



ULTRACOOOL SYSTEMS

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Our Ref: UCS/AKP/24-25/434

Date: 31th August, 2024



To,
M/s Kapco Catering
Mumbai

Sub: Offer for Blue Star make cold room

This has reference to the discussion had on the above subject matter. We thank you for your interest in our products and quote as under as per your requirement:

- Annexure 1 : Basis of Design
- Annexure 2 : Price Schedule
- Annexure 3 : Facilities to be provided at site by customer & Excluded Works and Services
- Annexure 4 : Commercial Terms and Conditions

Blue Star is a market leader in Air-conditioning and Refrigeration in India, with over 70 years of experience. When you deal with Blue Star, you derive the following advantages.

- ❖ Technical expertise in custom designing a solution for your specific requirements based on decades of Refrigeration expertise.
- ❖ Installation/execution competence using a combination of Blue Star's engineers, channel partners and associates.
- ❖ Assured after sales service delivered through a wide network of Blue Star offices channel partners and associates.
- ❖ We trust that our offer meets your requirements and look forward to receiving your valued order soon.

Very truly yours,
Rajesh R. Pandey
Mob: 9833929389

Salient features of the cold room:

- Long life preserving the freshness of your products
- Low electricity consumption as compared to other refrigerated systems
- Compressor run time less thereby reduced maintenance and running cost
- Space saving because of compactness
- Excellent air circulation, high efficiency fans
- Absolutely simplified operational system
- Customized designs and sizes are available

Other features:

- Corner Panels, Floor & Wall panels with Cam locks and Tongue & groove arrangement for better alignment.
- Rectangular-Shaped Corner Panel (300 X 300 mm) & T-Panels for better alignment when partition in different chambers is provided
- National Sales & Service network support.
- One-year Service support with quarterly service check-up and unlimited breakdown calls.
- Load carrying capacity of our panels is 700 pounds per sq. ft.
- Auto-Door closure is provided
- Swing Doors are self-closing by action of Cams on the door frame.
- Door sweep gasket is provided to prevent cold air
- The wiring of digital temperature indicator & light switch is concealed inside the P

**ANNEXURE 1(A) - BASIS OF DESIGN FOR
FREEZER COLD ROOM**

External Room Dimensions (L X B X H):	7 FT x 8.83FT x 7 FT H (Ext. Dim. in FT.)
Desired temperature range :	-10 to -18 Deg. Celsius
Product incoming temperature :	25 Deg. Celsius
Incoming product	F & B PRODUCTS
Pull down time desired :	24 hours
No of Door openings	1-2 time/hour
Wall & Ceiling Insulation and thickness:	All walls with 100 mm thick PUF Panels with Inside & Outside PPGI.
Floor insulation and thickness:	100MM PUF slab flooring (civil work of kota on top of it will be in the customers scope)
Door type and size:	100mm Thick– 34" x 78" Inside & Outside PPGI Swing door.
No of Door	01
Door Heater	Included
Maximum Ambient temperature:	43 ⁰ C
Types of refrigerating unit	Air cooled ,split type
Compressor type	Hermetic type (Copeland)
Refrigeration unit capacity	6,000Btuh X 1 Nos.
Refrigeration evaporator Unit	6,000Btuh X 1 Nos.
Outdoor unit	Blue Star make RUAL00612 6,000Btuh x 1 no. Blue star make machine
Controller cum Controller	Included
Refrigerant :	R-22a
Digital Temperature indicator ,Bulk Heads, LED Light	Included
Panel Density:	40Kg /m3.
Power supply:	230 V /1 Phase/ 50Hz
Power consumption	0.80 Kw/hr Per Machine
Lights	LED lights
Electrical	MCB with cable near to the outdoor units

**ANNEXURE 1(B) - BASIS OF DESIGN FOR
CHILLER COLD ROOM**

External Room Dimensions (L X B X H):	16 FT x 8.83FT x 7 FT H (Ext. Dim. in FT.)
Desired temperature range :	+2 to +4 Deg. Celsius
Product incoming temperature :	25 Deg. Celsius
Incoming product	F & B PRODUCTS
Pull down time desired :	24 hours
No of Door openings	1-2 time/hour
Wall & Ceiling Insulation and thickness:	All walls with 60 mm thick PUF Panels with Inside & Outside PPGI.
Floor insulation and thickness:	60MM PUF slab flooring (civil work of kota on top of it will be in the customers scope)
Door type and size:	60mm Thick– 34” x 78” Inside & Outside PPGI Swing door.
No of Door	01
Door Heater	Included
Maximum Ambient temperature:	43 ⁰ C
Types of refrigerating unit	Air cooled ,split type
Compressor type	Hermetic type (Copeland)
Refrigeration unit capacity	15,000Btuh X 1 Nos.
Refrigeration evaporator Unit	15,000Btuh X 1 Nos.
Outdoor unit	Blue Star make RUAH01512 15,000Btuh x 1 no. Blue star make machine
Controller cum Controller	Included
Refrigerant :	R-22a
Digital Temperature indicator ,Bulk Heads, LED Light	Included
Panel Density:	40Kg /m3.
Power supply:	230 V /1 Phase/ 50Hz
Power consumption	2 Kw/hr Per Machine
Lights	LED lights
Electrical	MCB with cable near to the outdoor units

