



Quote Ref: Lyseis/Quote/24-25/053

Date: 18<sup>th</sup> July, 2024

To,  
Travel Food Services (TFS)  
Mumbai

Kind Attn: **Mr. Asad Shamsi**

Subject: **Proposal of Sophos Firewall Appliances**

Dear Sir,

At the very outset, Lyseis would like to thank you and your organization for giving us an opportunity to quote for Sophos Firewall Appliances.

We are pleased to submit our commercial offer for the same.

We Lyseis Technologies Pvt Ltd, as IT system Integrator & Service Provider offering multi- platform IT Solutions to meet Business requirement and also Authorized Partner of Sophos Incorporated having in house skills Architect to designed deliver solutions & give service support.

We at Lyseis reiterate our sincere commitment to your organization as a long-term strategic partner providing you with the best of leading-edge technology solutions and services.

We hope our proposal is in sequence with your technical requirements and commercially viable.

If you need any more information, please feel free to contact us.

For Lyseis Technologies Pvt. Ltd

Manish Kashyap/Shabnam Sayyed  
9011011432 / 9769325288

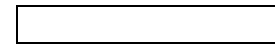
## Commercial Proposal for Sophos Firewall Appliances

### 100 to 150 Users

Sr. No	Descriptions	Part Number	Total Amount
XGS136	XGS 136 HW Appliance with 10 GE + 2x 2.5GE with PoE (30W each) + 2 SFP ports, 1 expansion bay for optional 3G/4G module, SSD + Base License (incl. FW, VPN) for unlimited users + power cable	XA1DTCHIN	62,716.00
Xstream	XGS 136 Xstream Protection Bundle - 12 MOS Xtreme Protection : Base License : Stateful firewall,Networking and SDWAN,Wireless, VPN,Reporting. Network Protection:Xtreme TLS,DPI,ATP,Security heartbeat,SD-RED management. Web protection :Xtreme TLS,DPI,ATP,Web security and control,Application control. Zero Day Protection : Static ML and Dynamic(Sandboxing) File analysis,Reporting . Central Orchestration : SD WAN VPN orchestration, Central firewall reporting advance(30 Days),MTR/XDR ready. Enhanced Support: 24*7 Phone Email support, Advance exchange RMA.	XS136Z12ZZNCAA	40,789.00
Xstream	XGS 136 Xstream Protection Bundle - 36 MOS Xtreme Protection : Base License : Stateful firewall,Networking and SDWAN,Wireless, VPN,Reporting. Network Protection:Xtreme TLS,DPI,ATP,Security heartbeat,SD-RED management. Web protection :Xtreme TLS,DPI,ATP,Web security and control,Application control. Zero Day Protection : Static ML and Dynamic(Sandboxing) File analysis,Reporting . Central Orchestration : SD WAN VPN orchestration, Central firewall reporting advance(30 Days),MTR/XDR ready. Enhanced Support: 24*7 Phone Email support, Advance exchange RMA.	XS136Z36ZZNCAA	97,894.00
4	Implementation & upgradation.	-	5000

**200 To 250 Users**

Sr. No.	Descriptions	Part Number	Total Amount
XGS2100	XGS 2100 HW Appliance with 8 GE + 2 SFP ports, 1 expansion bay for optional Flexi Port module, SSD + Base License (incl. FW, VPN & Wireless) for unlimited users + power cable	XG2ATCHIN	1,07,043.00
Xstream	XGS 2100 Xstream Protection Bundle - 12 MOS Xtreme Protection : Base License : Stateful firewall,Networking and SDWAN,Wireless, VPN,Reporting. Network Protection:Xtreme TLS,DPI,ATP,Security heartbeat,SD-RED management. Web protection :Xtreme TLS,DPI,ATP,Web security and control,Application control. Zero Day Protection : Static ML and Dynamic(Sandboxing) File analysis,Reporting . Central Orchestration : SD WAN VPN orchestration, Central firewall reporting advance(30 Days),MTR/XDR ready. Enhanced Support: 24*7 Phone Email support, Advance exchange RMA.	XS210012ZZNCAA	63,027.00
Xstream	XGS 2100 Xstream Protection Bundle - 36 MOS Xtreme Protection : Base License : Stateful firewall,Networking and SDWAN,Wireless, VPN,Reporting. Network Protection:Xtreme TLS,DPI,ATP,Security heartbeat,SD-RED management. Web protection :Xtreme TLS,DPI,ATP,Web security and control,Application control. Zero Day Protection : Static ML and Dynamic(Sandboxing) File analysis,Reporting . Central Orchestration : SD WAN VPN orchestration, Central firewall reporting advance(30 Days),MTR/XDR ready. Enhanced Support: 24*7 Phone Email support, Advance exchange RMA.	XS210036ZZNCAA	1,23,406.00
4	Implementation & upgradation	-	5000.00



### **Terms & Condition**

1. Price given are exclusive of Taxes, Taxes will be extra as per actuals at the time of billing.
2. Delivery will be in 1 weeks from the date of acceptable purchase order.
3. Payment Term: 100% Against delivery
4. Price is valid for 30 Days from the date of this Quote.
5. PO to be place on the Name of – Lyseis Technologies Pvt. Ltd
6. Lyseis GST Number: **27AAFCL2697C1ZDF**