

**From:** Manish Mulchandani <Manish.Mulchandani@adani.com>  
**Sent:** 10 January 2024 17:50  
**To:** Akshay Sharma; Sandeep Bhat  
**Cc:** Saikat Pal; Harshad Jain; Akshay Sharma; Sanjiv Dhawan; Jatin Jain; Santosh Tambe; Abdul Rehman; Rupali Pol; Stephen P  
**Subject:** RE: TC Recommendation - Mukunda - Supply of Fabricated Kitchen Equipment at Ahmedabad Int. Airport - Terminal-1  
**Attachments:** R1 PC - AMD Fabricated items.xlsx

Dear Sandeep/Akshay

As discussed, sharing herewith the price comparative for your reference for you to take appropriate decision as mentioned in trailing mail..

	<b>Janshakti, AMD</b>	<b>Goyal Kitchen, LKO</b>	<b>Mukunda, BLR</b>	<b>Gross Kitchen, BOM</b>
	<b>Tejas - 9574001798</b>	<b>Vishnu - 8419005353</b>	<b>Vinod - 8779740237</b>	<b>Meraj - 9967988669</b>
<b>Particulars</b>	<b>Amount</b>	<b>Amount</b>	<b>Amount</b>	<b>Amount</b>
<b>Amount</b>	<b>5,91,700</b>	<b>4,72,900</b>	<b>4,11,696</b>	<b>4,20,000</b>
Transportation	Included	Extra	8,234	20,000
Installation	Included	23,645	Included	Included
Unloading	Client Scope	Client Scope	Client Scope	Client Scope
Packaging	Included	Included	Included	Included
<b>Total Amount</b>	<b>5,91,700</b>	<b>4,96,545</b>	<b>4,19,930</b>	<b>4,40,000</b>
Vendor worked with TFS	No	Yes	Yes	Yes
Commercial Position	L4	L3	L1	L2

Payment	60% Advance, 40% before dispatch	30% Advance, 40% At the time of production, 20% at the time of dispatch, 10% amount after installation.	30% Advance, 40% At the time of production, 20% at the time of dispatch, 10% amount after installation.	50% Advance 30% before dispatch 20% after installation
Delivery	4-8 Weeks	20-25 Days	15 to 20 Days	Previously - 20 to 25 Days After today's discussion with TFS- 7 Days
Warranty	NA	12 Months from Delivery	12 Months from Delivery	12 Months from Delivery

Regards,  
Manish Mulchandani

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**From:** Jatin Jain <Jatin.Jain@adani.com>  
**Sent:** Wednesday, January 10, 2024 10:26 AM  
**To:** Manish Mulchandani <Manish.Mulchandani@adani.com>  
**Cc:** Saikat Pal <Saikat.Pal@adani.com>; Harshad Jain <Harshad.Jain@adani.com>; Akshay Sharma <akshay.sharma@semolinakitchens.com>; Sanjiv Dhawan <Sanjiv.Dhawan@adani.com>; Sandeep Bhat <sandeep.bhat@k-corp.in>  
**Subject:** RE: TC Recommendation - Mukunda - Supply of Fabricated Kitchen Equipment at Ahmedabad Int. Airport - Terminal-1

Dear Manish,

Pls. share comparison of cost with Sandeep, Sanjiv ji and Akshay with our recommendations.

Let business take a call on this as in every other case I am seeing some issue has been raised, I understand that this is due to “urgent” timelines...

Let business take approval from CEO- Non Aero for all such cases where we have to go with vendor with higher price and compile list of all such cases in the end of the month to present to management for total impact.

Regards  
Jatin Jain

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**From:** Sandeep Bhat <[sandeep.bhat@k-corp.in](mailto:sandeep.bhat@k-corp.in)>  
**Sent:** Tuesday, January 9, 2024 6:48 PM  
**To:** Manish Mulchandani <[Manish.Mulchandani@adani.com](mailto:Manish.Mulchandani@adani.com)>; Rupali Pol <[rupali.pol@travelfoodservices.com](mailto:rupali.pol@travelfoodservices.com)>; Santosh Tambe <[santosh.tambe@travelfoodservices.com](mailto:santosh.tambe@travelfoodservices.com)>; Stephen P <[stephen.p@travelfoodservices.com](mailto:stephen.p@travelfoodservices.com)>; Abdul Rehman <[abdul.rehman@k-corp.in](mailto:abdul.rehman@k-corp.in)>  
**Cc:** Shama Nair <[shama.nair@travelfoodservices.com](mailto:shama.nair@travelfoodservices.com)>; Siddharth Purohit <[siddharth.purohit@semolinakitchens.com](mailto:siddharth.purohit@semolinakitchens.com)>; Ajit Singh <[ajit.singh@semolinakitchens.com](mailto:ajit.singh@semolinakitchens.com)>; Himanshu Singh <[himanshu.singh@semolinakitchens.com](mailto:himanshu.singh@semolinakitchens.com)>; Ajit Yadav <[ajit.yadav@travelfoodservices.com](mailto:ajit.yadav@travelfoodservices.com)>; Suraj Kumbhar <[suraj.kumbhar@travelfoodservices.com](mailto:suraj.kumbhar@travelfoodservices.com)>; Nimisha Jadhav <[nimisha.jadhav@travelfoodservices.com](mailto:nimisha.jadhav@travelfoodservices.com)>; Jatin Jain <[Jatin.Jain@adani.com](mailto:Jatin.Jain@adani.com)>; Lovejot Sekhon <[lovejot.sekhon@travelfoodservices.com](mailto:lovejot.sekhon@travelfoodservices.com)>; Binu Balachandran

