



Ref. No. MALSPL T2/AMC/2023-25/02

Ambient Scenting Systems for MALS Lounge.

This agreement is executed at Mumbai on this day , between **Ivaana Ventures Pvt. Ltd.** B-42, Idea Square, 5th floor, Opp. Citi Mall, New Link Road, Andheri (W), Mumbai - 400053

AND

Mumbai Airport Lounge Services Pvt Ltd. (MALS) 1st floor, A Block, Shivsagar estate, Dr Annie Besant road, Worli Point, Mumbai 400018

Contract Tenure:

This tenure is effective from 6TH DEC 2023 to 5TH DEC 2025 for a period of One year. We also reserve right to terminate or extend the contract any time with or without assigning reason.

Scope of Work

Aerome scent diffusion systems create the right mood and ambience for a particular environment with the help of an apt fragrance

The system is fully automated with programmable levels of diffusion, timings & optional connectivity to AHU systems.

The micro ion atomization diffusion technology is the most advanced in the world and ideal to create a perfect sensory experience for your customers.

The idea is to create a scent identity for which shall convert to the following: - Higher memory recall; escalated brand recognition & long lasting experiences for customers.

Fragrance Shortlisted: Aerome Premium Fragrance – Velvet Dreams

We have various models of Fragrance Diffusion Systems with varying capacity

and installation methods. According to the survey and demo conducted at the venue we suggest the following:



A handwritten signature in blue ink, written over the stamp area, which appears to read 'Ivaana'.



- As per the below Location machine installed

International West Lounge - L4

Main Seating area - 01

Spa Seating Area- 01

International West Lounge - L3

Main Seating area - 01

Secondary bar area - 01

Buffet area Male washroom 01

Spa Seating Area- 01

International East Lounge

Main Seating area - 01

Bar Seating Area - 01

Spa Seating Area- 01

Domestic Lounge

Phase 1 Entrance 0 01

Main Lobby reception entrance - 01

Buffet dining area - 01

Loyalty Lounge

Entrance - 01

Buffet area seating – 01

| <u>Customer Feed Area</u> | <u>Installation Position</u> | <u>System Suggested</u> | <u>Units</u> |
|---------------------------|------------------------------|-------------------------|--------------|
| Lounge Entry Points | Floor Mount | Chariot | 1 X 15 |



Chenwar



Commercial Term -

| <u>Sr. No</u> | <u>Area</u> | <u>Aerome System</u> | <u>Units</u> | <u>Fragrance Rate (Per Litre)</u> | <u>Consumption (Per month)</u> | <u>Monthly Cost</u> |
|---------------|-------------------------|----------------------|--------------|-----------------------------------|--------------------------------|-------------------------|
| <u>1</u> | TFS Lounge (Entry Area) | Chariot | 1 | Rs. 5350/- | 1 Litre X 15 Units | Rs. 80,250/- |
| <u>2</u> | Total | | | | | Rs. 80,250/- |
| <u>3</u> | Installation Charges | (One Time) | | | | Rs. 1500/- (Per Lounge) |
| <u>4</u> | GST | | | | | @18% |

Note: SYSTEM OPERATIONAL HOURS – 12 HOURS DAILY.

Payment term – Every month against the invoice Payment will be released within 30 days.

Terms & Conditions:

1. Duration of service agreement: 24 months
2. Termination of Contract can be done by giving 15 day prior notice.
3. Price is inclusive of Fragrance (Refilling), service and maintenance.
4. Rental costs of machines and fragrances remain the same irrespective of any price fluctuation faced by Aéromé during the contract period.
5. Liability of the equipment lies with Aéromé.
6. Machine rental charges: Waived Off
7. Warranty covered throughout the contract period.
8. In case of non-working/malfunctioning equipment, Aéromé shall replace the equipment/fragrance at no extra cost.
9. The equipment remains the property of Aéromé.
- 10 Payments to be made by Cheque/Demand Draft favouring "Ivaana Ventures Pvt. Ltd.", payable at Mumbai or by NEFT/RTGS
- 11 Freight at actual.




- Escalation matrix - **Varun Patel +91-8850352266**

Limitation of Liability:

In no event we will be liable for any consequential loss whatsoever direct or indirect arising out of damage caused by fire, rain, storm, theft, etc.

Termination:

Either party may terminate the agreement at any time by giving (1) month notice to the other party or the contractor shall refund the proportionate balance amount out of the total amount paid to them by Mumbai Airport Lounge Services Pvt Ltd for the unexpired period out of the total period for which agreement is executed.

Notice:

All the notice and other communications hereunder shall be in writing, except as herein specifically provided, and shall be deemed to have been given when mailed by registered mail, to the intended recipient thereof at its address shown herein above or to such other address as the intended recipient may specify in a notice pursuant to this section.

Arbitration :

All disputes & differences arising out of connected with this contract failing amicable settlement will be referred to a mutually approved arbitrator, Mumbai.

IN WITNESS WHEREOF, the parties have hereunto set their respective hands these presents on the day, month and year first above written.

Signed Sealed and Delivered by

Mumbai Airport Lounge Services Pvt Ltd
Through its Authorized Signatory

Signed Sealed and Delivered by

Ivaana Ventures Pvt Ltd
Through its Authorized Signatory

