Trupti Dalvi

 From:
 Kumar Neer

 Sent:
 07 May 2024 16:50

 To:
 Trupti Dalvi

Subject: Fw: Proposal - Naukri.com : SEMOLINA KITCHENS PRIVATE LIMITED

From: Richa Singh Rathore < Richa.singh@semolinakitchens.com>

Sent: Tuesday, May 7, 2024 3:57 PM

To: Kumar Neer < kumar.neer@semolinakitchens.com> **Cc:** Conrad Alves < conrad.alves@travelfoodservices.com>

Subject: Fwd: Proposal - Naukri.com: SEMOLINA KITCHENS PRIVATE LIMITED

Hi Neer,

We have received approval, pl initiate the payment process.

Regards, Richa

Get Outlook for Android

From: Akshay Sharma <akshay.sharma@semolinakitchens.com>

Sent: Tuesday, May 7, 2024 3:12:26 PM

To: Richa Singh Rathore <Richa.singh@semolinakitchens.com> **Cc:** Conrad Alves <conrad.alves@travelfoodservices.com>

Subject: RE: Proposal - Naukri.com: SEMOLINA KITCHENS PRIVATE LIMITED

Approved

From: Richa Singh Rathore < Richa.singh@semolinakitchens.com >

Sent: Tuesday, May 7, 2024 1:10 PM

To: Akshay Sharma <akshay.sharma@semolinakitchens.com> **Cc:** Conrad Alves <conrad.alves@travelfoodservices.com>

Subject: Fwd: Proposal - Naukri.com : SEMOLINA KITCHENS PRIVATE LIMITED

Dear Akshay,

Request your approval for naukri subscription for SKPL as per below quote.

Regards, Richa

Get Outlook for Android

From: Vikram Laxman Korade < vikram.korade@naukri.com>

Sent: Monday, May 6, 2024 6:49:06 pm

To: Richa Singh Rathore < <u>Richa.singh@semolinakitchens.com</u>>

Subject: RE: Proposal - Naukri.com : SEMOLINA KITCHENS PRIVATE LIMITED

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Dear Richa Ma'am,

Thank you for your mail.

As discussed, kindly find below the final revised offer which is valid subject to the payment released on or before Friday, 10th May'24. Request you to kindly provide your final confirmation and also share your GST certificate to initiate the further formalities.

NOTE:-

- 1. Payment 100% in advance.
- 2. The below offer is valid subject to payment received on or before 10th May 2024.

| Product | Option 4 | |
|--------------------------|----------------|--|
| Naukri Resdex Variant | Non-IT Premium | |

| Database Size | Over 6.67 Crores Resumes | | |
|---|---|--|--|
| Default Resdex Quota | 10,000 CV Access 1,00,000 Emails 1 Resdex Login | | |
| One-time Value Add | Additional 1 Resdex Logi FREE | | |
| Job Posting Variant | Classified Job Posting | | |
| Default Job Posting Quota | Upto 100 Postings | | |
| Employee Value Proposition (EVP) representation | Not Available | | |
| Visual storytelling | Not Available | | |
| Company Logo on Job Search Result Page | Not Available | | |
| Company Logo on Job Posting Page | Not Available | | |
| Job Posting Character Limitations | Upto 250 Character Limitations | | |
| Job Posting Visibility | Low | | |
| Job Alerts | Not Available | | |
| Leakage in job applications | High | | |
| Validity | 1 Year | | |

Final Revised Offer

(Valid till 10th May'24 only) Rs. 2,50,000 + 18% GST

New Offer Price

(Applicable after 10th May'24)

Rs. 3,00,000 + 18% GST

Please feel free to contact us in case of any query.

Regards, Vikram Korade Mob# 9820104222

From: Richa Singh Rathore < Richa.singh@semolinakitchens.com >

Sent: Monday, May 6, 2024 4:39 PM

To: Vikram Laxman Korade < vikram.korade@naukri.com >

Subject: RE: Proposal - Naukri.com : SEMOLINA KITCHENS PRIVATE LIMITED

Hi Vikram,

Thanks for sharing the proposal. Request you to consider package of Rs. 2.5 lacs including 15K CVs+2 logins+100 classified job postings to get approval.