<[binu.balachandran@travelfoodservices.com](mailto:binu.balachandran@travelfoodservices.com)>; Kamal Saraf <[kamal.saraf@k-corp.in](mailto:kamal.saraf@k-corp.in)>; Jogeswar Sahu <[jogeswar.sahu@travelfoodservices.com](mailto:jogeswar.sahu@travelfoodservices.com)>; Sarvesh Patil <[sarvesh.patil\\_kcorp@travelfoodservices.onmicrosoft.com](mailto:sarvesh.patil_kcorp@travelfoodservices.onmicrosoft.com)>; Sonali Dhadve <[Sonali.dhadve@k-corp.in](mailto:Sonali.dhadve@k-corp.in)>; Ameet Koomar <[Ameet.Koomar@adani.com](mailto:Ameet.Koomar@adani.com)>; Prakash Mistry <[prakash.mistry@travelfoodservices.com](mailto:prakash.mistry@travelfoodservices.com)>; Khushbu Verma <[khushbu.dayal@travelfoodservices.com](mailto:khushbu.dayal@travelfoodservices.com)>; Trupti Dalvi <[trupti.dalvi@travelfoodservices.com](mailto:trupti.dalvi@travelfoodservices.com)>; Sanjeet Kumar <[sanjeet.kumar@cateringcollective.in](mailto:sanjeet.kumar@cateringcollective.in)>; Akshay Sharma <[akshay.sharma@semolinakitchens.com](mailto:akshay.sharma@semolinakitchens.com)>; Sanjiv Dhawan <[Sanjiv.Dhawan@adani.com](mailto:Sanjiv.Dhawan@adani.com)>; Saikat Pal <[Saikat.Pal@adani.com](mailto:Saikat.Pal@adani.com)>

**Subject:** RE: TC Recommendation - Mukunda - Supply of Fabricated Kitchen Equipment at Ahmedabad Int. Airport - Terminal-1

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Dear Manish ,

Regarding our previous discussion, I recommend sourcing fabricated equipment from manufacturers based in Mumbai, Ahmedabad, or Delhi due to the urgency of the lounge opening. Mukunda primarily specializes in manufacturing Automated kitchen Equipment and has recently commenced fabrication unit in Bangalore. From my understanding, the lead time required could extend beyond 40-45 days due to various processes involved, including issuing PO, releasing advance payments, Shop drawing approvals, manufacturing, and transportation.

I've shared details of several fabricators in Delhi and Mumbai with whom we're already engaged in ordering equipment. Opting for Mukunda could potentially extend our timelines, which is why sourcing from alternative locations could be more advantageous in addressing our urgency & helping us evade last-minute rushes.

Thanks & Regards

Sandeep Bhat

Senior Manager Purchase

Travel foods Services Pvt Ltd

Shivsagar Estate A-Block , 1st floor

Dr A.B Road , Worli Mumbai -400018

Mob : 9821945599

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**From:** Manish Mulchandani <[Manish.Mulchandani@adani.com](mailto:Manish.Mulchandani@adani.com)>

**Sent:** 07 January 2024 02:49

**To:** Rupali Pol <[rupali.pol@travelfoodservices.com](mailto:rupali.pol@travelfoodservices.com)>; Santosh Tambe <[santosh.tambe@travelfoodservices.com](mailto:santosh.tambe@travelfoodservices.com)>; Stephen P <[stephen.p@travelfoodservices.com](mailto:stephen.p@travelfoodservices.com)>; Sandeep Bhat <[sandeep.bhat@k-corp.in](mailto:sandeep.bhat@k-corp.in)>; Abdul Rehman <[abdul.rehman@k-corp.in](mailto:abdul.rehman@k-corp.in)>

