Rohit Singh

From: Nikhil Bhushan

Sent: 18 January 2024 1.09 PM

To: Rohit Singh
Cc: Rajesh Yadav

Subject: RE: Work From Anywhere - SIM Based product (Internet services for food Truck)

Ok

Go ahead, as already approved by Rituparn

Regards,

Nikhil

+91 9820171661

From: Rohit Singh <rohit.singh@travelfoodservices.com>

Sent: 18 January 2024 13:00

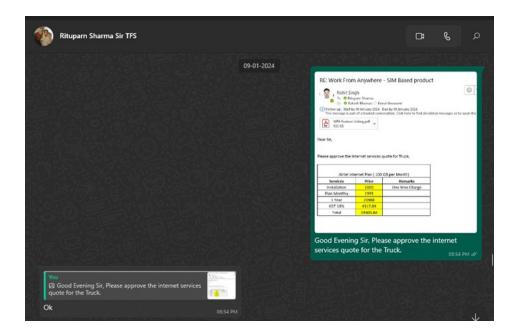
To: Nikhil Bhushan <nikhil.bhushan@travelfoodservices.com> **Cc:** Rajesh Yadav <rajesh.yadav@travelfoodservices.com>

Subject: RE: Work From Anywhere - SIM Based product (Internet services for food Truck)

Dear Sir,

Please approve internet services for the food truck.

Airtel Internet Plan (100 GB per Month)				
Services	Price	Remarks		
Installation	1000	One time Charge		
Plan Monthly	1999			
1 Year	23988			
GST 18%	4317.84			
Total	29305.84			



Best & Regards,
Rohit Singh
Ph.8448536201
TFS (R&R Works) Pvt. Ltd.
Office No. 504, Regus, Level-5,
Caddie Commercial Tower, Hospitality District Aerocity,
New Delhi - 110037



From: Rajesh Yadav < rajesh.yadav@travelfoodservices.com >

Sent: Tuesday, January 9, 2024 6:10 PM

To: Rohit Singh < rohit.singh@travelfoodservices.com Subject: FW: Work From Anywhere - SIM Based product

Hi Rohit,

Its having good features and we should go with this .

With Regards, Rajesh Yadav



From: Rohit Singh < rohit.singh@travelfoodservices.com>

Sent: Tuesday, January 9, 2024 5:51 PM

To: Rajesh Yadav < <u>rajesh.yadav@travelfoodservices.com</u>> **Subject:** RE: Work From Anywhere - SIM Based product

Dear Sir,

As we discussed, we have numerous options for devices, each offering competitive prices, various features, and compatibility with SIM cards.

We have Options in the device:-

Ethernet:-

- 2 X WAN as Group 1
- 2 X SIM as Group 2
- Failover between WAN to SIM (Group 1 to Group 2)
- Fallback from SIM to WAN (Group 2 to Group 1)

With multiple algorithms:

(Least Used/ Fastest Response/Round Robin/ Overflow)

1) LAN 3 x LAN ports (Bridge Mode)

WiFi:-

Dual Band (2.4Ghz and 5Ghz) 802.11b/g/n/a/ac with data transmission rates up to 300 Mbps on 2.4Ghz and upto 833 Mbps on 5Ghz

WAN connection type:-

Static / PPPoE / DHCP /4G LTE
 DHCP Server, Static and dynamic IP allocation

Security opetions:- Allow/ Block domain including subdomain (Web sites and services)

Maintenance:- It will take care by the Airtel if any issue comes.

Best & Regards,
Rohit Singh
Ph.8448536201
TFS (R&R Works) Pvt. Ltd.
Office No. 504, Regus, Level-5,
Caddie Commercial Tower, Hospitality District Aerocity,
New Delhi - 110037





From: Rajesh Yadav <rajesh.yadav@travelfoodservices.com>

Sent: Tuesday, January 9, 2024 2:58 PM

To: Rohit Singh < rohit.singh@travelfoodservices.com > **Subject:** RE: Work From Anywhere - SIM Based product

Hi Rohit,

Corporate connection giving us $100~{\rm gb}$ by 499, so please compare both what is special in or merit & demerit .