Regards, Richa

From: Vikram Laxman Korade < <u>vikram.korade@naukri.com</u>>

Sent: 06 May 2024 15:24

To: Richa Singh Rathore < Richa.singh@semolinakitchens.com>

Subject: RE: Proposal - Naukri.com: SEMOLINA KITCHENS PRIVATE LIMITED

Importance: High

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Dear Richa Ma'am,

As discussed, kindly find below the revised offer which is valid subject to the payment released on or before Friday, 10th May'24. Request you to kindly provide your final confirmation and also share your GST certificate to initiate the further formalities.

NOTE:-

- 1. Payment 100% in advance.
- 2. The below offer is valid subject to payment received on or before 10th May 2024.

| Product | Option 4 | | |
|---|---|--|--|
| Naukri Resdex Variant | Non-IT Premium | | |
| Database Size | Over 6.67 Crores Resumes | | |
| Default Resdex Quota | 25,000 CV Access 2,50,000 Emails 1 Resdex Login | | |
| One-time Value Add | Additional 1 Resdex Login FREE | | |
| Job Posting Variant | Classified Job Posting | | |
| Default Job Posting Quota | Upto 100 Postings | | |
| Employee Value Proposition (EVP) representation | Not Available | | |
| Visual storytelling | Not Available | | |
| Company Logo on Job Search Result Page | Not Available | | |

| Company Logo on Job Posting Page | Not Available | | |
|--|-----------------------------------|--|--|
| Job Posting Character Limitations | Upto 250 Character Limitations | | |
| Job Posting Visibility | Low | | |
| Job Alerts | Not Available | | |
| Leakage in job applications | High | | |
| Validity | 1 Year | | |
| Final Revised Offer (Valid till 10 th May'24 only) | Rs. 3,00,000 + 18% GST | | |
| New Offer Price (Applicable after 10 th May'24) | Rs. 3,50,000 + 18% GST | | |

Regards, Vikram Korade Mob# 9820104222

From: Vikram Laxman Korade

Sent: Tuesday, April 30, 2024 2:10 PM **To:** Richa Singh Rathore < <u>Richa.singh@semolinakitchens.com</u>>

Subject: RE: Proposal - Naukri.com : SEMOLINA KITCHENS PRIVATE LIMITED

Importance: High

Dear Richa Ma'am,

As conveyed, the given offer is valid subject to the payment released by <u>today i.e. 30th Apr'24</u> and hence we request you to kindly provide your final confirmation along with the GST certificate, so that we can initiate the further formalities.

Awaiting your reply.

NOTE:-

- 1. Payment 100% in advance.
- 2. The below offer is valid subject to payment received on or before 30th Apr 2024.

| Product | Option 4 | | |
|---|---|--|--|
| Naukri Resdex Variant | Non-IT Premium | | |
| Database Size | Over 6.67 Crores Resumes | | |
| Default Resdex Quota | 25,000 CV Access 2,50,000 Emails 1 Resdex Login | | |
| One-time Value Add | Additional 1 Resdex Login FREE | | |
| Job Posting Variant | Classified Job Posting | | |
| Default Job Posting Quota | Upto 100 Postings | | |
| Employee Value Proposition (EVP) representation | Not Available | | |

| Visual storytelling | Not Available | | | |
|---|--|--|--|--|
| Company Logo on Job Search Result Page | Not Available | | | |
| Company Logo on Job Posting Page | Not Available | | | |
| Job Posting Character Limitations | Upto 250 Character Limitations | | | |
| Job Posting Visibility | Low | | | |
| Job Alerts | Not Available | | | |
| Leakage in job applications | High | | | |
| Validity | 1 Year | | | |
| Final Revised Offer (Valid till 30 th Apr'24 only) | Rs. 3,50,000 + 18% GST Rs. 2,50,000 + 18% GST | | | |
| New Offer Price (Applicable in May'24) | Rs. 3,35,000 + 18% GST | | | |

Regards, Vikram Korade Mob# 9820104222

From: Vikram Laxman Korade

Sent: Monday, April 29, 2024 7:21 PM

To: Richa Singh Rathore < Richa.singh@semolinakitchens.com >

Subject: RE: Proposal - Naukri.com: SEMOLINA KITCHENS PRIVATE LIMITED

Importance: High

Dear Richa Ma'am,

Thank you for your mail.

