

## Asad Shamsi

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**From:** Venu Madhav Singaraju  
**Sent:** 23 February 2024 14:47  
**To:** Asad Shamsi; Nikhil Bhushan  
**Subject:** RE: Firewalls Annual Maintenance Contract

**Follow Up Flag:** Follow up  
**Flag Status:** Flagged

Hi Asad,  
Let's proceed for 1 year contract, as this year we might see lot of clean-up, standardization and SSP related work. Give it to Procurement to conclude.

We will see next year if we want to continue or do on case-to-case basis.

Regards,  
Venu

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**From:** Asad Shamsi <[asad.shamsi@travelfoodservices.com](mailto:asad.shamsi@travelfoodservices.com)>  
**Sent:** Thursday, February 22, 2024 6:32 PM  
**To:** Nikhil Bhushan <[nikhil.bhushan@travelfoodservices.com](mailto:nikhil.bhushan@travelfoodservices.com)>; Venu Madhav Singaraju <[venu.singaraju@travelfoodservices.com](mailto:venu.singaraju@travelfoodservices.com)>  
**Subject:** RE: Firewalls Annual Maintenance Contract

Dear Venu,

As discussed, here is the revised quotation attached as received from XCT.

Dear Nikhil,

This partner is providing us value add on getting all our firewalls in single management ID which is right now with different ids.

Should we get this in place and may be later next year will evaluate other partners aswell.

Regards  
Asad Shamsi  
+91 9930909463

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**From:** Nikhil Bhushan <[nikhil.bhushan@travelfoodservices.com](mailto:nikhil.bhushan@travelfoodservices.com)>  
**Sent:** Friday, February 16, 2024 10:42 AM  
**To:** Asad Shamsi <[asad.shamsi@travelfoodservices.com](mailto:asad.shamsi@travelfoodservices.com)>; Venu Madhav Singaraju <[venu.singaraju@travelfoodservices.com](mailto:venu.singaraju@travelfoodservices.com)>  
**Subject:** Re: Firewalls Annual Maintenance Contract

Have we evaluated other partners too?

Regards,

Nikhil  
9820171661

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**From:** Asad Shamsi <[asad.shamsi@travelfoodservices.com](mailto:asad.shamsi@travelfoodservices.com)>  
**Sent:** Thursday, February 15, 2024 2:13:49 PM  
**To:** Venu Madhav Singaraju <[venu.singaraju@travelfoodservices.com](mailto:venu.singaraju@travelfoodservices.com)>  
**Cc:** Nikhil Bhushan <[nikhil.bhushan@travelfoodservices.com](mailto:nikhil.bhushan@travelfoodservices.com)>  
**Subject:** Firewalls Annual Maintenance Contract

Dear Venu,

As discussed, attached is the proposal from XCT Solutions for managing our firewalls.

- Firewall Firmware Upgrades along with all other services offered as mentioned in proposal.
- Collaboration of all firewalls under single management ID will be aided by partner which is now random and not trackable.
- Partner technical evaluation done by getting MALS firewall firmware upgraded and resolution of VPN issue after upgrade.
- Firewall Subscription renewals / device upgrades due's next month onwards during the year can also be taken care smoothly.

Request for your approval to proceed.

**Asad Shamsi**

Manager – IT

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