ANNEXURE – 2
SCHEDULE OF ITEMS & PRICES

Description	Qty.	Total
Freezer : Supply and installation of PUF panels and machines:- Supply of Freezer Room machine with 100MMPUF panels above sets of Refrigeration units as per Annexure 1A	1 Nos.	3,74,000.00
Chiller : Supply and installation of PUF panels and machines:- Supply of Chiller Room machine with 60MMPUF panels above sets of Refrigeration units as per Annexure 1B	1 Nos.	3,18,000.00
Freight, Loading & Transit Insurance (ex-bhiwandi)		Extra
GST@18%		Extra
Basic value		Rs. 6,92,000/-

Commercial Terms:

- Prices are Exclusive of local GST @ 18 % & Exclusive of freight and unloading
- Payment Terms for Supply 50% advance along with the order, balance on intimation of dispatch.
- Payment Terms for Installation 50% before start of work, balance immediate after commissioning of cold room.
- Piping length is estimated at 15 feet, for piping length longer than 15 feet, price will be charged extra @ Rs.850/- per running foot.
- Delivery Time : 4 weeks
- Installation time: 01 weeks
- ODU stand, Power Supply & Kota Flooring in customer scope
- . Any certificates if required has to be informed prior to the production of the materials

ANNEXURE- 3

Support to be provided at Site by the customer

You shall provide any items not specifically mentioned in our Schedule of Items. Following works are excluded from our scope of work:

1. Provision of stabilised, suitable electric supply terminating in an isolating switch within 1 m for each condensing unit with MCB.
2. Any major or minor civil works other than specified in our offer.
3. Foundation / MS Stand for installing and the shade (If required) for the Condensing units at a place specified by us.
4. Provision of drain traps for condensed water at points specified by us.
5. You should also provide proper earthing connection to all our equipment and refrigeration units.
6. The condensing units should be placed at the location with total copper piping not more than 50 - 55 feet and vertical piping not more than 15 - 20 feet.
7. Unloading of the equipment at site and safe storage of the same shall be your responsibility till the site is ready for the installation.
8. The 0-0 level of ground with thin concrete
9. Free electricity during the installation and commissioning of the project

ANNEXURE – 4
COMMERCIAL TERMS AND CONDITIONS

This Proposal is subject to the following conditions. No variation/s or alteration/s or addition/s to these conditions will be binding on us notwithstanding that such variation/s, alteration/s, addition/s are contained in your acceptance of this proposal, except when they are specifically accepted by us in writing.

1. Validity: - This Offer / Proposal is valid for a period of 30 days from date of this Proposal and thereafter subject to our written confirmation.

2. Specifications: - In line with our policy of continuous improvement we reserve the right to modify the design and change the specifications of any material, if in our opinion such modification constitutes an improvement or is in accordance with revised standards or manufacturing methods. Therefore, specifications, illustrations, dimensions and weights given or agreed to by us in our proposal, catalogues, drawings, photographs etc. are not binding in detail.

3. Variation in Scope of Work: - If there are any additions or changes to the scope of work outlined in our proposal and its annexure, the total value of the contract will be enhanced accordingly and payment will be made in accordance with the terms of payment outlined in this proposal. All the measurements will be carried out as per BIS regulations.

4. Insurance: - All equipment and materials to be supplied will be covered by us against all risks during transit.

5. Delivery Period & Completion of Work: - We anticipate that we will be able to complete the supply of materials and the work in approximately 3 (three) months from the date of receipt of the order along with advance payment. The delivery period and completion of work is also subject to timely receipt of necessary technical information/ clearance as may be required from your end.

The completion date is also subject to our being allowed to work uninterruptedly at the site and there being no delay on the customer's part in providing us with necessary materials and services not included in this offer. This time period is based on the assumption that essential raw materials will be readily available to us/our suppliers and while we use our best endeavors to perform the contract within the time stipulated, we shall be under no liability for damages, cancellations or otherwise for failure in meeting the above date.