As discussed, kindly find below our final revised offer which is valid subject to the payment released by **tomorrow i.e. 30th Apr'24**. Request you to provide your confirmation on mail and also kindly share your company's GST certificate to initiate the further formalities.

NOTE:-

- 1. Payment 100% in advance.
- 2. The below offer is valid subject to payment received on or before 30th Apr 2024.

| Product | Option 4 | |
|------------------------------|---|--|
| Naukri Resdex Variant | Non-IT Premium | |
| Database Size | Over 6.67 Crores Resumes | |
| Default Resdex Quota | 25,000 CV Access 2,50,000 Emails 1 Resdex Login | |
| One-time Value Add | Additional 1 Resdex Login FREE | |
| Job Posting Variant | Classified Job Posting | |
| Default Job Posting Quota | Upto 100 Postings | |

| Employee Value Proposition (EVP) representation | Not Available | | | |
|---|--|--|--|--|
| Visual storytelling | Not Available | | | |
| Company Logo on Job Search Result Page | Not Available | | | |
| Company Logo on Job Posting Page | Not Available | | | |
| Job Posting Character Limitations | Upto 250 Character Limitations | | | |
| Job Posting Visibility | Low | | | |
| Job Alerts | Not Available | | | |
| Leakage in job applications | High | | | |
| Validity | 1 Year | | | |
| Final Revised Offer | Rs. 3,50,000 + 18% GST Rs. 2,50,000 + 18% GST | | | |

Regards, Vikram Korade Mob# 9820104222

From: Richa Singh Rathore < Richa.singh@semolinakitchens.com > Sent: Monday, April 29, 2024 5:56 PM

To: Vikram Laxman Korade <vikram.korade@naukri.com>

Subject: RE: Proposal - Naukri.com: SEMOLINA KITCHENS PRIVATE LIMITED

Dear Vikram,

A discussed, we need 2 logins and we can stretch maximum upto 2.5 Lacs.

Regards, Richa

From: Vikram Laxman Korade < <u>vikram.korade@naukri.com</u>>

Sent: 25 April 2024 17:00

To: Richa Singh Rathore < Richa.singh@semolinakitchens.com >

Subject: RE: Proposal - Naukri.com: SEMOLINA KITCHENS PRIVATE LIMITED

Importance: High

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Dear Richa Ma'am,

As per your mail, kindly find below the revised proposal which is valid subject to the approval of our management. Request you to provide your confirmation on mail and also kindly share your company's GST certificate to initiate the further formalities.

NOTE:-

- 1. Payment 100% in advance.
- 2. The below offer is valid subject to payment received on or before 30th Apr 2024.

| Product | Option 4 | |
|--------------------------|-----------------------------|--|
| Naukri Resdex Variant | Non-IT Premium | |
| Database Size | Over 6.67 Crores Resumes | |

| | 25,000 CV Access | | |
|--------------------------------|---------------------------|--|--|
| Default Resdex Quota | 2,50,000 Emails | | |
| | 1 Resdex Login | | |
| | Additional 1 Resdex Login | | |
| One-time Value Add | + 5 IIMJobs Premium | | |
| | Postings FREE | | |
| Joh Dosting Variant | Classified Joh Dosting | | |
| Job Posting Variant | Classified Job Posting | | |
| Default Job Posting | Upto 100 Postings | | |
| Quota | 6 p t | | |
| Employee Value | | | |
| Proposition (EVP) | Not Available | | |
| representation | | | |
| Visual storytelling | Not Available | | |
| | | | |
| Company Logo on Job | Not Available | | |
| Search Result Page | | | |
| Company Logo on Job | Not Available | | |
| Posting Page | | | |
| Job Posting | Upto 250 Character | | |
| Character Limitations | Limitations | | |
| Limitations | | | |
| Job Posting Visibility | Low | | |
| | | | |
| Job Alerts | Not Available | | |
| Lookogo in ich | | | |
| Leakage in job applications | High | | |
| | 1 V | | |
| Validity | 1 Year | | |
| Best Price | Rs. 3,50,000 + 18% GST | | |

Rs. 3,35,000 + 18% GST

Please feel free to contact us in case of any query.