**Cc:** Shama Nair <[shama.nair@travelfoodservices.com](mailto:shama.nair@travelfoodservices.com)>; Siddharth Purohit <[siddharth.purohit@semolinakitchens.com](mailto:siddharth.purohit@semolinakitchens.com)>; Ajit Singh <[ajit.singh@semolinakitchens.com](mailto:ajit.singh@semolinakitchens.com)>; Himanshu Singh <[himanshu.singh@semolinakitchens.com](mailto:himanshu.singh@semolinakitchens.com)>; Ajit Yadav <[ajit.yadav@travelfoodservices.com](mailto:ajit.yadav@travelfoodservices.com)>; Suraj Kumbhar <[suraj.kumbhar@travelfoodservices.com](mailto:suraj.kumbhar@travelfoodservices.com)>; Nimisha Jadhav <[nimisha.jadhav@travelfoodservices.com](mailto:nimisha.jadhav@travelfoodservices.com)>; Jatin Jain <[Jatin.Jain@adani.com](mailto:Jatin.Jain@adani.com)>; Lovejot Sekhon <[lovejot.sekhon@travelfoodservices.com](mailto:lovejot.sekhon@travelfoodservices.com)>; Binu Balachandran <[binu.balachandran@travelfoodservices.com](mailto:binu.balachandran@travelfoodservices.com)>; Kamal Saraf <[kamal.saraf@k-corp.in](mailto:kamal.saraf@k-corp.in)>; Jogeswar Sahu <[jogeswar.sahu@travelfoodservices.com](mailto:jogeswar.sahu@travelfoodservices.com)>; Sarvesh Patil

<[sarvesh.patil\\_kcorp@travelfoodservices.onmicrosoft.com](mailto:sarvesh.patil_kcorp@travelfoodservices.onmicrosoft.com)>; Sonali Dhadve <[Sonali.dhadve@k-corp.in](mailto:Sonali.dhadve@k-corp.in)>; Ameet Koomar <[Ameet.Koomar@adani.com](mailto:Ameet.Koomar@adani.com)>; Prakash Mistry <[prakash.mistry@travelfoodservices.com](mailto:prakash.mistry@travelfoodservices.com)>; Khushbu Verma <[khushbu.dayal@travelfoodservices.com](mailto:khushbu.dayal@travelfoodservices.com)>; Trupti Dalvi <[trupti.dalvi@travelfoodservices.com](mailto:trupti.dalvi@travelfoodservices.com)>; Akshay Sharma <[akshay.sharma@semolinakitchens.com](mailto:akshay.sharma@semolinakitchens.com)>; Sanjiv Dhawan <[Sanjiv.Dhawan@adani.com](mailto:Sanjiv.Dhawan@adani.com)>; Saikat Pal <[Saikat.Pal@adani.com](mailto:Saikat.Pal@adani.com)>

**Subject:** TC Recommendation - Mukunda - Supply of Fabricated Kitchen Equipment at Ahmedabad Int. Airport - Terminal-1

Dear Stephen/Sandeep

Please find below our recommendation for you to proceed.

**A. SUMMARY**

Sl. No.	Project	Location	Amount w/o Tax	GST @ 18%	Amount with Tax	Vendor
1	T2 Lounge Extension	Ahmedabad	4,19,930	75,587	4,95,517	Mukunda Foods
	<b>TOTAL</b>		<b>4,19,930</b>	<b>75,587</b>	<b>4,95,517</b>	

**B. BOQ Line Items** – Refer attached quotations.

Please refer trail mail for payment terms and delivery time schedule.

Regards,  
Manish Mulchandani

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**From:** Manish Mulchandani  
**Sent:** Sunday, January 7, 2024 2:42 AM  
**To:** Vinod Kumar Yadav <[vinod@mukundafoods.com](mailto:vinod@mukundafoods.com)>  
**Cc:** Jatin Jain <[Jatin.Jain@adani.com](mailto:Jatin.Jain@adani.com)>; Utkarsh Singh <[Utkarsh.Singh@adani.com](mailto:Utkarsh.Singh@adani.com)>  
**Subject:** RE: RFQ - Supply of Kitchen Equipment at Ahmedabad Int. Airport - Terminal-1

Dear Vinod,

Referring to our previous discussion on Ahmedabad fabricated equipment, below are the points we discussed and agreed.

1. Payment terms shall be 30% Advance, 40% At the time of production & 20% at the time of dispatch , 10% amount after installation.
2. Delivery in 15 to 20 Days from date of receipt of order and agreed payments.

This is for information and records.

