



Revised Proposal for "Projector & Screen"

To

Travel food Services

Submitted by



Substance Infotech Solutions Pvt. Ltd



Date: - 31st/08/2024

Reference Number: - SISPL/24-25/140A

To,
Travel food Services,
Mumbai

Subject: - Revised Proposal for **“Projector & Screen”**

Dear Sir,

We wish to sincerely thank you for giving us this opportunity to quote for the **“Projector & Screen”**

Based on your requirement please find attached our proposal. Hope the same is in line with your requirement and do feel free to contact the undersigned in case of any clarification

Thanking you and assuring you of our best and prompt services at all times.

Yours Sincerely,
For **Substance Infotech Solutions Pvt. Ltd**

Danish Shaikh
9967841573

About Substance:

Substance Infotech Solutions Pvt. Ltd. is focused on effectively planning and executing IT solutions for our client’s with the intent to implement the best and optimal solution at the right cost and time that benefit’s the whole organization.

Our advantage is the high quality and flexibility of our services with a commitment to becoming India's preeminent System Integrator with the skill and dedication of our employee and through continued improvement in process & services

Our Service Offerings:

Voice and Video Solutions	<ul style="list-style-type: none"> Voice (IP Epabx and Legacy) Video Conferencing (Fixed and Mobile) AV Board Room and Video Wall Solutions
System Integration	<ul style="list-style-type: none"> Server and Storage Networking, Security, CCTV & Firewall Solution Data Center – Smart Solutions and UPS
Managed Services	<ul style="list-style-type: none"> Managed FMS and AMC services Click to Call Call center solution and NLP Infra secure solutions

OUR OEM Partners



Voice and Video Solution

We are engaged in offering superior quality AV Integration and Board Room Solutions to our valuable clients with innovative technology. These products are sourced from reliable vendors in the market, who are widely known for their durability and reliability,

Our range of offerings include:

- Audio / Video Conferencing Infrastructure
- Huddle Room / Immersive Telepresence Solutions
- Complete Boardroom / AV Solutions
- Solutions for Auditoriums / Distance Education
- Projectors / LED / Video Wall & Digital Signage

System Integration:

The System Integration Solutions offered by substance to our valuable clients is the best in class with innovative technology. Products offered are from leading brand and leaders in the innovation and technology be it on the Self cooling rack (Vertiv) for Data center or SD- WAN solution (Citrix) ,

Our range of offerings include:

- Network Switching, Router, SDWAN, Wifi
- Firewall and Security Services including CCTV, Access control and Bio -Metric
- Server and Storage
- Data Center Infrastructure – Smart Solution, UPS etc

Managed Services:

Substance provides an entire range of management services such as LAN/WAN maintenance, Network Operating System support, Proxy server support, Firewall and Security solutions, Network Administration and Network Management, Mail/Print/Fax Server solutions, Open Source Support offerings in LINUX environment, Application/Data Migration & Software Installation & Support. Along with these services we also offer solution on NLP Bot using AI an Open source based call center solution Click of Call and Infra secure products.

Our range of offerings include:

- Project Management and Service Desk Management Mail/Print/Email Management
- Annual Maintenance Services
- Server Management Desktop Management
- LAN/ Network Management WAN/ Gateway/ Telecom Management
- Click to Call (Call center solution)
- NLP Bots
- Infra secure

Partial List of Customers....

Enterprise Customers



BFSI Customers



Investment Revised Proposal for Projector & Screen

Sr No	Description	Unit Price	Qty	Amount
1	Epson Projector The EB-L630U fixed lens laser projector offers 6,200 lumens, 3LCD Technology, WUXGA Resolution	200000	1	200000
2	Milan Motorized Tubular motor Screen 12ft x 8 ft Aspect ratio 16:10	70000	1	70000
3	Transport charges for projector & screen	3000	1	3000
4	Installation charges for projector & screen	12000	1	12000
Total				285000

Note: - Electrical civil work & Carpentry not in our scope

Commercial Terms and Conditions

1. **Taxes:** GST will be extra.
2. **Payment terms:** 50% advance & 50% after delivery.
3. **Warranty:** 36 month on projector & 12 month on screen and substance 12 month onsite.
4. **Deliveries:** Within 1 to 2 weeks from the date of P.O.
5. **Validity:** The quotation is valid for **15** days.
1. **Scope of Work:** The above job does not include any kind of civil/woodwork/electrical work like breaking and fixing of false ceiling, partitions and laying of conduits. We shall work in association with your contractor/architect and will provide all necessary technical support in installation and successful commission.
6. **Ordering:** The order should be placed on **Substance Infotech Solutions Pvt. Ltd.**

For **Substance Infotech Solutions Pvt. Ltd**

Danish Shaikh
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