Regards, Vikram Korade Mob# 9820104222

From: Richa Singh Rathore < Richa.singh@semolinakitchens.com >

Sent: Thursday, April 25, 2024 3:12 PM

To: Vikram Laxman Korade < vikram.korade@naukri.com>

Subject: RE: Proposal - Naukri.com: SEMOLINA KITCHENS PRIVATE LIMITED

Hi Vikram,

As discussed, we would like to go for option 4 to begin with. However, request you to pl consider two logins and iimjobs postings as well. This would help in taking further approvals.

Regards, Richa

From: Vikram Laxman Korade < vikram.korade@naukri.com>

Sent: 24 April 2024 12:19

To: Richa Singh Rathore < Richa.singh@semolinakitchens.com >

Subject: RE: Proposal - Naukri.com: SEMOLINA KITCHENS PRIVATE LIMITED

Importance: High

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Dear Richa Ma'am,

As discussed, kindly find below the revised proposal as per your requirement. Looking forward to your positive reply.

| Product | Option 1 | Option 2 | Option 3 | Option 4 |
|---|--|--|---|---|
| Naukri Resdex Variant | Non-IT Premium | Non-IT Premium | Non-IT Premium | Non-IT Premium |
| Database Size | Over 6.67 Crores Resumes | Over 6.67 Crores Resumes | Over 6.67 Crores Resumes | Over 6.67 Crores Resumes |
| Default Resdex Quota | 25,000 CV Access 2,50,000 Emails 1 Resdex Login | 25,000 CV Access 2,50,000 Emails 1 Resdex Login | 25,000 CV Access 2,50,000 Emails 1 Resdex Login | 25,000 CV Access 2,50,000 Emails 1 Resdex Login |
| Job Posting Variant | Naukri Branded JD | SRP Logo Listing (Search Result Page – Company Logo Listing) | Hot Vacancy Job Posting | Classified Job Posting |
| Default Job Posting Quota | Upto 100 Postings | Upto 100 Postings | Upto 100 Postings | Upto 100 Postings |
| Employee Value Proposition (EVP) representation | Showcase Employee Value Proposition (EVP) precisely at the moment of job application. | Not Available | Not Available | Not Available |
| Visual storytelling | Engage with Jobseekers through visual storytelling | Not Available | Not Available | Not Available |
| Company Logo on Job Search Result Page | Available | Available | Not Available | Not Available |
| Company Logo on Job Posting Page | Available | Available | Available | Not Available |
| Job Posting Character Limitations | Unlimited | Unlimited | Unlimited | Upto 250 Character Limitations |
| Job Posting Visibility | High | High | Moderate | Low |

| Job Alerts | Available | Available | Available | Not Available |
|--------------------------------|--|--|--|--|
| Leakage in job applications | Very Low | Low | Moderate | High |
| Validity | 1 Year | 1 Year | 1 Year | 1 Year |
| Best Price | Rs. 5,50,000 + 18% GST Rs. 5,15,000 + 18% GST | Rs. 4,85,000 + 18% GST Rs. 4,60,000 + 18% GST | Rs. 4,25,000 + 18% GST Rs. 4,05,000 + 18% GST | Rs. 3,50,000 + 18% GST Rs. 3,35,000 + 18% GST |

Regards, Vikram Korade Mob# 9820104222

From: Vikram Laxman Korade

Sent: Friday, April 19, 2024 12:30 PM

To: Richa Singh Rathore < Richa.singh@semolinakitchens.com >

Subject: RE: Proposal - Naukri.com : SEMOLINA KITCHENS PRIVATE LIMITED

Importance: High

Dear Richa Ma'am.

Thank you for your reply.

As discussed, kindly find below the revised proposal as per your requirement. We strongly recommend you to consider **OPTION 1 i.e. with Branded JD**, which will serve as pivotal touchpoints for job seekers, offering organizations an opportunity to showcase their **Employee Value Proposition** (**EVP**) precisely at the **moment of job application**.

OPTION 1: ADVANTAGES OF NAUKRI BRANDED JD

Engage with Jobseekers through visual storytelling Provide in-depth insights about the organization Enhance Employee Value Proposition (EVP) representation

Minimize leakage in job applications

Sample **Branded JD** links

Alembic Pharmaceuticals- Branded JD Eclat Health Solutions- Branded JD

PFA the presentation for more details.

OPTION 2 : SRP LOGO LISTING : MAKE YOUR JOBS STAND OUT!

Company Logo appears on Naukri Job Search Result Page (SRP).

Live on our website for a period of 30 days.

