

Adrian Menezes

From: Gaurav Dewan
Sent: 24 April 2024 17:34
To: Adrian Menezes
Cc: Herambraj Sonawane; Lovejot Sekhon Kcorp; Prabhu Naikar; Conrad Alves
Subject: Re: Approval Needed: Procurement of EMT Vouchers

Okay with me

Best,

Gaurav Dewan
+91 96655 15000

From: Adrian Menezes <adrian.menezes@travelfoodservices.com>
Date: Tuesday, 23 April 2024 at 7:12 PM
To: Gaurav Dewan <gaurav.dewan@travelfoodservices.com>
Cc: Herambraj Sonawane <mumbai.purchase1@k-corp.in>, Lovejot Sekhon Kcorp <lovejot.sekhon@k-corp.in>, Prabhu Naikar <prabhu.naikar@k-corp.in>, Conrad Alves <conrad.alves@travelfoodservices.com>
Subject: Approval Needed: Procurement of EMT Vouchers

Dear Sir,

Request you to please approve the below, this will help with processing the payment.

The original cost was INR 6,50,000 and @Lovejot and Team helped with closing it with 8% discount.

Denomination	Quantity	Discount	Value (INR) after discount
25000	26	8%	5,98,000/-

Regards,
Adrian Menezes
Senior Manager - TFS Human Resources

+91 9152001715 | [✉ adrian.menezes@travelfoodservices.com](mailto:adrian.menezes@travelfoodservices.com)

From: Surabhi Saxena <surabhi.saxena@easemytrip.com>
Sent: 23 April 2024 14:59
To: Herambraj Sonawane <mumbai.purchase1@k-corp.in>
Cc: Lovejot Sekhon Kcorp <lovejot.sekhon@k-corp.in>; Prabhu Naikar <prabhu.naikar@k-corp.in>; Conrad Alves <conrad.alves@travelfoodservices.com>; Adrian Menezes <adrian.menezes@travelfoodservices.com>
Subject: Re: Procurement of EMT Vouchers

You don't often get email from surabhi.saxena@easemytrip.com. [Learn why this is important](#)

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Hi Herambraj

Please go ahead and raise a PO for us to proceed.

BR,

Surabhi Saxena

Head - Gift Card Alliances

Mb : (+91) 837-599-8462



"After All!! Our job is to Make it Easy"

On Tue, Apr 23, 2024 at 11:16 AM Herambraj Sonawane <mumbai.purchase1@k-corp.in> wrote:

Hi Surabhi

Request for your confirmation on below price and point what we discussed ,

Thanks & Regards

Heramb

9702415737

From: Adrian Menezes <adrian.menezes@travelfoodservices.com>

Sent: Monday, April 22, 2024 3:57 PM

To: Herambraj Sonawane <mumbai.purchase1@k-corp.in>

Cc: Lovejot Sekhon <lovejot.sekhon@k-corp.in>; Prabhu Naikar <prabhu.naikar@k-corp.in>; Conrad Alves <conrad.alves@travelfoodservices.com>

Subject: FW: Procurement of EMT Vouchers

Hi Herambraj,

Please confirm on the final cost as per the discount applied, post which approvals need to be sought for internally.

Additionally, as per my conversation with EMT:

- 1) There are no additional usage costs, apart from a convenience fee of INR 20 for hotel bookings
- 2) The voucher code generated can be added as a payment mode on the website
- 3) The voucher code can be utilised multiple times within the validity period

Cost break-up for confirmation:

Product	Voucher Validity	No. of vouchers	Denomination	Total Perceived Value
Gift Card - No Condition Voucher	12 months	26	25000	6,50,000.00
TOTAL				6,50,000.00
Discount @ Flat 8%				52,000.00
Total Cost to Partner				5,98,000.00

Regards,
Adrian Menezes
Senior Manager - TFS Human Resources

+91 9152001715 | adrian.menezes@travelfoodservices.com

From: Surabhi Saxena <surabhi.saxena@easemytrip.com>
Sent: 22 April 2024 11:03
To: Herambraj Sonawane <mumbai.purchase1@k-corp.in>; Vashvi Singh <vashvi.s@easemytrip.com>
Cc: Adrian Menezes <adrian.menezes@travelfoodservices.com>; Lovejot Sekhon Kcorp <lovejot.sekhon@k-corp.in>; Prabhu Naikar <prabhu.naikar@k-corp.in>
Subject: Re: Procurement of EMT Vouchers

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Hi Herambraj

We have taken special approval of 8% for your requirements. Please note this is the maximum discount we can offer on this.

Let me know if you have any questions.

BR,
Surabhi Saxena
Head - Gift Card Alliances
Mb : (+91) 837-599-8462



"After All!! Our job is to Make it Easy"

On Wed, 17 Apr 2024 at 2:15 PM, Surabhi Saxena <surabhi.saxena@easemytrip.com> wrote:

Hi Herambraj

Hope you're doing well.

Sharing the best commercials for the requirements shared,

Product	Voucher Validity	No.of vouchers	Denomination	Total Perceived Value
Gift Card - No Condition Voucher	12 months	26	25000	650000
TOTAL				650000
Discount @ Flat 7%				45500
Total Cost to Partner				604500

Let us know your thoughts on this.

BR,

Surabhi Saxena

Head - Gift Card Alliances

Mb : (+91) 837-599-8462



"After All!! Our job is to Make it Easy"

On Mon, Apr 15, 2024 at 4:33 PM Surabhi Saxena <surabhi.saxena@easemytrip.com> wrote:

[+Vashvi Singh](#)

BR,

Surabhi Saxena

Head - Gift Card Alliances

Mb : (+91) 837-599-8462



"After All!! Our job is to Make it Easy"

On Mon, Apr 15, 2024 at 4:17 PM Herambraj Sonawane <mumbai.purchase1@k-corp.in> wrote:

Hi ,Surabhi

As we discussed , Kindly find below detail and provide final proposal for this .

Sr. No.	Legal Entity	Individual Winner	Amount (INR)/voucher
1	TFS Kolkata Pvt. Ltd	3	25,000.00
2	TFS R&R Works	1	25,000.00
3	TFS Pvt. Ltd	9	25,000.00
4	BLR Lounge Services Pvt. Ltd.	5	25,000.00
5	GMR Hospitality Pvt. Ltd	1	25,000.00
6	TFS Chennai Pvt. Ltd.	2	25,000.00

7	Mumbai Airport Lounge Services Pvt. Ltd.	4	25,000.00
8	Semolina Kitchens Pvt. Ltd.	1	25,000.00

Thanks & Regards
Heramb

9702415737