With Regards, Rajesh Yadav



From: Rohit Singh < rohit.singh@travelfoodservices.com>

Sent: Tuesday, January 9, 2024 2:42 PM

To: Rajesh Yadav < <u>rajesh.yadav@travelfoodservices.com</u>> **Subject:** RE: Work From Anywhere - SIM Based product

Dear Sir,

Airtel revised the price of the internet plan please approve.

Airtel Internet Plan (100 GB per Month)				
Services	Price	Remarks		
Installation	1000	One time Charge		
Plan Monthly	1999			
1 Year	23988			
GST 18%	4317.84			
Total	29305.84			

Best & Regards,
Rohit Singh
Ph.8448536201
TFS (R&R Works) Pvt. Ltd.
Office No. 504, Regus, Level-5,
Caddie Commercial Tower, Hospitality District Aerocity,
New Delhi - 110037



From: Abhishek Mishra < Abhishek 11. Mishra@airtel.com >

Sent: Monday, January 8, 2024 6:08 PM

To: Rohit Singh < rohit.singh@travelfoodservices.com >

Cc: Rajesh Yadav < rajesh.yadav@travelfoodservices.com >; Nikunj Chapaneria < Nikunj.Chapaneria@airtel.com >

Subject: Work From Anywhere - SIM Based product

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Dear Rohit,

Appreciate your input on below!

Please be informed that below plans are based on Data & not on bandwidth . kindly find below no regret commercial for 100GB plan.

CRM Plan Name	WFA 4G 100GB INR1999 MRC AD PM
Product Type	Airtel Mobility M2M
Applicable Circles	Pan India
Plan Type	Data
Rental Type	Monthly
Rental Property2	Advanced
Plan Nonrecurring charges (OTC)	999
Plan Monthly Rental (Rs.) (MRC)	1999
Quota Usage (in GB)	100
Customer Type	B2B
Customer Class	Corporate, SMB
Contract Period	1Yr

Taxes extra as per actuals.

Payment terms: Quarterly advance

Contract period: 01 yearDelivery period: 02 weeks

Regards, Abhishek Mishra 95947 31199

From: Rohit Singh < rohit.singh@travelfoodservices.com >

Sent: Sunday, January 7, 2024 6:12 PM

To: Abhishek Mishra < Abhishek 11. Mishra@airtel.com >

Cc: Rajesh Yadav < <u>rajesh.yadav@travelfoodservices.com</u>> **Subject:** RE: Work From Anywhere - SIM Based product

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Dear Abhishek,

As per our recent discussion, please proceed to reduce the price of the 100 Mbps plan and share the quote. We are moving forward with this decision.

CRM Plan Name	WFA 4G 50GB INR1899 MRC AD PM	WFA 4G 75GB INR2099 MRC AD PM	WFA 4G 100GB IN
Product Type	Airtel Mobility M2M	Airtel Mobility M2M	Airtel Mobility M2
Applicable Circles	Pan India	Pan India	Pan India
Plan Type	Data	Data	Data
Rental Type	Monthly	Monthly	Monthly
Rental Property2	Advanced	Advanced	<mark>Advanced</mark>
Plan Non recurring charges	999	999	<mark>999</mark>
Plan Monthly Rental (Rs.)	1899	2099	<mark>2100</mark>
Free Quota Usage (in GB)	50	75	<mark>100</mark>
Customer Type	B2B	B2B	B2B
Customer Class	Corporate, SMB	Corporate, SMB	Corporate, SMB
Contract Period	1Yr	1Yr	<mark>1Yr</mark>

Best & Regards,
Rohit Singh
Ph.8448536201
TFS (R&R Works) Pvt. Ltd.
Office No. 504, Regus, Level-5,
Caddie Commercial Tower, Hospitality District Aerocity,
New Delhi - 110037



From: Abhishek Mishra < Abhishek 11. Mishra@airtel.com >

Sent: Friday, January 5, 2024 4:43 PM

To: Rohit Singh < rohit.singh@travelfoodservices.com Subject: Fwd: Work From Anywhere - SIM Based product

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From: Abhishek Mishra < Abhishek 11. Mishra@airtel.com >

Sent: Tuesday, October 17, 2023 10:16:41 PM

To: Rohit Singh < rohit.singh@travelfoodservices.com > Cc: Rajesh Yadav < rajesh.yadav@travelfoodservices.com > Subject: Re: Work From Anywhere - SIM Based product

Dear Rohit,

As discussed in evening on concall with our product specialist, we're arranging a demo piece at your office.