Manage Job and responses through a designated E-app assigned.

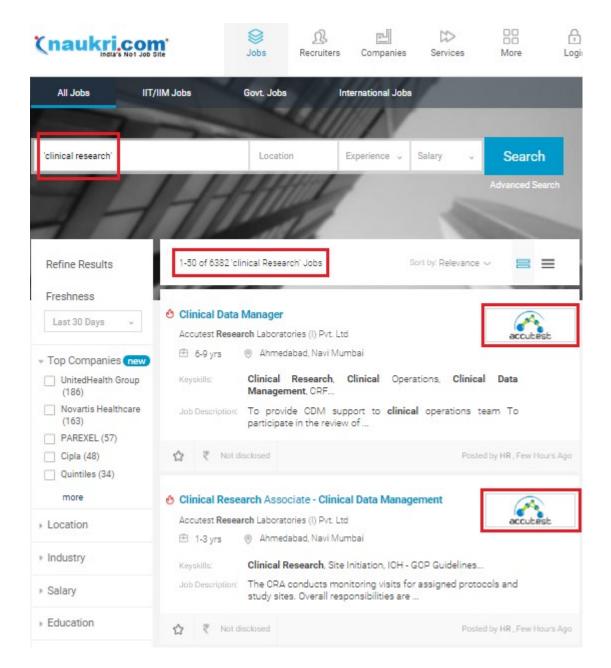
With AI Technology integrated all the irrelevant candidate responses are scrapped out.

Add Questionnaire to identify right candidate.

Add PPT, logo about your company to cater maximum responses.

Broadcast your Job postings through Social media websites such as Facebook & Linkedin.

SRP Logo Listing Snapshot



NOTE:-

1. Payment **100% in advance**.

2. The below offers are valid subject to payment received on or before 30th Apr 2024.

| Product | Option 1 | Option 2 | Option 3 | Option 4 |
|---|--|--|---|---|
| Naukri Resdex Variant | Non-IT Premium | Non-IT Premium | Non-IT Premium | Non-IT Premium |
| Database Size | Over 6.67 Crores Resumes | Over 6.67 Crores Resumes | Over 6.67 Crores Resumes | Over 6.67 Crores Resumes |
| Default Resdex Quota | 25,000 CV Access 2,50,000 Emails 1 Resdex Login | 25,000 CV Access 2,50,000 Emails 1 Resdex Login | 25,000 CV Access 2,50,000 Emails 1 Resdex Login | 25,000 CV Access 2,50,000 Emails 1 Resdex Login |
| Job Posting Variant | Naukri Branded JD | SRP Logo Listing (Search Result Page – Company Logo Listing) | Hot Vacancy Job Posting | Classified Job Posting |
| Default Job Posting Quota | Upto 100 Postings | Upto 100 Postings | Upto 100 Postings | Upto 100 Postings |
| Employee Value Proposition (EVP) representation | Showcase Employee Value Proposition (EVP) precisely at the moment of job application. | Not Available | Not Available | Not Available |
| Visual storytelling | Engage with Jobseekers through visual storytelling | Not Available | Not Available | Not Available |
| Company Logo on Job Search Result Page | Available | Available | Not Available | Not Available |
| Company Logo on Job Posting Page | Available | Available | Available | Not Available |
| Job Posting Character Limitations | Unlimited | Unlimited | Unlimited | Upto 250 Character Limitations |

| Job Posting Visibility | High | High | Moderate | Low |
|-----------------------------|------------------------|------------------------|------------------------|------------------------|
| Job Alerts | Available | Available | Available | Not Available |
| Leakage in job applications | Very Low | Low | Moderate | High |
| Validity | 1 Year | 1 Year | 1 Year | 1 Year |
| Best Price | Rs. 5,50,000 + 18% GST | Rs. 4,85,000 + 18% GST | Rs. 4,25,000 + 18% GST | Rs. 3,50,000 + 18% GST |

Note I: CV access will be computed as per the following logic:

Single CV access quota will be considered on any of the following actions

- · Viewing a CV
- · Clicking on 'View Phone Number' (Click2View)

2 CV access quota will be considered on the following actions in Resdex -

Downloading a CV (in Excel)

NOTE II: -

Your Job Posting inventory will get consumed for every new job, refresh and repost. Selecting more than 3 locations in a single posting will result in the consumption of an extra posting.