Regards,  
Manish Mulchandani

---

**From:** Vinod Kumar Yadav <[vinod@mukundafoods.com](mailto:vinod@mukundafoods.com)>  
**Sent:** Saturday, January 6, 2024 8:58 AM  
**To:** Manish Mulchandani <[Manish.Mulchandani@adani.com](mailto:Manish.Mulchandani@adani.com)>  
**Cc:** Jatin Jain <[Jatin.Jain@adani.com](mailto:Jatin.Jain@adani.com)>; Utkarsh Singh <[Utkarsh.Singh@adani.com](mailto:Utkarsh.Singh@adani.com)>  
**Subject:** Re: RFQ - Supply of Kitchen Equipment at Ahmedabad Int. Airport - Terminal-1

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HI Manish ji,

Manish ji, I am sharing the final price with you and I have accepted your payment term and condition, I got the approval yesterday evening, please send me PO.

Please check, if there are any changes to be made then please let me know.



**Vinod Yadav**

Area Sales Manager

Sales | Mukunda Foods

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+91 8779740237



[vinod@mukundafoods.com](mailto:vinod@mukundafoods.com)



[www.mukundafoods.com](http://www.mukundafoods.com)



103, Garnet Palladium, Malad East, Mumbai, Maharashtra  
400097

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**From:** Manish Mulchandani <[Manish.Mulchandani@adani.com](mailto:Manish.Mulchandani@adani.com)>  
**Sent:** Friday, January 5, 2024 5:18 PM  
**To:** Vinod Kumar Yadav <[vinod@mukundafoods.com](mailto:vinod@mukundafoods.com)>  
**Cc:** Jatin Jain <[Jatin.Jain@adani.com](mailto:Jatin.Jain@adani.com)>; Utkarsh Singh <[Utkarsh.Singh@adani.com](mailto:Utkarsh.Singh@adani.com)>  
**Subject:** RE: RFQ - Supply of Kitchen Equipment at Ahmedabad Int. Airport - Terminal-1

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Dear Vinod

As discussed, your payment terms shall be 30% Advance, 40% At the time of production & 20% at the time of dispatch , 10% amount after installation.

However, kindly revert with your best proposal for our further consideration. Please note, al materials shall be SS 304.

Regards,  
Manish Mulchandani

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**From:** Vinod Kumar Yadav <[vinod@mukundafoods.com](mailto:vinod@mukundafoods.com)>  
**Sent:** Thursday, January 4, 2024 5:55 PM  
**To:** Manish Mulchandani <[Manish.Mulchandani@adani.com](mailto:Manish.Mulchandani@adani.com)>  
**Cc:** Jatin Jain <[Jatin.Jain@adani.com](mailto:Jatin.Jain@adani.com)>; Utkarsh Singh <[Utkarsh.Singh@adani.com](mailto:Utkarsh.Singh@adani.com)>  
**Subject:** Re: RFQ - Supply of Kitchen Equipment at Ahmedabad Int. Airport - Terminal-1

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Hi Manish,

PFA

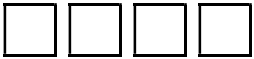


## Vinod Yadav

Area Sales Manager

Sales | Mukunda Foods

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+91 8779740237

[vinod@mukundafoods.com](mailto:vinod@mukundafoods.com)

[www.mukundafoods.com](http://www.mukundafoods.com)

103, Garnet Palladium, Malad East, Mumbai, Maharashtra  
400097

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**From:** Manish Mulchandani <[Manish.Mulchandani@adani.com](mailto:Manish.Mulchandani@adani.com)>

**Sent:** Tuesday, January 2, 2024 2:30 PM

**To:** Vinod Kumar Yadav <[vinod@mukundafoods.com](mailto:vinod@mukundafoods.com)>

**Cc:** Jatin Jain <[Jatin.Jain@adani.com](mailto:Jatin.Jain@adani.com)>; Utkarsh Singh <[Utkarsh.Singh@adani.com](mailto:Utkarsh.Singh@adani.com)>

**Subject:** RFQ - Supply of Kitchen Equipment at Ahmedabad Int. Airport - Terminal-1

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Dear Vinod

We invite you to participate and submit your quotations for below listed equipment required for multiple F&B outlets at **Terminal-1 of Sardar Vallabhbhai Patel International Airport, Ahmedabad.**

Your best price would be highly appreciated in stipulated time i.e., **on or before 3<sup>rd</sup> Jan 2024, 15:00 Hrs. IST** for our further consideration.

Regards,  
Manish Mulchandani

Contracts & Procurement  
Cell No. | +91 8105870198  
Adani Airport Holdings Limited

Office Address | 6<sup>th</sup> Floor | East, Commerce House 6, Corporate Road, Off S G Highway, Prahladnagar, Ahmedabad 380 051, Gujarat, India

adani

Growth  
with  
Goodness

Our Values: Courage | Trust | Commitment



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