Once that is delivered will share further details for POC.

Regards, Abhishek Mishra

From: Rohit Singh < rohit.singh@travelfoodservices.com >

Sent: Tuesday, October 17, 2023 8:10:07 AM

To: Abhishek Mishra < Abhishek11.Mishra@airtel.com > Cc: Rajesh Yadav < rajesh.yadav@travelfoodservices.com > Subject: RE: Work From Anywhere - SIM Based product

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Dear Abhishek.

As discussed with you, please check the feasibility of the truck

Best & Regards,
Rohit Singh
Ph.8448536201
TFS (R&R Works) Pvt. Ltd.
Office No. 504, Regus, Level-5,
Caddie Commercial Tower, Hospitality District Aerocity,
New Delhi - 110037

From: Abhishek Mishra < Abhishek 11. Mishra@airtel.com >

Sent: Friday, September 29, 2023 4:38 PM

To: Rohit Singh < rohit.singh@travelfoodservices.com

Cc: Rajesh Yadav <rajesh.yadav@travelfoodservices.com>; Nikunj Chapaneria <Nikunj.Chapaneria@airtel.com>

Subject: Work From Anywhere - SIM Based product

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Dear Rohit,

Kindly find below commercial for WFA.

CRM Plan Name	WFA 4G 50GB INR1899 MRC AD PM	WFA 4G 75GB INR2099 MRC AD PM	WFA 4G 100GB IN
Product Type	Airtel Mobility M2M	Airtel Mobility M2M	Airtel Mobility M2
Applicable Circles	Pan India	Pan India	Pan India
Plan Type	Data	Data	Data
Rental Type	Monthly	Monthly	Monthly
Rental Property2	Advanced	Advanced	Advanced
Plan Non recurring charges	999	999	999
Plan Monthly Rental (Rs.)	1899	2099	2100
Free Quota Usage (in GB)	50	75	100
Customer Type	B2B	B2B	B2B
Customer Class	Corporate, SMB	Corporate, SMB	Corporate, SMB
Contract Period	1Yr	1Yr	1Yr

Regards, Abhishek Mishra 95947 31199

From: Rohit Singh < rohit.singh@travelfoodservices.com >

Sent: Friday, September 29, 2023 12:46 PM

To: Abhishek Mishra < Abhishek11.Mishra@airtel.com > Cc: Rajesh Yadav < rajesh.yadav@travelfoodservices.com > Subject: FW: Work From Anywhere - SIM Based product

[CAUTION: External Email] Do not click links or open attachments unless you recognize the sender and know the content is safe.

Dear Abhishek,

Please share the commercial.

Best & Regards,
Rohit Singh
Ph.8448536201
TFS (R&R Works) Pvt. Ltd.
Office No. 504, Regus, Level-5,
Caddie Commercial Tower, Hospitality District Aerocity,
New Delhi - 110037

From: Abhishek Mishra < Abhishek 11. Mishra@airtel.com >

Sent: Wednesday, September 27, 2023 6:10 PM **To:** Rohit Singh <<u>rohit.singh@travelfoodservices.com</u>> **Subject:** Work From Anywhere - SIM Based product

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hi Rohit,

Kindly find attached above WFA along with feature list.

Kindly let me know should you need any further information.

Thanks & Regards, Abhishek Mishra

National Sales Account Manager

(91) 9594731199

Email: abhishek11.mishra@airtel.com

Address: Bharti Airtel Limited, Interface 7, New Link Rd, Malad, Mindspace, Malad West, Mumbai, Maharashtra

400064.

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