1	12760
4.0	5 MP 8ch 2 SATA HD DVR	IDS-7208HUHI-M2/FA	1	11088
5.0	5 MP 8ch 1 SATA HD DVR	DS-7208HUHI-M1FA	1	8288
6.0	5 MP 4ch 1 SATA HD DVR	DS-7204HUHI-M1FA	1	5200
7.0	5 MP HD Dome camera	DS-2CE76H0T-ITPFS	1	1860
8.0	5 MP HD Bullet camera , 3.6mm , 20 meter IR.	DS-2CE16H0T-ITPFS	1	1960
9.0	5 MP HD Bullet camera , 6mm , 30 meter IR.	DS-2CE1AH0T-IT1F	1	2950
10.0	Surveillance Hard Disk 8TB - Seagate		1	16400
11.0	Surveillance Hard Disk 6TB - Seagate		1	12100
12.0	Surveillance Hard Disk 4TB - Seagate		1	7900
13.0	Surveillance Hard Disk 2TB - Seagate		1	4350
14.0	9U rack with 2 shelf & PDU		1	6650
15.0	6U rack with 1 shelf & PDU		1	3900
16.0	4U rack with PDU		1	3100
17.0	BNC Connector		1	0
18.0	DC Connector		1	0
19.0	Power Supply for Camera 12VDC-10Amp		1	850
20.0	Power Supply for Camera 12VDC-5Amp		1	600
21.0	Power Supply for Camera 12VDC-1Amp		1	195



22.0	RJ 6 Coaxial Cable & 2 Core power cable with Conduit & Laying		1	68
23.0	4+1 CCTV cable with Conduit & Laying		1	50
24.0	2 MP 32ch 2 SATA IP NVR	DS-7632NXI-K2	1	13900
25.0	2 MP 16ch 2 SATA IP NVR	DS-7616NXI-K2	1	10300
26.0	2 MP 16ch 1 SATA IP NVR	DS-7616NI-Q1	1	6500
27.0	2 MP 8ch 2 SATA IP NVR	DS-7608NI-Q2	1	6400
28.0	2 MP 8ch 1 SATA IP NVR	DS-7608NI-Q1	1	5100
29.0	2 MP 4ch 1 SATA HD NVR	DS-7604NI-Q1	1	4600
30.0	2 MP IP Dome camera	DS-2CD1323G0E-I	1	2700
31.0	2 MP IP Bullet camera , 3.6mm , 20 meter IR.	DS-2CD1023G0E-I	1	2700
32.0	CAT 6 Cable - Polycab.		1	43
33.0	48 Port POE Switch	GS752TP	1	45500
34.0	24 Port POE Switch	DS-3E0326PE/M	1	15450
35.0	08 Port POE Switch	DS-3E0510PE/M	1	4800
36.0	2 MP 16ch 1 SATA HD DVR Eco Series	7116HGHI-K1	1	5400
37.0	2 MP 8ch 1 SATA HD DVR Eco Series	DS-7108HGHI-K1	1	4360
38.0	2 MP 4ch 1 SATA HD DVR Eco Series	DS-7104HGHI-K1	1	3920
39.0	2 MP HD Dome camera Eco Series	DS-2CE5AD0T-ITP\Eco	1	1250
40.0	2 MP HD Bullet camera , 3.6mm , 20 meter IR. Eco Series	DS-2CE1AD0T-ITP\Eco	1	1320

1. The above rate is all inclusive of freight, and installation extra at actual PAN India
2. GST is applicable on the above cost – 18%

Validity

The above rate and terms shall be applicable and valid till December 2026, from the date of signing of this letter of intent.

Warranty

1-year warranty.

Any damage to the system on account of power fluctuations or spikes are not covered under warranty. Also warranty will not be liable for any damage to the equipment resulting from.

- 1 Accident misuse, neglect, alteration modification or substitution of any component of the equipment
- 2 Any Loss or damage Resulting from fire, flood, exposure to weather conditions and any other force majeure

Other Terms & Conditions:

1. Any changes in model or configuration shall be informed us prior to one-month notice
2. Any price drops on the product as mentioned above shall be passed to TFS & its affiliates and JV partner with immediate effect. Such reduced price shall immediately become effective new price to all new order, order pending to deliver.
3. The above rates shall be applicable to TFS, its affiliate and JV partner's companies
4. The LOI is for the subject to purchase order along with term and conditions issued by the respective entity of Travel food services Pvt Ltd and its affiliates time to time

Ordering, Invoicing & Delivery, payment:

TELENETWORK Ground Floor, Room No-2008,Chawl No-86, Group No-6 Tangore Nagar Vikhroli East, Mumbai 400083 is been appointed as PAN India for supply of CCTV services to Travel Food Services Pvt Ltd and its affiliates and JV partner.

1. All order shall be issued to TELENETWORK by respective entity of Travel Food Services Pvt Ltd and its affiliates and JV partner.
2. Following shall be the Payment terms with TELENETWORK;
50% advance along with Purchase order remaining after delivery and installation within 15 days
3. All deliveries, invoicing shall be as per the respective purchase orders to its respective entities.

Escalation Matrix:

Escalation 1 – TELENETWORK – Mr. Prashant -9769754540

Escalation Matrix: - Travel Food Services Pvt Ltd.