Please feel free to contact us in case of any query.

Terms & Conditions:

- · Naukri.com's services can be used for recruitment purposes only.
- · You cannot charge candidates for providing recruitment.
- You cannot send mails from your Naukri Account for enrollment/training/marketing/Internship/Non-recruitment purpose.
- · Any False data may lead to Deactivation of your account without prior informing you.
- You cannot share Your Naukri Login with Other Organizations/Sister concerns/Group companies, doing so will lead to Deactivation of your account without prior informing you.
- · Payment 100% in advance.
- · Payment can be made by cash/cheque/demand draft/online bank transfer.
- · Cheque/Demand Draft to be in favor of "Info Edge India Ltd."
- The above offer is a one-time exclusive offer for your organization and shall not be benchmarked for any future transactions/renewals.
- The above offer is valid subject to payment received on or before **30**th **Apr'24**.

Regards, Vikram Korade Mob# 9820104222 / 8082044011

From: Richa Singh Rathore < Richa.singh@semolinakitchens.com>

Sent: Thursday, April 18, 2024 5:32 PM

To: Vikram Laxman Korade <vikram.korade@naukri.com>

Subject: RE: Proposal - Naukri.com: SEMOLINA KITCHENS PRIVATE LIMITED

Hi Vikram,

As discussed, pl share job posting proposals as well tentatively looking at 50-100 postings.

Regards, Richa

From: Vikram Laxman Korade < vikram.korade@naukri.com>

Sent: 18 April 2024 17:19

To: Richa Singh Rathore < Richa.singh@semolinakitchens.com >

Subject: Proposal - Naukri.com : SEMOLINA KITCHENS PRIVATE LIMITED

Importance: High

You don't often get email from vikram.korade@naukri.com. Learn why this is important

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Dear Richa Ma'am,

Greetings from Naukri.com!!

Firstly, it was a pleasure interacting with you and understanding your hiring needs.

As discussed, kindly find below the details of Naukri services that will cater to your recruitment needs. Request you to provide your confirmation on mail to initiate the further formalities.

NAUKRI RESDEX NON-IT PREMIUM

- Ø Database offers you access to CVs across all Non-IT industries, all India & all verticals.
- Ø Database has resumes from all Non-IT industries, functional areas, roles, yrs. of exp. etc. It makes you proactive by searching for candidates instead of waiting for them to apply to your jobs.

Ø Key Benefits of Resume Database Access

- o Recruit at your own leisure 24 hrs a day, 7 days a week.
- o Target Profiles / Headhunt quality managers.
- o Access active job-seekers.
- o Save CV's for future reference.
- o Access quality CV's.
- o Avoid junk and irrelevant response

INVESTMENT

| Product | Deliverables | |
|--------------------------|---|--|
| Naukri Resdex Variant | Non-IT Premium | |
| Database Size | Over 6.67 Crores Resumes | |
| Default Quota | 25,000 CV Access 2,50,000 Emails 1 Resdex Login | |
| Validity | 1 Year | |
| Best Price | Rs. 2,75,000 + 18% GST | |

Note: CV access will be computed as per the following logic:

Single CV access quota will be considered on any of the following actions

- · Viewing a CV
- · Clicking on 'View Phone Number' (Click2View)

2 CV access quota will be considered on the following actions in Resdex -

· Downloading a CV (in Excel)

Please feel free to contact us in case of any query.

Terms & Conditions:

- · Naukri.com's services can be used for recruitment purposes only.
- · You cannot charge candidates for providing recruitment.
- You cannot send mails from your Naukri Account for enrollment/training/marketing/Internship/Non-recruitment purpose.
- · Any False data may lead to Deactivation of your account without prior informing you.
- You cannot share Your Naukri Login with Other Organizations/Sister concerns/Group companies, doing so will lead to Deactivation of your account without prior informing you.
- · Payment **100% in advance**.
- · Payment can be made by cash/cheque/demand draft/online bank transfer.
- · Cheque/Demand Draft to be in favor of "Info Edge India Ltd."
- The above offer is a one-time exclusive offer for your organization and shall not be benchmarked for any future transactions/renewals.
- The above offer is valid subject to payment received on or before **30**th **Apr'24**.

Thanks & Regards, Vikram Korade Mob# 9820104222

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