6. Storage, Safe Custody and Site Facilities: - The customer will provide at his cost, adequate independent lockable storage facilities acceptable to us for equipment, materials, tools and tackles brought to site from time to time during the execution of the contract. We shall be responsible for the safe custody of materials, tools etc. only if such storage facilities are available.

We will progressively bring to site necessary equipment and materials required for the execution of the contract.

Necessary facilities including power, water required for execution of work including erection, testing and commissioning will be provided by the customer in time, at his cost at points to be nominated by us

For Supply of Imported Equipment's:

For goods imported directly by you from our Principals, 100% of the value of Order covering the imported goods should be paid by a confirmed irrevocable Letter of Credit in favour of our Principals. Any Bank charges for processing the Letter of Credit etc shall be borne by the Customer.

ACCEPTANCE:

All offers for imported goods are subject to confirmation by our Suppliers on receipt of your firm order.

For Installation & Commissioning

A) 45% of the contract value / unit rates shall be paid against prorata installation of material / equipment.

B) Balance 5% of the contract value shall be paid prorata a within 15 days of commissioning or within 45 days of our intimation that the plant is ready for commissioning , whichever is earlier.

After award of the Contract, a detailed price break-up for the total Order Value will be submitted by us for Prorata payments against Supply and Installation.

All bills will be paid within 7 days from their date. In case, we do not receive the above mentioned payments on the due dates, we will be entitled to withhold all further work.

Interest will be charged at 15% on all bills not paid within the stipulated time.

Where, under any law for the time being in force, the customer is obliged to make a tax deduction at source, certificate of deduction will be given to us in prescribed form within 30 days of deduction of tax along with document proof for remittance to Statutory Authorities.

8. Warranty :- Subject to the terms of payment agreed upon being complied with and the equipments being operated properly, the equipments covered by this offer carry a warranty against defective materials for a period of 15 months from the date of dispatch or for a period of 12 months from the date of commissioning whichever is earlier.

We agree to repair / replace such parts, which may prove defective and which do not fail from neglect or misuse. Our decision whether to repair / replace such parts shall be final.

This warranty:

- a) Does not extend to consequential damage or loss.
- b) Is null and void if repairs and modifications are carried out without our approval in writing.
- c) Does not cover parts subject to normal wear and tear.
- d) Does not cover deterioration or failure of equipment, material, Controls due to corrosive atmosphere.

9. Property rights & general lien: - Property in all materials/suppliers / equipment etc. brought on site in execution of the contract shall at all times lie with Blue Star Limited, notwithstanding the fact that the progress bills have been paid for. The ownership right in the job performed shall get transferred from Blue Star Limited only upon receipt and realization of full payment of all the dues to Blue Star Ltd., and upon formally being handed over to the customer. Blue Star Limited shall at all times be entitled to remove any of such goods, supplies, materials, equipments etc. whether in loose condition or in installed condition without any let or hindrance from the customer from the work site. We shall also be entitled to a general lien on our equipment and materials in customer's possession under the contract for monies for the time being due to us from the customer, on any account and shall be entitled to apply payment already received to monies due to us under any other order or orders.

10. Suspension of work by BSL: - We shall be entitled to suspend and/or seek cancellation of the order in the following

- a) If the job is extensively delayed for the site not being ready
- b) Unreasonable delay in customer payments to BSL

In such cases the recommencement of execution shall be taken after receipt of recommencement charges which would be quoted by us.

11. Suspension /Delay by Customer: - If we are required by the customer to delay supplies, the customer shall in such cases bear the increase in cost of materials / equipment as well as other expenses such as inventory carrying cost, transportation, insurance etc.

12. Cancellation by Customer: - If the order in full or in part is cancelled by the customer, cancellation charges as levied by our suppliers / manufacturers shall be borne by the customer. In addition, the customer shall pay us compensation for cost, expenses and losses suffered by us up to the date of cancellation.

13. Limitation to Liability: In no event, shall we be liable for any consequential loss or damage arising out of or connected with this order in any way whatsoever.

14. Force Majeure: - No penalty / liability shall be attached to us for non-performance or delayed execution of this order as a result of force majeure.

15. Arbitration: - In case of any dispute or difference arising out of this contract the same shall be referred to Arbitration by a panel of three Arbitrators, one each to be appointed by either party & the third by the two Arbitrators so appointed. The provisions of the Indian Arbitration and Conciliation Act, 1996 shall apply to such Arbitration. The Arbitration proceedings will be held in Mumbai/Chennai/Kolkata/Delhi.

16. Jurisdiction: This agreement shall be subject to the exclusive jurisdiction of the Courts in the City of respective offices where Blue star has branches.

For ULTRACOOOL SYSTEMS

Rajesh R. Pandey

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