Escalation 1 - Herambraj Sonawane – 9702415737

Escalation 2 - Lovejot Sekhon - 9029100127

Termination

Travel food services Pvt Ltd , Its affiliates and JV partners May Terminate this Letter Of Intent at any time by giving 15 (Fifteen) days advance notice to the TELENETWORK in the event that the TFS finds the TELENETWORK services dissatisfactory (whether with regard to quality and specifications. Adherence to Delivery-Schedule, adherence to the terms, conditions adherence to warranty and stipulations of the letter of intent or otherwise)

This document is a Letter of Intent only. It is not intended to be, and shall not constitute in any way, a binding or legal agreement, or impose any legal obligation or duty on either of us. In no event shall this be deemed to be a commitment from Travel Food Services in terms of the order quantity (which may vary as per the discretion of Travel Food Services Pvt Ltd and its affiliates and JV Partner).

You are kindly requested to acknowledge the content of this letter of intent as a token of your acceptance to the same by ascribing your assent herein below.

Thanking You,

For
Travel Food Services Pvt Ltd


Authorized Signatory

Accepted and Agreed By
TELENETWORK

Authorized Signatory



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Descriptions	model	QTY	Rate	Rate R1	Rate L1	Rate L0	Rate L2	Rate	Discount
1.0	3ch 2 SATA HD DVR	1	27800	25020	22500	22400	35801	32220.9	19%
2.0	5 MP 16ch 2 SATA HD DVR	1	19500	17550	15600	15500	28792	25912.8	21%
3.0	4 MP 16ch 2 SATA HD DVR	1	14500	13050	12760	12770	22770	12331.00	12%
4.0	5 MP 8ch 2 SATA HD DVR	1	12600	11340	11088	11088	17400	7837.50	12%
5.0	5 MP 8ch 1 SATA HD DVR	1	9750	8775	8288	8288	14350	12915	15%
6.0	5 MP 4ch 1 SATA HD DVR	1	5900	5310	5200	5200	10500	9450	12%
7.0	5 MP HD Dome camera	1	2350	2115	1927	1860	2740	2466	21%
8.0	5 MP HD Bullet camera , 3.6mm , 20 meter IR.	1	2450	2205	2009	1960	2950	2655	20%
9.0	5 MP HD Bullet camera , 6mm , 30 meter IR.	1	3600	3240	2950	2950	0	0.00	18%
10.0	Surveillance Hard Disk 8TB - Seagate	1	18900	17010	16632	16400	23950	21555	13%
11.0	Surveillance Hard Disk 6TB - Seagate	1	12900	11610	12500	12100	19000	17100	6%
12.0	Surveillance Hard Disk 4TB - Seagate	1	7900	7110	8200	7900	12300	11070	0%
13.0	Surveillance Hard Disk 2TB - Seagate	1	5300	4770	4770	4350	7750	6975	18%
14.0	9U rack with 2 shelf & PDU	1	8200	7380	6725	6650	0	4400.00	19%
15.0	6U rack with 1 shelf & PDU	1	4900	4410	4410	3900	0	2200.00	20%
16.0	4U rack with PDU	1	3900	3510	3315	3100	0	1760.00	21%
17.0	BNC Connector	1	55	50	0	0	55	49.5	100%
18.0	DC Connector	1	18	16	0	0	15	13.5	100%
19.0	Power Supply for Camera 12VDC-10Amp	1	1150	1035	977	850	2500	2250	26%
20.0	Power Supply for Camera 12VDC-5Amp	1	750	675	637	600	1800	1620	20%
21.0	Power Supply for Camera 12VDC-1Amp	1	230	207	195	195	1000	900	15%
22.0	RJ 6 Coaxial Cable & 2 Core power cable with Conduit & Laying	1	80	72	68	68	0	90.00	15%
23.0	4+1 CCTV cable with Conduit & Laying	1	55	50	50	50	80	71.50	9%
24.0	2 MP 32ch 2 SATA IP NVR	1	17500	15750	14350	13900	22500	20250	21%
25.0	2 MP 16ch 2 SATA IP NVR	1	13600	12240	11152	10300	16700	15030	24%
26.0	2 MP 16ch 1 SATA IP NVR	1	7750	6975	6590	6500	11500	10350	16%
27.0	2 MP 8ch 2 SATA IP NVR	1	7300	6570	6570	6400	11500	10350	12%
28.0	2 MP 8ch 1 SATA IP NVR	1	6100	5490	5490	5100	9500	8550	16%
29.0	2 MP 4ch 1 SATA HD NVR	1	5500	4950	4950	4600	9500	8550	16%
30.0	2 MP IP Dome camera	1	3950	3555	3160	2700	4000	3600	32%
31.0	2 MP IP Bullet camera , 3.6mm , 20 meter IR.	1	3950	3555	3160	2700	4000	3600	32%
32.0	CAT 6 Cable - Polycab.	1	48	43	43	43	0	0	10%
33.0	48 Port POE Switch	1	54000	48600	45500	45500	0	68000.00	16%
34.0	24 Port POE Switch	1	19800	17820	15840	15450	22500	20250	22%
35.0	08 Port POE Switch	1	6350	5715	5080	4800	6500	5850	24%
36.0	2 MP 16ch 1 SATA HD DVR Eco Series	1	6600	5940	5610	5400	9500	8550	18%
37.0	2 MP 8ch 1 SATA HD DVR Eco Series	1	5450	4905	4360	4360	8000	7200	20%
38.0	2 MP 4ch 1 SATA HD DVR Eco Series	1	4900	4410	3920	3920	9500	8550	20%
39.0	2 MP HD Dome camera Eco Series	1	1550	1395	1250	1250	1800	1620	19%
40.0	2 MP HD Bullet camera , 3.6mm , 20 meter IR. Eco Series	1	1650	1485	1320	1320	1900	1710	20%

MAHAVIR ENTERPRISES
 ABC
 TELNETWORK
 TECH 4 logic